

# The Value and Impact of Louisiana Primary Care Association

Thirty-eight Louisiana Primary Care Association health center members provide tremendous value and impact to the communities they serve through, including CARE FOR VULNERABLE POPULATIONS, SAVINGS TO THE SYSTEM, ECONOMIC STIMULUS, and STATE-OF-THE-ART PRACTICES and INTEGRATED CARE with a focus on MANAGING CHRONIC CONDITIONS, PREVENTATIVE CARE, and QUALITY HEALTH OUTCOMES.

This report highlights their 2019 savings and contributions.

## SAVINGS TO THE SYSTEM

**24%**  
LOWER COSTS  
FOR HEALTH CENTER  
MEDICAID PATIENTS



**\$890 Million**  
SAVINGS TO THE  
OVERALL HEALTH  
SYSTEM

**\$645 Million**  
SAVINGS TO  
MEDICAID

## ECONOMIC STIMULUS



**6,159**  
TOTAL JOBS

**3,483**  
HEALTH CENTER JOBS

**2,676**  
OTHER JOBS  
in the community



**\$878 Million**  
TOTAL ECONOMIC  
IMPACT of current  
operations

**\$495 Million**  
DIRECT HEALTH  
CENTER SPENDING

**\$383 Million**  
COMMUNITY  
SPENDING



**\$88 Million**  
ANNUAL TAX  
REVENUES

**\$16 Million**  
STATE & LOCAL TAX  
REVENUES

**\$72 Million**  
FEDERAL TAX REVENUES

## CARE FOR VULNERABLE POPULATIONS



**465,796**  
PATIENTS SERVED

**93%** of patients  
are **LOW INCOME**

**67%** of patients  
identify as an **ETHNIC  
OR RACIAL MINORITY**

**1%** of patients are  
**AGRICULTURAL  
WORKERS**

**1,767,799**  
PATIENT  
VISITS

**23%**  
4-YEAR PATIENT  
GROWTH

**125,408** of patients  
are **CHILDREN &  
ADOLESCENTS**

**1%** of patients  
are **VETERANS**

**6%** of patients  
are **HOMELESS**

## INTEGRATED CARE



**365,426** patients received **MEDICAL** care



**94,950** patients received **DENTAL** care



**76,861** patients received **BEHAVIORAL HEALTH** care



**1,606** patients received **VISION** care



**64,258** patients received at least one **ENABLING SERVICE** to overcome barriers to care

Patients also received non-clinical services to connect them to community resources such as **HOUSING, JOB TRAINING, AND CHILD CARE**

## MANAGING CHRONIC CONDITIONS



**15,787** patients were diagnosed with **ASTHMA**



**11,902** patients were diagnosed with **CORONARY ARTERY DISEASE**



**39,133** patients were diagnosed with **DIABETES**



**94,524** patients were diagnosed with **HYPERTENSION**

## PREVENTIVE CARE



**37,274** children attended **WELL-CHILD VISITS**



**83,715** patients received **IMMUNIZATIONS** and **SEASONAL FLU VACCINES**

## STATE-OF-THE-ART PRACTICES



**100%** of health centers have installed and currently use an **ELECTRONIC HEALTH RECORD (EHR)**

**86%** of health centers are currently participating in the Centers for Medicare and Medicaid Services **EHR INCENTIVE PROGRAM "MEANINGFUL USE"**



**34%** of health centers are using **TELEHEALTH TO PROVIDE REMOTE CLINICAL CARE SERVICES**

## QUALITY HEALTH OUTCOMES

**97%** of health centers met or exceeded at least one **HEALTHY PEOPLE 2020 GOAL FOR CLINICAL PERFORMANCE**



Capital Link prepared this Value & Impact report using 2019 health center audited financial statements and Uniform Data System information. Economic impact was measured using 2018 IMPLAN Online.

