



BTR

BATON ROUGE
METROPOLITAN AIRPORT
9430 Jackie Cochran Drive
Suite 300, Terminal Building
Baton Rouge, LA 70807
PHONE (225) 355-0333
FAX (225) 355-2334

Agenda
Baton Rouge Metropolitan Airport Commission
Regular Meeting
Tuesday, May 4, 2021
3:30 p.m.
Airport Administration Conference Room
Suite 300, 3rd floor Terminal Building

1. **Call to Order.**
2. **Pledge of Allegiance.**
3. **Roll Call.**

Public Comment Policy

All items on this agenda are open for public comment. Those members of the public desiring to speak on a particular item should approach the podium and request to speak after the item is announced by the Chairman. They will be required to give their name and address and the Chairman will allocate a specific amount of time for members of the public to speak.

4. **Approval of the minutes of the Regular Meeting of April 13, 2021.**
5. **Authorization for the Mayor-President and/or Chairman of the Airport Commission to execute a Lease Agreement with the East Baton Rouge Parish Sheriff's Office to lease a 3.379 acre tract of land located on Lt. General Benjamin Davis, Jr. Ave. for a period of ten (10) years, with two (2), five (5) year options to renew at a rental rate of \$27,965.53 per year or \$2330.46 per month. By: Director of Aviation.**
6. **Receiving a report on the status of the Strategic Planning Exercise. By: Chairman.**
7. **Legislative Update – Report will be given at May meeting.**
8. **Status Report – Report will be given at the June meeting.**
9. **Public Relations /Marketing Report – Report will be given at the July meeting.**
10. **Financial Report – Report will be given at May meeting.**

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Airport Commission Agenda
May 4, 2021

- 11. Business Development Report – Report will be given at May meeting.**
- 12. Administrative Matters.**
- 13. Adjourn.**

AIRPORT COMMISSION AGENDA

SUPPORTING DOCUMENT NO. 4



BTR

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METROPOLITAN AIRPORT**
9430 Jackie Cochran Drive
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MINUTES

**BATON ROUGE METROPOLITAN AIRPORT
REGULAR MEETING
TUESDAY, APRIL 13, 2021
3:30 P.M.
AIRPORT ADMINISTRATION CONFERENCE ROOM
SUITE 300, 3RD FLOOR TERMINAL BUILDING**

1. CALL TO ORDER.

Chairman Matt Butler called the meeting to order.

2. PLEDGE OF ALLEGIANCE.

The Pledge of Allegiance was led by Councilman Dunn Jr.

3. ROLL CALL.

<u>MEMBERS ATTENDING</u>	<u>MEMBERS ABSENT</u>	<u>A/P STAFF ATTENDING</u>	<u>OTHERS ATTENDING</u>
Mr. Buckley	Rep. Carpenter	Mr. Edwards	Mr. Krouse
Mr. Butler	Mr. Callender	Mr. Pierson	Mr. Wilson
Mr. Dodds	Mr. Profita	Mr. Taffaro	Mr. Abou
Mr. Councilman Dunn Jr.	Mr. Robinson	Ms. Wallace	Mr. Webb
Mr. Mr. Fife	Mr. Welch	Mr. Caire	Mr. Kutchins
Mr. Lowery		Mr. Alford	Mr. Brooks
Mr. Myles		Ms. Fountain	Mrs. Graves
Ms. Payton		Mrs. Williams	
		Mr. Caldwell	
		Mr. Newton	
		Mr. Jones	
		Mr. Vidrine	
		Ms. Nolan	

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Airport Commission Minutes
April 13, 2021

4. **Approval of the minutes of the Regular Meeting of March 2, 2021.**

A motion was made by Mr. Buckley, seconded by Mr. Dodds, to approve the minutes of the regular meeting of March 2, 2021.

There being no opposition, the motion carried.

5. **Authorization for the Mayor-President and/or Chairman of the Airport Commission to accept and execute a grant agreement from the Federal Aviation Administration (FAA) through the Coronavirus Response and Relief Supplemental Appropriations Act (CRRSA) in the amount of \$2,993,620.00. By: Director of Aviation.**

A motion was made to have this item deleted from the agenda and its entirety by Councilman Dunn Jr., seconded by Mr. Fife.

There being no opposition, the motion carried.

6. **Authorization for the Mayor-President and/or Chairman of the Airport Commission to accept and execute a grant agreement from the Federal Aviation Administration (FAA) through the Coronavirus Response and Relief Supplemental Appropriations Act (CRRSA) in the amount of \$85,582.00. By: Director of Aviation.**

A motion was made to have this item deleted from the agenda and its entirety by Councilman Dunn Jr., seconded by Mr. Fife.

There being no opposition, the motion carried.

7. **Authorization for the Mayor President and/or Chairman of the Airport Commission to execute Amendment No. 1 to the lease agreement with Helix Aviation Academy to adjust the amount of leasehold improvements in accordance with the realized abatement afforded under the current terms of the lease. By: Director of Aviation.**

Mr. Edwards, Director of Aviation, introduces the Cristo Rey Baton Rouge staff Mrs. Carissa Graves and Mr. Dedrick Brooks from our corporate work study program.

Mr. Edwards called on Mr. Pierson, Asst. Director to explain the item to the Airport Commission. After a brief discussion, a motion was made by Councilman Dunn Jr., seconded by Mr. Buckley, to approve the item.

