VALUE IMPACT of HEALTH CENTERS

Louisiana Primary Care Association

LPCA
Louisiana Primary Care Association Inc.

Thirty-four Federally Qualified Health Centers (FQHCs) and other safety-net clinics provide care to residents of **Louisiana**. They collectively provide tremendous value and impacts to their communities—from ACCESS to care for vulnerable populations; SAVINGS to the health care system; JOBS and ECONOMIC STIMULUS to local communities; STATE-OF-THE-ART, COMPREHENSIVE, COORDINATED CARE, with a focus on CHRONIC DISEASE MANAGEMENT and QUALITY HEALTH OUTCOMES. Highlights of their **2016 contributions** are shown below.

Louisiana Health Centers Provide...

JOBS
and other positive impacts on the ECONOMY

4,682
TOTAL JOBS

$567,604,425
TOTAL ECONOMIC IMPACT
of current operations.

$70 Million
ANNUAL TAX REVENUES

2,595 HEALTH CENTER JOBS including
580 ENTRY-LEVEL and **1,069** SKILLED JOBS
for community residents
2,087 OTHER JOBS IN THE COMMUNITY

$302,164,564
DIRECT HEALTH CENTER SPENDING

$265,439,861
COMMUNITY SPENDING

$19 Million
STATE AND LOCAL TAX REVENUES

$51 Million
FEDERAL TAX REVENUES

SAVINGS
to the health system

24%
LOWER COSTS FOR HEALTH CENTER MEDICAID PATIENTS

$436 Million
SAVINGS TO MEDICAID

$669 Million
SAVINGS TO THE OVERALL HEALTH SYSTEM

ACCESS
to care for vulnerable populations

97,806
patients are
CHILDREN AND ADOLESCENTS

384,893
PATIENTS SERVED

1,409,006
PATIENT VISITS

287,087
patients are
ADULTS

93% of patients are
LOW-INCOME
(Below 200% of the Federal Poverty Level)

66% of patients identify as an
ETHNIC OR RACIAL MINORITY

COMPREHENSIVE COORDINATED CARE

296,189 patients received **MEDICAL CARE**

80,952 patients received **DENTAL CARE**

55,273 patients received at least one **ENABLING SERVICE** to overcome barriers to care

47,069 patients received **MENTAL HEALTH CARE**

1,925 patients received **VISION CARE**

In addition, patients received non-clinical services to connect them to community resources such as **HOUSING, JOB TRAINING, AND CHILD CARE**

PREVENTIVE CARE and CHRONIC DISEASE MANAGEMENT

13,183 patients were diagnosed with **ASTHMA**

8,146 patients were diagnosed with **CORONARY ARTERY DISEASE**

26,855 children received **WELL-CHILD VISITS**

32,761 patients were diagnosed with **DIABETES**

78,006 patients were diagnosed with **HYPERTENSION**

50,389 patients received **IMMUNIZATIONS** and **SEASONAL FLU VACCINES**

STATE-OF-THE-ART PRACTICE

100% of health centers have installed and currently use an **ELECTRONIC HEALTH RECORD (EHR)**

94% of health centers are currently participating in the Centers for Medicare and Medicaid Services (CMS) **EHR INCENTIVE PROGRAM "MEANINGFUL USE"**

71% of centers recognized as **PATIENT-CENTERED MEDICAL HOMES**

QUALITY HEALTH OUTCOMES

80% of health centers met or exceeded at least one **HEALTHY PEOPLE 2020 GOAL FOR CLINICAL PERFORMANCE**

CLINICAL QUALITY MEASURES → IMPROVED HEALTH OUTCOMES

Capital Link prepared this Value + Impact report using 2016 health center audited financial statements and Uniform Data System information. Economic impact was measured using 2016 IMPLAN Online

CAPITAL LINK
Driving Successful Health Center Growth

For more information, visit us online:
www.caplink.org

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REFERENCES AND DATA SOURCES

1. Access to Care for Vulnerable Populations: Bureau of Primary Health Care, HRSA, DHHS, 2016 Uniform Data System.
2. Savings to Medicaid: Nocon et al. *Health Care Use and Spending for Medicaid Enrollees in Federally Qualified Health Centers Versus Other Primary Care Settings*. American Journal of Public Health: November 2016, Vol. 106, No. 11, pp. 1981-1989.
3. Savings to the Health System: NACHC Fact Sheet: *Health Centers and Medicaid*, December, 2016.
4. Economic and Employment Impacts: Calculated by Capital Link using 2016 IMPLAN Online.
5. Comprehensive Coordinated Care: Bureau of Primary Health Care, HRSA, DHHS, 2016 Uniform Data System.
6. Preventive Care and Chronic Disease Management: Bureau of Primary Health Care, HRSA, DHHS, 2016 Uniform Data System.
7. Quality Health Outcomes: Calculated by Capital Link based on 2016 Uniform Data System information and relevant Healthy People 2020 targets found at https://www.healthypeople.gov/2020/data-search.