## REFERENCES AND DATA SOURCES

- Savings to the System: Nocon et al. *Health Care Use and Spending for Medicaid Enrollees in Federally Qualified Health Centers Versus Other Primary Care Settings*. American Journal of Public Health: November 2016, Vol. 106, No. 11, pp. 1981-1989.
- Economic Stimulus: Economic impact was measured using 2018 IMPLAN Online from IMPLAN Group LLC, IMPLAN System (data and software), 16905 Northcross Dr., Suite 120, Huntersville, NC 28078, [www.IMPLAN.com](http://www.IMPLAN.com). Learn more at [www.caplink.org/how-economic-impact-is-measured](http://www.caplink.org/how-economic-impact-is-measured).
- “Low Income” refers to those who earn below 200% of federal poverty level guidelines.
- Care for Vulnerable Populations, Integrated Care, Managing Chronic Conditions, State-of-the-Art Practices: Bureau of Primary Health Care, HRSA, DHHS, 2018 Uniform Data System. Note: UDS data collection for telehealth began in 2016.
- Quality Health Outcomes: Bureau of Primary Health Care, HRSA, DHHS, 2019 Uniform Data System, and relevant Healthy People 2020 targets at [www.healthypeople.gov/2020/data-search](http://www.healthypeople.gov/2020/data-search).
- Full-Time Equivalent (FTE) of 1.0 is equivalent to one full-time employee. In an organization that has a 40-hour work week, an employee who works 20 hours per week (i.e., 50 percent of full time) is reported as “0.5 FTE.” FTE is also based on the number of months the employee works. An employee who works full time for four months out of the year would be reported as “0.33 FTE” (4 months/12 months).

### SUMMARY OF 2019 ECONOMIC STIMULUS

		Economic Impact	Employment (# of FTEs*)
Community Impact	Direct	\$494,566,761	3,483
	Indirect	\$147,461,729	1,045
	Induced	\$235,625,546	1,631
	<b>Total</b>	<b>\$877,654,036</b>	<b>6,1593</b>

### SUMMARY OF 2019 TAX REVENUE

		Federal	State
Community Impact	Direct	\$48,172,629	\$6,176,046
	Indirect	\$9,485,923	\$2,840,628
	Induced	\$14,417,615	\$7,430,298
	<b>Total</b>	<b>\$72,076,168</b>	<b>\$16,446,972</b>
<b>Total Tax Impact</b>		<b>\$88,523,139</b>	

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Capital Link is a non-profit organization that has worked with hundreds of health centers and primary care associations for over 25 years to plan for sustainability and growth, access capital, improve and optimize operations and financial management, and articulate value. We provide an extensive range of services, customized according to need, with the goal of strengthening health centers—financially and operationally—in a rapidly changing marketplace. Capital Link maintains a database of over 13,000 health center audited financial statements from 2005 to 2019, incorporating approximately 80% of all health centers nationally in any given year. This proprietary database is the only one of its kind as it exclusively contains health center information and enables us to provide information and insights tailored to the industry. For more information, visit us at [www.caplink.org](http://www.caplink.org).

## HEALTH CENTERS INCLUDED IN THIS ANALYSIS

Acadiana Cares, Inc.  
Access Health Louisiana  
Baptist Community Health Services, Inc.  
Baton Rouge Primary Care Collaborative, Inc.  
CASSE Community Health Institute  
CareSouth  
Catahoula Parish Hospital District #2  
Common Ground Health Clinic  
David Raines Community Health Center  
EXCELth, Inc.  
Open Health Care Clinic  
Delhi Community Health Center  
Iberia Comprehensive Community Health Center, Inc.  
Arbor Family Health  
InclusivCare  
JeffCare  
Marillac Community Health Centers  
Mercy Medical Health Center  
CommuniHealth Services  
NOELA Community Health Center  
CrescentCare  
Health Care for the Homeless  
Odyssey House Louisiana  
Outpatient Medical Center  
Plaquemines Medical Center  
Primary Care Providers for a Healthy Feliciana  
Primary Health Services Center  
Priority Health Care  
Rapides Primary Health Care Center, Inc  
Southeast Community Health Systems  
Southwest Louisiana Primary Healthcare Center  
St. Gabriel Health Clinic, Inc.  
St. Thomas Community Health Center  
Start Corporation  
SWLA Center for Health Services  
Teche Action Board, Inc.  
Tensas Community Health Center  
Trinity Community Health Centers of Louisiana