There being no opposition, the motion carried.

8. Authorization for the Mayor-President and/or Chairman of the Airport Commission to execute a lease agreement with Taylor Made Concessions for a month-to-month term for a period not to exceed one (1) year to operate a food vehicle court in the cell phone lot at a rate of \$500.00 per month. By: Director of Aviation.

Mr. Edwards explained the item to the Airport Commission. After a lengthy discussion, a motion was made by Mr. Lowery, seconded by Mr. Dodds, to approve the item.

There being no opposition, the motion carried.

9. Authorization for the Mayor-President and/or Chairman of the Airport Commission to execute a lease agreement with Scotland Money Mart, LLC d/b/a Airport Exxon for a period of two (2) years and eight (8) months commencing May 1, 2021 to lease a 1800 sq. ft. building and a 1.45 acre tract of land for the operation of a Fuel/C-Store facility at a minimum yearly rental rate of \$49,160.00. By: Director of Aviation.

Minimum Annual Guarantee:	\$24,060.00
Land Rent:	\$10,700.00
Building Rent:	<u>\$14,400.00</u>
Total Annual Rent	\$49,160.00

Additional Concession fees:

- 3% of gross sales above \$50,000 per month.
- \$0.03 cents per gallon above 100,000 gallons per month.

Mr. Edwards explained the item to the Airport Commission. After a brief discussion, a motion was made by Councilman Dunn Jr., seconded by Mr. Myles, to approve the item.

There being no opposition, the motion carried.

10. Accepting the low bid received for the Baton Rouge Metropolitan Airport Multiplex Generator Addition. By: Director of Aviation

Engineer's Estimate: \$340,000.00

<u>Bidders</u>	<u>Base Bid</u>	<u>Variance %</u>
Raygen Services. LLC	\$ 229,760.00	- 32.4%
Lewtech Products & Services, Inc.	\$ 238,840.00	- 29.7%
Alpha 1 Electrical & Mechanical. LLC	\$ 239,500.00	- 29.5%
E.P. Breaux Electrical. Inc.	\$ 246,500.00	- 27.5%
Chustz Electric, LLC	\$ 252,895.00	- 25.6%
Doyle Electric Inc.	\$ 256,960.00	- 24.4%
T & E Electric, Inc.	\$ 270,400.00	- 20.5%
L. King Company LLC	\$ 320,000.00	- 5.9%
Ready Power	\$ 382,700.00	12.6%

Mr. Edwards explained the item to the Airport Commission. After a brief discussion, a motion was made by Ms. Payton, seconded by Mr. Dodds, to approve the item.

There being no opposition, the motion carried.

11. **Legislative Update** – Report was presented by Mr. Michael Taffaro, PA/AP Legal Counsel.

12. **Status Report**– Report will be given at the June meeting.

13. **Public Relations /Marketing Report**– Report was presented by Jim Caldwell, Marketing Manager.

14. **Financial Report** – Report was presented by Kenya Wallace, Assistant Business Manager.

At this time Councilman Dunn Jr. asked Mr. Butler to make a motion and have this report deferred to next month. A motion was made by Councilman Dunn Jr., seconded by Mr. Myles, to defer this item.

There being no opposition, the motion carried.

15. Business Development Report – Report will be given at the May meeting.

16. Administrative Matters.
None.

17. Adjourn.

A motion was made by Mr. Lowery, seconded by Mr. Buckley, to adjourn the meeting. The meeting adjourned at 4:32 pm.

RESPECTFULLY SUBMITTED,

Mike Edwards

Mike Edwards
Director of Aviation

ME/lw

BATON ROUGE METROPOLITAN AIRPORT

April 13, 2021

Project	Status	Consultant	Contractor	Current Budget	Paid to Date
I. CONSTRUCTION					
ACTIVE PROJECTS					
North Airpark Development - Utility Corridor	NTP 3/17/21				
Grant	State F. 50000732	Forte & Tablada, Engineers	TBD	\$ 1,680,000	\$ -
Design	FP&C No. 50-N41-12-01		TBD		
Construction					
Multi-Plex Generator	Bid Approval sent to Commission for Approval	ADG	TBD	\$438,500	
Construction					
Runway 13/31 Safety Area/RFZ Improvements	AIP 3-22-0006-110-2018 AIP 3-22-0006-112-2018 AIP 3-22-0006-113-2019 State H1013690 Phase I Design Complete Phase II Design In Progress Phase III & V Design Complete Phase IV Design Complete	Volkert, Inc. Volkert, Inc. Stanley Consultants PEC Corporation		\$ 14,514,909	\$ 6,616,677
Grant					
Design					
Grant	AIP 3-22-006-114-2020		Terry Honore Construction (\$441,973) Boone Services (\$2,624,000)	\$ 6,047,867	\$ 357,415
Construction	Phase I - Demolition Complete Phase I - Plank Road - Clearing Complete AIP 3-22-006-116-2020 Phase IV - Perimeter Road Preparing Sub-Grade		Boone Services (\$1,303,882.23)	\$ 16,666,667	\$ 202,455
Grant					
Construction					
Total Active Projects				\$ 39,347,943	\$ 7,176,547
Total Planning Projects \$ - \$					

