

# The Value and Impact of Louisiana Primary Care Association

Thirty-four **Louisiana Primary Care Association** health centers provide tremendous value and impact to the communities they serve, including **ACCESS** to care for vulnerable populations, **SAVINGS** to the health system, **JOBS** and **ECONOMIC** stimulus, and **STATE-OF-THE-ART, COMPREHENSIVE CARE** with a focus on **CHRONIC DISEASE MANAGEMENT, PREVENTIVE CARE,** and **QUALITY HEALTH OUTCOMES.**

This report highlights their **2017 savings and contributions.**

## SAVINGS TO MEDICAID

**24%**  
LOWER COSTS  
FOR HEALTH CENTER  
MEDICAID PATIENTS



**\$801 Million**  
SAVINGS TO THE  
OVERALL HEALTH  
SYSTEM

**\$584 Million**  
SAVINGS TO  
MEDICAID



## ECONOMIC STIMULUS



**5,211**  
TOTAL JOBS

**2,968**  
HEALTH CENTER JOBS

**2,243**  
OTHER JOBS  
in the community



**\$653 Million**  
TOTAL ECONOMIC  
IMPACT of current  
operations

**\$352 Million**  
DIRECT HEALTH  
CENTER SPENDING

**\$301 Million**  
COMMUNITY  
SPENDING



**\$86 Million**  
ANNUAL TAX  
REVENUES

**\$23 Million**  
STATE & LOCAL TAX  
REVENUES

**\$63 Million**  
FEDERAL TAX REVENUES

## ACCESS TO CARE



**1,605,723**  
PATIENT VISITS

**26%**  
4-YEAR PATIENT  
GROWTH

**426,128**  
PATIENTS  
SERVED

**93%** of patients are  
**LOW INCOME** (Below 200%  
of the Federal Poverty Level)

**105,908** CHILD &  
ADOLESCENT patients

**66%** of patients identify  
as an **ETHNIC OR RACIAL  
MINORITY**

**320,220** ADULT  
patients

## COMPREHENSIVE CARE



**329,002** patients received **MEDICAL** care



**99,147** patients received **DENTAL** care



**58,146** patients received **BEHAVIORAL HEALTH** care



**1,817** patients received **VISION** care



**61,400** patients received at least one **ENABLING SERVICE** to overcome barriers to care

Patients also received non-clinical services to connect them to community resources such as **HOUSING, JOB TRAINING, AND CHILD CARE**

## CHRONIC DISEASE MANAGEMENT



**14,775** patients were diagnosed with **ASTHMA**



**9,571** patients were diagnosed with **CORONARY ARTERY DISEASE**



**38,589** patients were diagnosed with **DIABETES**



**86,246** patients were diagnosed with **HYPERTENSION**

## PREVENTIVE CARE



**32,363** children attended **WELL-CHILD VISITS**



**56,951** patients received **IMMUNIZATIONS** and **SEASONAL FLU VACCINES**

## STATE-OF-THE-ART PRACTICES



**100%** of health centers have installed and currently use an **ELECTRONIC HEALTH RECORD (EHR)**

**91%** of health centers are currently participating in the Centers for Medicare and Medicaid Services **EHR INCENTIVE PROGRAM "MEANINGFUL USE"**



**85%** of health centers are recognized as **PATIENT-CENTERED MEDICAL HOMES**

## QUALITY HEALTH OUTCOMES

**100%** of health centers met or exceeded at least one **HEALTHY PEOPLE 2020 GOAL FOR CLINICAL PERFORMANCE**



Capital Link prepared this Value & Impact report using 2017 health center audited financial statements and Uniform Data System information. Economic impact was measured using 2017 IMPLAN Online.

