The Value and Impact of Louisiana Primary Care Association

Thirty-eight Louisiana Primary Care Association health center members provide tremendous value and impact to the communities they serve through, including CARE FOR VULNERABLE POPULATIONS, SAVINGS TO THE SYSTEM, ECONOMIC STIMULUS, and STATE-OF-THE-ART PRACTICES and INTEGRATED CARE with a focus on MANAGING CHRONIC CONDITIONS, PREVENTATIVE CARE, and QUALITY HEALTH OUTCOMES.

This report highlights their **2019 savings and** contributions.

SAVINGS TO THE SYSTEM

24% LOWER COSTS FOR HEALTH CENTER MEDICAID PATIENTS

\$645 Million SAVINGS TO MEDICAID

CARE FOR VULNERABLE POPULATIONS

1,767,799 PATIENT VISITS 23% 4-YEAR PATIENT GROWTH

PATIENTS SERVED

465.796

125,408 of patients are CHILDREN & ADOLESCENTS

93% of patients

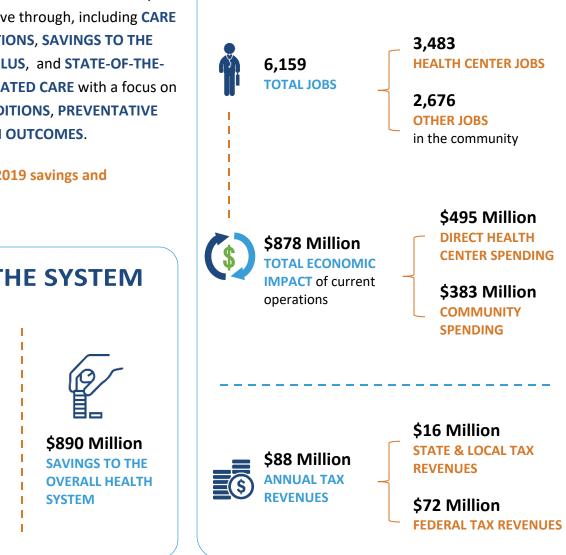
are LOW INCOME

67% of patients identify as an ETHNIC OR RACIAL MINORITY

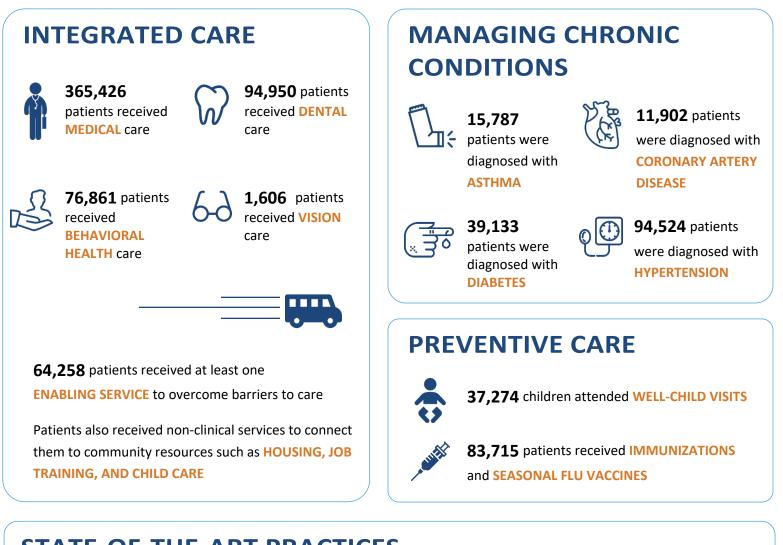
1% of patients are **VETERANS**

1% of patients are AGRICULTURAL WORKERS

6% of patients are **HOMELESS**



ECONOMIC STIMULUS



STATE-OF-THE-ART PRACTICES

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100% of health centers have installed and currently use an **ELECTRONIC HEALTH RECORD (EHR)** **86%** of health centers are currently participating in the Centers for Medicare and Medicaid Services EHR INCENTIVE PROGRAM "MEANINGFUL USE"



34% of health centers are using **TELEHEALTH TO PROVIDE REMOTE CLINICAL CARE SERVICES**