Yellow Denotes there is a change in the project
Red Denotes the change

MARKETING, PUBLIC RELATIONS & AIR SERVICE DEVELOPMENT REPORT



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Enplanements

Month	2019	2020	% Change	2021	% Change
January	29,057	30,452	4.80%	12,631	-58.52%
February	27,395	30,906	12.80%	11,956	-61.31%
March	35,033	16,219	-53.70%		
April	35,470	1,749	-95.00%		
May	35,835	5,208	-85.40%		
June	35,943	7,768	-78.40%		
July	35,288	11,480	-67.40%		
August	33,202	12,081	-63.60%		
September	32,881	15,629	-52.60%		
October	39,490	17,777	-54.90%		
November	36,792	17,062	-53.60%		
December	35,751	15,473	-56.70%		
Year-To-Date	412,283	181,795	-55.92%	24,587	-59.00%

COVID-19 IMPACT BEGAN IN MARCH 2020



BTR

Deplanements

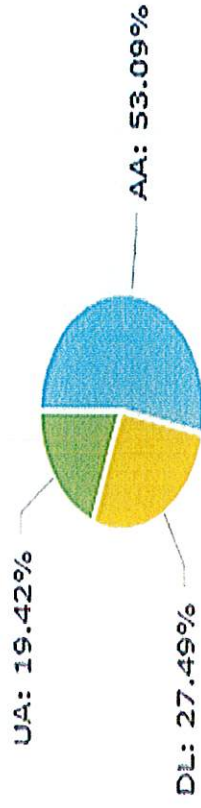
Month	2019	2020	% Change	2021	% Change
January	29,365	31,418	6.70%	13,497	-56.94
February	28,268	30,855	9.20%	11,918	-61.37%
March	34,775	16,757	-51.80%		
April	35,128	1,628	-95.40%		
May	33,835	5,320	-84.30%		
June	35,806	7,453	-79.20%		
July	35,307	11,100	-68.50%		
August	34,112	13,094	-61.60%		
September	32,744	15,692	-51.70%		
October	39,885	17,435	-56.30%		
November	36,701	16,272	-55.60%		
December	34,467	15,026	-56.40%		
Year-To-Date	410,142	181,980	-55.63%	25,415	-60.00%



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COVID-19 IMPACT BEGAN IN MARCH 2020

BTR Airline Shares by Passengers (American Share Exceeds DL & UA Combined)



BTR April 2021 Daily Departures Each Way (DDEW) & Seats

- Total April 2021 DDEW = 17.30 (up 2 flights over March)
- Total April Seats = 34,712 (up 3,027 over March - 78% of April 2019)

Note: Fractional numbers due to flight frequency differences on peak days verses off-peak days



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BTR May 2021 Daily Departures Each Way (DDEW) & Seats

- Total May 2021 DDEW = 18 (up .07 flights over April)
- Total May Seats = 36,742 (up 2,030 over April - 86% of May 2019)



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Peer Airports 2020 Comparison



2020 Load Factors	2020 Seat Capacity	2020 Average Fare
Baton Rouge (BTR) – 58.5%	291,825	\$205.48
Lafayette (LFT) – 59.0%	195,130	\$209.93
Alexandria (AEX) – 55.6%	107,292	\$229.11
Shreveport (SHV) – 55.8%	273,352	\$203.92
Gulfport/Biloxi (GPT) – 60.6%	235,101	\$189.77
Jackson, MS (JAN) – 59.6%	347,401	\$216.75
*New Orleans (MSY) – 59.6%	4,455,584	\$138.34

*MSY is not a peer airport with “hub spoke” service, but is a major destination market airport.

Forecast Methodology for BTR Departing Passengers

Forecast Assumes:

1. Seasonality by month for 2019
2. Schedule data for 2021 Jan – Apr is solid; May partially finalized
3. Estimates for schedules beyond May are a forecast and a function of month-to-month change in 2019
4. Schedule data modeled as Low, Medium, and High case
5. Load Factor estimates for Jan – Dec based upon relationship in 2020 between BTR's TSA throughput and DOT T100 passengers
6. Load Factor seasonality similar to 2019
7. Passenger totals are (Seats X Load Factor) = Passengers

Low Case

BTR Passenger Forecast

	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21
ATL	3,344	3,171	5,504	5,078	5,851	5,433	5,682	5,058	4,150	6,270	5,796	5,854
CLT	2,205	2,077	2,910	4,228	3,816	3,599	3,607	3,298	3,271	3,929	3,474	3,726
DFW	4,875	4,977	6,856	6,677	6,524	6,890	7,316	6,809	6,661	7,758	7,491	6,571
IAH	2,376	2,914	3,415	3,904	5,354	5,115	5,290	4,635	5,129	6,406	5,634	5,748
Total	12,801	13,140	18,684	19,887	21,544	21,036	21,896	19,800	19,211	24,363	22,395	21,898
Change Vs. 2019	46%	49%	56%	58%	65%	61%	64%	61%	62%	64%	64%	65%
Total												236,654
												60%

Medium Case

BTR Passenger Forecast

	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21
ATL	3,344	3,203	5,604	5,234	6,114	5,783	6,144	5,575	4,665	7,110	6,691	6,854
CLT	2,205	2,098	2,964	4,354	3,974	3,808	3,875	3,621	3,662	4,419	3,989	4,323
DFW	4,875	5,026	6,990	6,867	6,805	7,320	7,896	7,513	7,484	8,780	8,614	7,674
IAH	2,376	2,943	3,485	4,018	5,588	5,450	5,718	5,145	5,785	7,263	6,531	6,708
Total	12,801	13,270	19,043	20,473	22,480	22,362	23,633	21,854	21,596	27,572	25,826	25,558