## REFERENCES AND DATA SOURCES

- Economic Stimulus: Calculated by Capital Link using 2017 IMPLAN Online. Learn more at [www.caplink.org/how-economic-impact-is-measured](http://www.caplink.org/how-economic-impact-is-measured).
- Savings to the System: *Health Care Use and Spending for Medicaid Enrollees in Federally Qualified Health Centers Versus Other Primary Care Settings*. American Journal of Public Health: November 2016, Vol. 106, No. 11, pp. 1981-1989. NACHC Fact Sheet, Health Centers and Medicaid, December, 2016.
- Access to Quality Care, Comprehensive Care, and Chronic Disease Management, State of the Art Practices: Bureau of Primary Health Care, HRSA, DHHS, 2017 Uniform Data System.
- Quality Health Outcomes: Bureau of Primary Health Care, HRSA, DHHS, 2017 Uniform Data System, and relevant Healthy People 2020 targets at [www.healthypeople.gov/2020/data-search](http://www.healthypeople.gov/2020/data-search).
- Full-Time Equivalent (FTE) of 1.0 is equivalent to one full-time employee. In an organization that has a 40-hour work week, an employee who works 20 hours per week (i.e., 50 percent of full time) is reported as “0.5 FTE.” FTE is also based on the number of months the employee works. An employee who works full time for four months out of the year would be reported as “0.33 FTE” (4 months/12 months).

### SUMMARY OF 2017 ECONOMIC STIMULUS

		Economic	Employment
Community Impact	Direct	\$ 352,245,912	2,968
	Indirect	\$ 102,142,904	748
	Induced	\$ 199,058,100	1,495
	<b>Total</b>	<b>\$ 653,446,916</b>	<b>5,211</b>

### SUMMARY OF 2017 TAX REVENUE

		Federal	State
Community Impact	Direct	\$ 41,679,468	\$ 6,523,198
	Indirect	\$ 7,518,993	\$ 4,506,372
	Induced	\$ 13,609,099	\$ 12,322,106
	<b>Total</b>	<b>\$ 62,807,560</b>	<b>\$ 23,351,676</b>
<b>Total Tax Impact</b>		<b>\$ 86,159,236</b>	

## ACKNOWLEDGEMENTS

This report was created by Capital Link and funded Louisiana Primary Care Association for its members.

Capital Link is a non-profit organization that has worked with hundreds of health centers and primary care associations for over 20 years to plan for sustainability and growth, access capital, improve and optimize operations and financial management, and articulate value. We provide an extensive range of services, customized according to need, with the goal of strengthening health centers—financially and operationally—in a rapidly changing marketplace. Capital Link maintains a database of almost 10,000 health center audited financial statements from 2005 to 2017, incorporating approximately 75% of all health centers nationally in any given year. This proprietary database is the only one of its kind as it exclusively contains health center information and enables us to provide information and insights tailored to the industry. For more information, visit us at [www.caplink.org](http://www.caplink.org).

## HEALTH CENTERS INCLUDED IN THIS ANALYSIS

Access Health Louisiana  
Arbor Family Health  
Baton Rouge Primary Care Collaborative, Inc.  
CareSouth  
CASSE Community Health Institute  
Catahoula Parish Hospital District #2  
Common Ground Health Clinic  
CrescentCare  
David Raines Community Health Center  
Delhi Community Health Center  
EXCELth, Inc.  
Health Care for the Homeless  
Iberia Comprehensive Community Health Center, Inc.  
JeffCare  
Jefferson Community Health Care Centers  
Marillac Community Health Centers  
Morehouse Community Medical Centers  
NOELA Community Health Center  
Odyssey House Louisiana  
Open Health Care Clinic  
Outpatient Medical Center  
Primary Care Providers for a Healthy Feliciana  
Primary Health Services Center  
Priority Health Care  
Rapides Primary Health Care Center, Inc.  
Saint Thomas Community Health Center  
Southeast Community Health Systems  
Southwest Louisiana Primary Healthcare Center  
St. Gabriel Health Clinic, Inc.  
Start Corporation  
SWLA Center for Health Services  
Teche Action Board, Inc.  
Tensas Community Health Center  
Trinity Community Health Centers of Louisiana