Summary of 2016 Total Economic Activity

Stimulated by Current Operations of

		Economic Impact	Employment (# of FTEs*)
Community Impact	Direct	$ 302,164,564	2,595
	Indirect	$ 88,144,037	679
	Induced	$ 177,295,824	1,408
	Total	**$ 567,604,425**	**4,682**

Direct # of FTEs (employment) based on HRSA 2016 UDS state level data for FQHCs.

Summary of 2016 Tax Revenue

		Federal	State
Community Impact	Direct	$31,912,366	$5,134,997
	Indirect	$6,519,203	$3,618,899
	Induced	$12,539,696	$10,259,352
	Total	**$50,971,265**	**$19,013,248**
Total Tax Impact		**$69,984,513**	

*Full-Time Equivalent (FTE) of 1.0 means that the person is equivalent to a full-time worker. In an organization that has a 40-hour work week, a person who works 20 hours per week (i.e. 50 percent time) is reported as "0.5 FTE." FTE is also based on the number of months the employee works. An employee who works full time for four months out of the year would be reported as "0.33 FTE" (4 months/12 months).

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HOW ECONOMIC IMPACT IS MEASURED

Using IMPLAN, integrated economic modeling software, this analysis applies the "multiplier effect" to capture the direct, indirect, and induced economic effects of health center business operations and capital project plans. IMPLAN generates multipliers by geographic region and by industry combined with a county/state database. It is widely used by economists, state and city planners, universities and others to estimate the impact of projects and expenditures on the local economy. This analysis was conducted using 2015 IMPLAN Online.

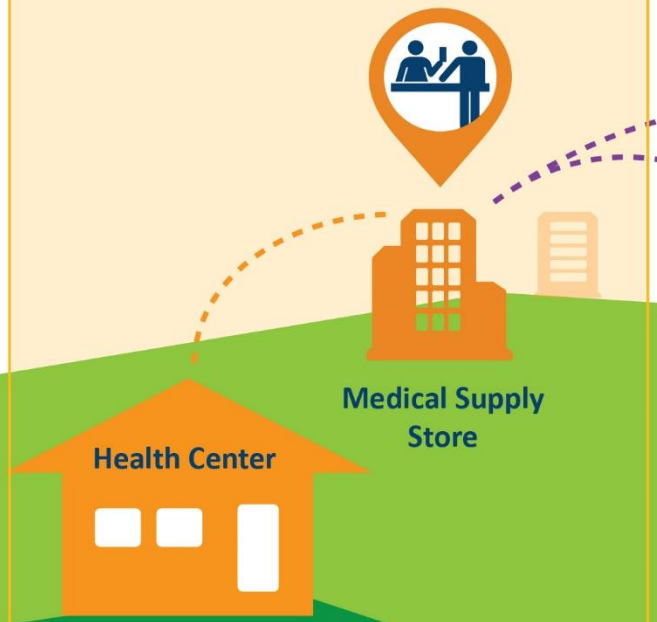
WHAT ARE DIRECT AND COMMUNITY IMPACTS?

Direct impacts result from ***health center expenditures associated with operations, new facilities, and hiring.***

Community impacts can be indirect, resulting from ***purchases of local goods and services, and jobs in other industries.***

Community impacts can be induced, resulting from ***purchases of local goods and services at a household level made by employees of the health center and suppliers.***

A health center purchases medical devices from a local medical supply store.



This purchase is a ***direct*** economic impact of the health center's operations.

The medical supply store purchases paper from an office supply store to print receipts and hires a local delivery service to transport the medical devices.

These purchases are ***indirect*** economic impacts of the health center's operations.

As local industries grow and household income increases, employees of the health center, medical supply store, office supply store, and delivery service spend their salaries in the community.

These purchases are ***induced*** economic impacts because they are the result of a ripple effect through the entire community.

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COMMUNITY HEALTH CENTERS INCLUDED IN THIS ANALYSIS

CrescentCare
David Raines Community Health Center
Delhi Community Health Center
EXCELth, Inc.
Health Care for the Homeless
Iberia Comprehensive Community Health Center, Inc.
Innis Community Health Center
JeffCare
Jefferson Community Health Care Centers
Marillac Community Health Centers
Morehouse Community Medical Centers
MQVN Community Development Corporation
Odyssey House Louisiana
Open Health Care Clinic
Outpatient Medical Center
Primary Care Providers for a Healthy Feliciana
Primary Health Services Center
Priority Health Care
Rapides Primary Health Care Center, Inc
Saint Thomas Community Health Center
Southeast Community Health Systems
Southwest Louisiana Primary Healthcare Center
St. Gabriel Health Clinic, Inc.
Start Corporation
SWLA Center for Health Services
Teche Action Board, Inc.
Tensas Community Health Center
Winn Community Health Center
Access Health Louisiana
Baton Rouge Primary Care Collaborative, inc.
CareSouth
CASSE Community Health Institute
Common Ground Health Clinic
CPHD 2 Medical Center

This report was developed by Capital Link, a non-profit organization that has worked with hundreds of health centers and Primary Care Associations for over 18 years to plan capital projects, finance growth, and identify ways to improve performance. We provide innovative consulting services and extensive technical assistance with the goal of supporting and expanding community-based health care. For more information, visit us online at www.caplink.org.

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