Total	256,467
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Change Vs. 2019

46%

49%

57%

60%

67%

65%

69%

68%

70%

73%

74%

76%

High Case

BTR Passenger Forecast

	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21
ATL	3,344	3,234	5,705	5,392	6,387	6,152	6,637	6,136	5,233	8,045	7,702	7,998
CLT	2,205	2,119	3,019	4,483	4,136	4,029	4,160	3,969	4,090	4,962	4,569	5,003
DFW	4,875	5,075	7,126	7,062	7,095	7,772	8,515	8,277	8,390	9,916	9,881	8,933
IAH	2,376	2,972	3,555	4,134	5,830	5,802	6,174	5,698	6,509	8,218	7,547	7,805
Total	12,801	13,400	19,406	21,070	23,448	23,755	25,485	24,080	24,222	31,141	29,699	29,739

Total	278,247
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Change Vs. 2019

46%	50%	58%	62%	70%	69%	75%	74%	78%	82%	85%	88%
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Complete Forecast (Seats, Load Factor, Passengers)

BTR Seat Capacity

	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21
ATL	8,360	7,448	10,640	10,944	11,378	11,052	11,341	10,497	8,876	12,440	11,659	11,482
CLT	4,009	3,662	4,414	6,753	5,218	5,081	5,074	5,205	5,463	5,761	5,447	5,563
DFW	8,864	7,924	10,492	9,526	8,521	9,589	10,112	10,441	10,510	10,973	10,597	9,178
IAH	4,570	4,992	6,150	6,458	7,987	8,508	8,358	8,661	9,614	10,486	9,841	9,000
Total	25,803	24,026	31,696	33,681	33,104	34,231	34,885	34,804	34,463	39,660	37,543	35,223
Change Vs. 2019	65%	67%	77%	77%	77%	79%	80%	80%	81%	84%	84%	84%
												78%

BTR Load Factor Forecast

	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21
ATL	40%	43%	53%	48%	54%	52%	54%	53%	53%	57%	57%	60%
CLT	55%	57%	67%	64%	76%	75%	76%	70%	67%	77%	73%	78%
DFW	55%	63%	67%	72%	80%	76%	78%	72%	71%	80%	81%	84%
IAH	52%	59%	57%	62%	70%	64%	68%	59%	60%	69%	66%	75%
Total	50%	55%	60%	61%	68%	65%	68%	63%	63%	70%	69%	73%
Change Vs. 2019 (pts.)	-20.6	-19.5	-21.5	-16.7	-10.1	-13.4	-9.9	-12.0	-10.3	-10.4	-9.2	-8.0
												-12.9

BTR Passenger Forecast

	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21
ATL	3,344	3,203	5,604	5,234	6,114	5,783	6,144	5,575	4,665	7,110	6,691	6,854
CLT	2,205	2,098	2,964	4,354	3,974	3,808	3,875	3,621	3,662	4,419	3,989	4,323
DFW	4,875	5,026	6,990	6,867	6,805	7,320	7,896	7,513	7,484	8,780	8,614	7,674
IAH	2,376	2,943	3,485	4,018	5,588	5,450	5,718	5,145	5,785	7,263	6,531	6,708
Total	12,801	13,270	19,043	20,473	22,480	22,362	23,633	21,854	21,596	27,572	25,826	25,558
Change Vs. 2019	46%	49%	57%	60%	67%	65%	69%	68%	70%	73%	74%	76%
												65%

2020 Full Year & January 2021 On-Time Performance for BTR Compared to Nearby Airports (DOT)

Full Year 2020

BTR 92.1%

LFT 93.3%

MSY 90.0%

GPT 92.1%

January 2021

BTR 89.4%

LFT 92.3%

MSY 92.9%

GPT 89.2%



Source: DOT BTS (Bureau of Transportation Statistics)

December 2020 & YTD On-Time Performance for BTR Compared to Nearby Airports (DOT)

2020

BTR 92.2%

LFT 95.1%

MSY 92.0%

GPT 93.2%

Year-To-Date December 2020

BTR 92.1%

LFT 93.3%

MSY 90.0%

GPT 92.1%



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Source: DOT BTS (Bureau of Transportation Statistics)

BTR Baggage Delivery Data by Airline

March 2021

Average Delivery Time

American 10:12 (2.04% late)

Delta 9:86 (0% late)

United 11:97 (5.1% late)

* Late if delivery time exceeds 20 minutes after flight arrival



BTR



2nd Quarter Advertising

- Television: COX, WAFB, WBRZ, WGMB, WVLA
- Print & Digital: Tiger Rag Email & Twitter Sponsorships
- Radio: WRKF
- Online/Digital: Premion OTT, Facebook Ads; Google Display & Video Ads; Business Report Daily Report
- Outdoor: “Blue Skies Ahead” & “Turn Around” – Two Permanent Billboards & Select Digital
- LSU Athletics Sponsorship Advertising Package



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GREATER BATON ROUGE AIRPORT DISTRICT
CASH RECONCILIATION SUMMARY
FOR THE PERIOD ENDING JANUARY 31, 2021