QUALITY HEALTH OUTCOMES

97% of health centers met or exceeded at least one HEALTHY PEOPLE 2020 GOAL FOR CLINICAL PERFORMANCE



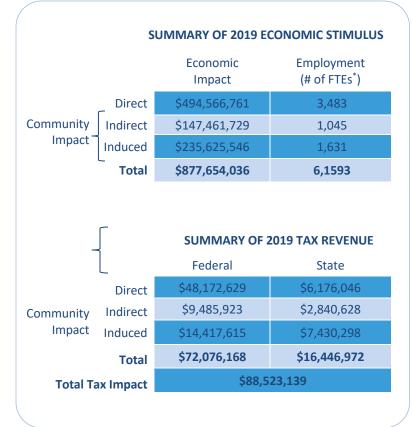




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REFERENCES AND DATA SOURCES

- Savings to the System: Nocon et al. Health Care Use and Spending for Medicaid Enrollees in Federally Qualified Health Centers Versus Other Primary Care Settings. American Journal of Public Health: November 2016, Vol. 106, No. 11, pp. 1981-1989.
- Economic Stimulus: Economic impact was measured using 2018 IMPLAN Online from IMPLAN Group LLC, IMPLAN System (data and software), 16905 Northcross Dr., Suite 120, Huntersville, NC 28078, <u>www.IMPLAN.com</u>. Learn more at <u>www.caplink.org/how-economic-impactis-measured</u>.
- "Low Income" refers to those who earn below 200% of federal poverty level guidelines.
- Care for Vulnerable Populations, Integrated Care, Managing Chronic Conditions, State-of-the-Art Practices: Bureau of Primary Health Care, HRSA, DHHS, 2018 Uniform Data System. Note: UDS data collection for telehealth began in 2016.
- Quality Health Outcomes: Bureau of Primary Health Care, HRSA, DHHS, 2019 Uniform Data System, and relevant Healthy People 2020 targets at <u>www.healthypeople.gov/2020/data-search</u>.
- Full-Time Equivalent (FTE) of 1.0 is equivalent to one full-time employee. In an organization that has a 40-hour work week, an employee who works 20 hours per week (i.e., 50 percent of full time) is reported as "0.5 FTE." FTE is also based on the number of months the employee works. An employee who works full time for four months out of the year would be reported as "0.33 FTE" (4 months/12 months).



ACKNOWLEDGEMENTS

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Capital Link is a non-profit organization that has worked with hundreds of health centers and primary care associations for over 25 years to plan for sustainability and growth, access capital, improve and optimize operations and financial management, and articulate value. We provide an extensive range of services, customized according to need, with the goal of strengthening health centers—financially and operationally—in a rapidly changing marketplace. Capital Link maintains a database of over 13,000 health center audited financial statements from 2005 to 2019, incorporating approximately 80% of all health centers nationally in any given year. This proprietary database is the only one of its kind as it exclusively contains health center information and enables us to provide information and insights tailored to the industry. For more information, visit us at <u>www.caplink.org</u>.

Louisiana Primary Care Association

HEALTH CENTERS INCLUDED IN THIS ANALYSIS

Acadiana Cares. Inc. Access Health Louisiana Baptist Community Health Services, Inc. Baton Rouge Primary Care Collaborative, Inc. **CASSE Community Health Institute** CareSouth Catahoula Parish Hospital District #2 **Common Ground Health Clinic** David Raines Community Health Center EXCELth, Inc. **Open Health Care Clinic** Delhi Community Health Center Iberia Comprehensive Community Health Center, Inc. Arbor Family Health InclusivCare JeffCare Marillac Community Health Centers Mercy Medical Health Center **CommuniHealth Services** NOELA Community Health Center CrescentCare Health Care for the Homeless **Odyssey House Louisiana Outpatient Medical Center Plaqumines Medical Center** Primary Care Providers for a Healthy Feliciana Primary Health Services Center **Priority Health Care** Rapides Primary Health Care Center, Inc Southeast Community Health Systems Southwest Louisiana Primary Healthcare Center St. Gabriel Health Clinic, Inc. St. Thomas Community Health Center Start Corporation SWLA Center for Health Services Teche Action Board, Inc. **Tensas Community Health Center** Trinity Community Health Centers of Louisiana