	Trial Balance Cash as of 01/31/21	Uncommitted Cash as of 01/31/21	Uncommitted Cash as of 01/31/2020
Cash & Investments	\$ 3,272,976.45	\$ 3,272,976.45	\$ 4,428,258.18
Total Unrestricted Funds	\$ 3,938,439.54	\$ 959,378.48	\$ 293,877.48
Total Restricted Funds	\$ 7,914,791.02	\$ 7,914,791.02	\$ 2,397,681.17
TOTAL	\$ 15,126,207.01	\$ 12,147,145.95	\$ 7,119,816.83

GREATER BATON ROUGE AIRPORT DISTRICT
STATEMENT OF REVENUES AND EXPENDITURES
FOR THE PERIOD ENDING JANUARY 2021

	APPROVED BUDGET	(-)	2021 EXPENDITURES/ REVENUES	(=)	2021 BALANCE	VARIANCE	JANUARY 2019 EXPENDITURES/ REVENUES	JANUARY 2020 EXPENDITURES/ REVENUES	% CHANGE 19/20	2021 EXPENDITURES/ REVENUES COMPARED TO 2020
Total Expenditures	1,094,202.48		1,214,371.33		(120,168.85)	10.98%	1,011,839.83	1,457,041.73	144.00%	-16.66%
Total Revenues	1,046,612.50		974,018.31		72,594.19	-6.94%	1,189,550.86	1,219,121.62	102.49%	-20.10%
Surplus (Deficit)			<u>(240,353.02)</u>				<u>202,085.18</u>	<u>(237,920.11)</u>		



**BATON ROUGE METRO AIRPORT
CUSTOMER FACILITY CHARGE
ACCRUAL BASIS**

	2019	2020	% Change 19/20	2021	% Change 20/21
January	133,455.00	143,504.10	107.53%	109,500.75	76.30%
February	141,652.95	141,788.25	100.10%	141,788.25	100.00%
March	169,961.40	117,846.30	69.34%	-	-
April	179,241.75	37,939.35	21.17%	-	-
May	176,492.70	55,823.55	31.63%	-	-
June	165,441.15	74,216.85	44.86%	-	-
July	165,201.30	79,273.50	47.99%	-	-
August	164,530.95	80,202.15	48.75%	-	-
September	154,986.15	155,313.00	100.21%	-	-
October	176,099.10	233,300.25	132.48%	-	-
November	166,548.15	182,304.45	109.46%	-	-
December	151,365.52	147,458.55	97.42%	-	-
Totals for the Period Ending February 29, 2021	1,944,976.12	1,448,970.30	75.91%	251,289.00	88.15%



**BATON ROUGE METRO AIRPORT
PASSENGER FACILITY CHARGE
ACCRUAL BASIS**

	2019	2020	% Change 19/20	2021	% Change 20/21
January	122,226.38	128,552.37	105.18%	52,087.35	40.52%
February	115,707.23	130,637.62	112.90%	49,817.72	38.13%
March	147,442.54	66,951.89	45.41%	-	-
April	149,185.37	6,308.43	4.23%	-	-
May	152,126.67	21,019.32	13.82%	-	-
June	151,305.74	32,147.97	21.25%	-	-
July	149,387.31	48,167.08	32.24%	-	-
August	140,084.90	50,142.58	35.79%	-	-
September	139,926.86	59,235.94	42.33%	-	-
October	167,509.23	75,104.12	44.84%	-	-
November	155,419.17	71,319.94	45.89%	-	-
December	150,809.67	64,550.56	42.80%	-	-
Totals for the Period Ending	1,741,131.07	754,137.82	45.56%	101,905.07	39.33%
February 29, 2021					



BTR

BATON ROUGE
METROPOLITAN AIRPORT

**BATON ROUGE METRO AIRPORT
PARKING GARAGE REVENUES
ACCRUAL BASIS**

	2019	2020	% Change 19/20	2021	% Change 20/21
January	259,096.82	282,535.67	109.05%	105,938.61	37.50%
February	254,746.46	277,696.12	109.01%	112,077.76	40.36%
March	321,750.09	148,456.12	46.14%	-	-
April	306,114.60	16,355.61	5.34%	-	-
May	323,273.22	35,718.98	11.05%	-	-
June	335,718.99	59,414.28	17.70%	-	-
July	322,783.19	93,460.30	28.95%	-	-
August	322,326.97	98,434.29	30.54%	-	-
September	325,727.15	125,231.47	38.45%	-	-
October	344,990.47	142,277.86	41.24%	-	-
November	301,512.07	134,536.15	44.62%	-	-
December	289,671.67	103,688.95	35.80%	-	-
Totals for the Periods	3,707,711.70	1,517,805.80	43.16%	218,016.37	38.93%
Ending February 29, 2021					

AIRPORT COMMISSION AGENDA

SUPPORTING DOCUMENT NO. 8

BATON ROUGE METROPOLITAN AIRPORT

May 4, 2021

Project	Status	Consultant	Contractor	Current Budget	Paid to Date	Remaining Balance
I. CONSTRUCTION						
ACTIVE PROJECTS						
North Airpark Development - Utility Corridor	NTP 3/17/21 State F:50000732 FP&C No. 50-N41-12-01	Forté & Tablada, Engineers	TBD	\$ 1,680,000 \$	- \$	1,680,000
Construction			TBD			
Multi-Plex Generator	Bids Approved by Council	ADG	Raygen Services	\$438,500		\$438,500
Construction						
Runway 13/31 Safety Area/RPZ Improvements	AIP 3-22-0006-110-2018 AIP 3-22-0006-112-2018 AIP 3-22-0006-113-2019 State H:013690 Phase I Design Complete Phase II Design In Progress Phase III & Y Design Complete Phase IV Design Complete	Volkert, Inc. Volkert, Inc. Stanley Consultants PEC Corporation		\$ 14,514,909 \$	6,748,146 \$	7,766,763
Grant						
Design						
Grant	AIP 3-22-006-114-2020 Phase I - Demolition Complete Phase I - Plank Road - Clearing Complete AIP 3-22-006-116-2020 Phase IV - Perimeter Road Preparing Sub-Grade, Installing Box Culvert	Terry Honore Construction (\$441,073) Boone Services (\$2,624,000) Boone Services (\$1,303,882.23)		\$ 6,047,867 \$	1,031,780 \$	5,016,087
Construction						
Grant				\$ 16,666,667 \$	85,732 \$	16,580,935
Construction						
Total Active Projects				\$ 39,347,943 \$	7,865,658 \$	31,482,285
Total Planning Projects				\$ - \$	- \$	- \$

Yellow Denotes there is a change in the project
Red Denotes the change

AIRPORT COMMISSION AGENDA

SUPPORTING DOCUMENT NO. 9

MARKETING, PUBLIC RELATIONS & AIR SERVICE DEVELOPMENT REPORT



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Enplanements

Month	2019	2020	% Change	2021	% Change
January	29,057	30,452	4.80%	12,631	-58.52%
February	27,395	30,906	12.80%	11,956	-61.31%
March	35,033	16,219	-53.70%	17,362	+7.11%
April	35,470	1,749	-95.00%		
May	35,835	5,208	-85.40%		
June	35,943	7,768	-78.40%		
July	35,288	11,480	-67.40%		
August	33,202	12,081	-63.60%		
September	32,881	15,629	-52.60%		
October	39,490	17,777	-54.90%		
November	36,792	17,062	-53.60%		
December	35,751	15,473	-56.70%		
Year-To-Date	412,283	181,795	-55.92%	41,949	-45.92%



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COVID-19 IMPACT BEGAN IN MARCH 2020

Deplanements

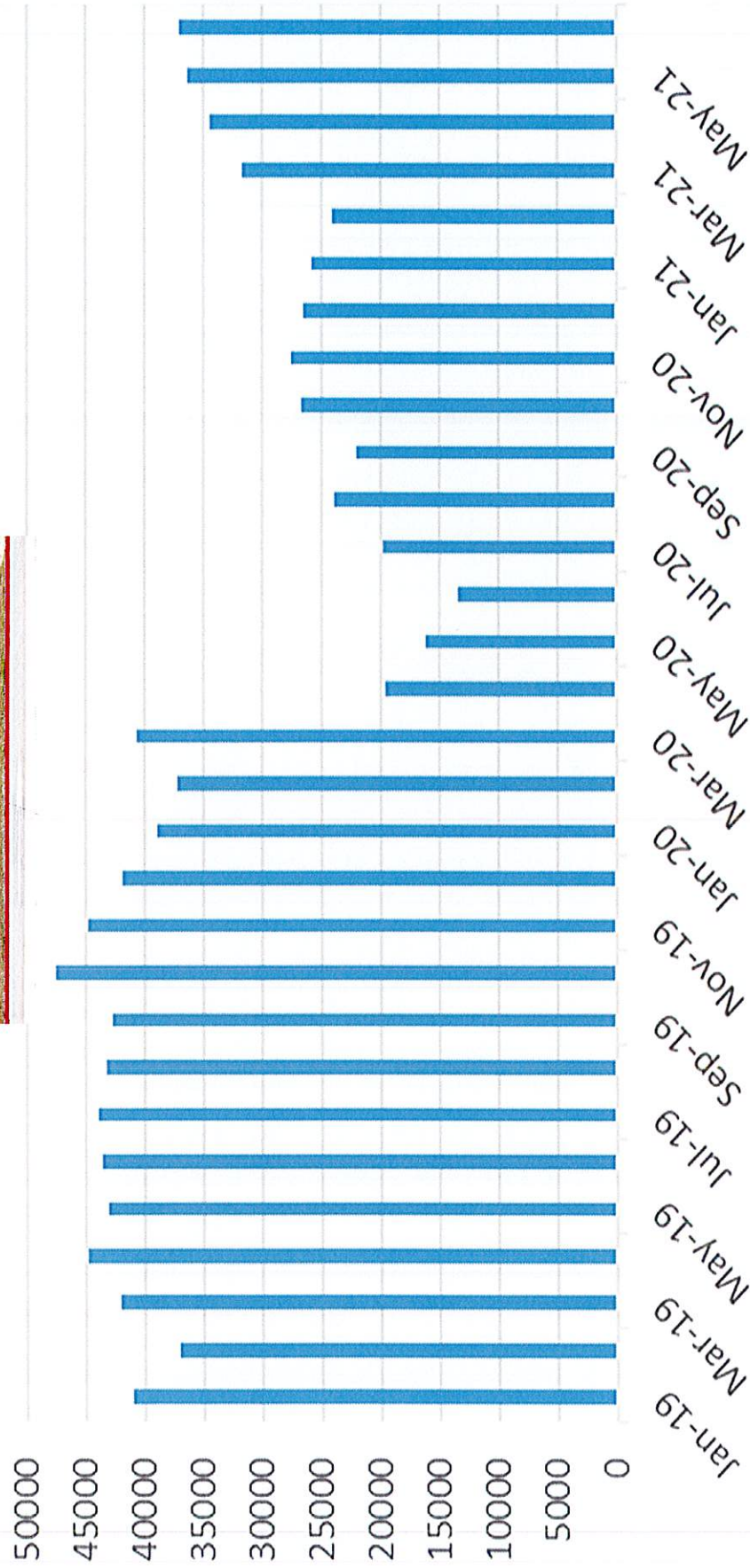
Month	2019	2020	% Change	2021	% Change
January	29,365	31,418	6.70%	13,497	-56.94
February	28,268	30,855	9.20%	11,918	-61.37%
March	34,775	16,757	-51.80%	17,563	+4.81%
April	35,128	1,628	-95.40%		
May	33,835	5,320	-84.30%		
June	35,806	7,453	-79.20%		
July	35,307	11,100	-68.50%		
August	34,112	13,094	-61.60%		
September	32,744	15,692	-51.70%		
October	39,885	17,435	-56.30%		
November	36,701	16,272	-55.60%		
December	34,467	15,026	-56.40%		
Year-To-Date	410,142	181,980	-55.63%	42,978	-45.57%



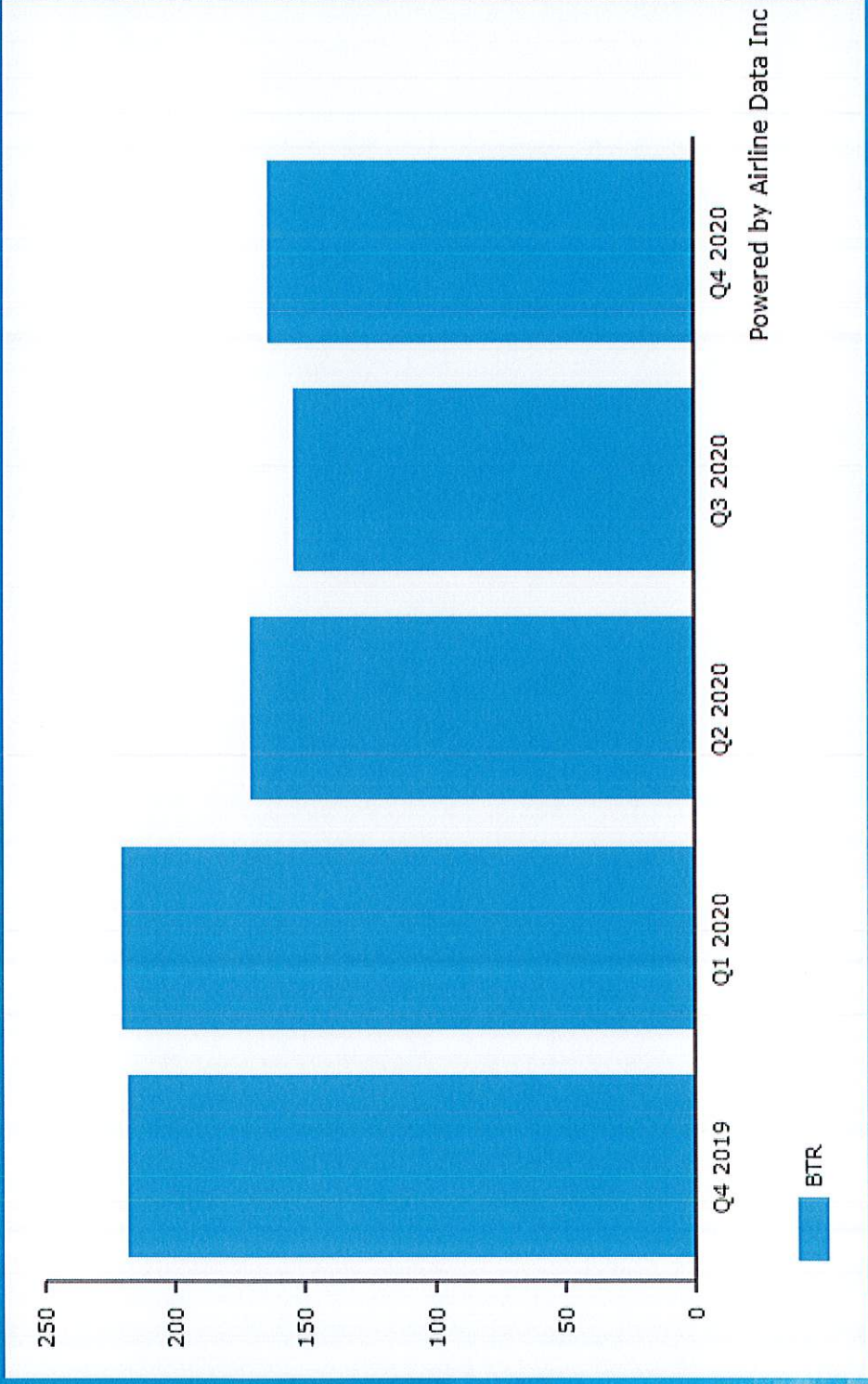
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COVID-19 IMPACT BEGAN IN MARCH 2020

BTR Airline Seating Capacity Recovering



BTR Average Fare Declining



February & 2021 YTD On-Time Performance for BTR Compared to Nearby Airports (DOT)

Full Year 2021

BTR 88.5%

LFT 92.7%

MSY 90.0%

GPT 87.4%

February 2021

BTR 87.3%

LFT 93.2%

MSY 90.6%

GPT 85.3%



BTR

Source: DOT BTS (Bureau of Transportation Statistics)

BTR Baggage Delivery Data by Airline

April 2021

Average Delivery Time

American 17:14 (10.29% late)

Delta 16:77 (2.27% late)

United 14:07 (2.12% late)

* Late if delivery time exceeds 20 minutes after flight arrival



BTR



2nd Quarter Advertising

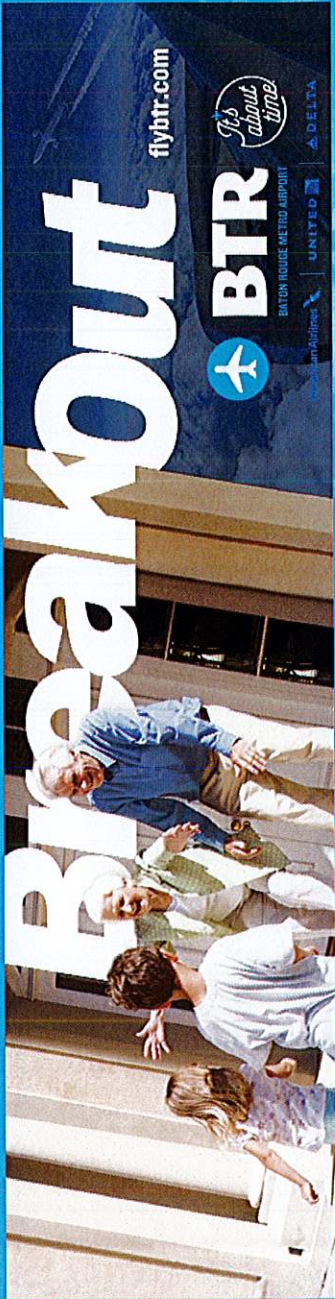
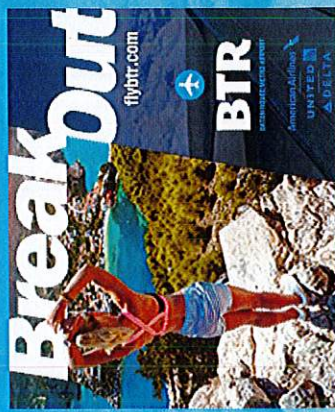
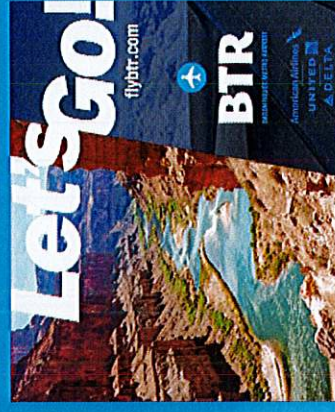
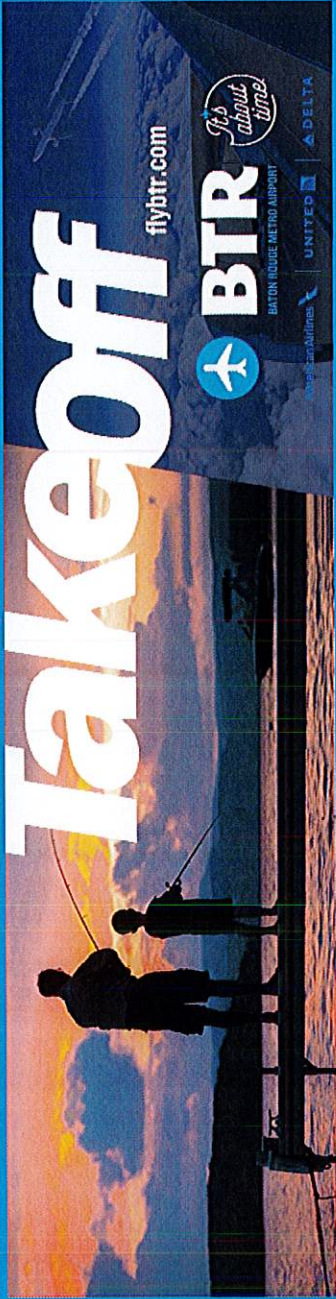
- Television: COX, WAFB, WBRZ, WGMB, WVLA
- Print & Digital: Tiger Rag Email & Twitter Sponsorship
- Radio: WRKF, Guaranty Media
- Online/Digital: Premion OTT, Facebook Ads; Google Display & Video Ads; Business Report Daily Report
- Outdoor: “Blue Skies Ahead” & “Turn Around” - Two Permanent Billboards & Select Digital



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New BTR Print Ads



AIRPORT COMMISSION AGENDA

SUPPORTING DOCUMENT NO. 10

**GREATER BATON ROUGE AIRPORT DISTRICT
STATEMENT OF REVENUES AND EXPENDITURES
FOR THE PERIOD ENDING FEBRUARY 2021**

	2021 APPROVED BUDGET	2021 EXPENDITURES/ REVENUES	(=) 2021 BALANCE	VARIANCE	2021 EXPENDITURES/ REVENUES COMPARED TO 2020
	2,183,954.96	2,015,165.00	168,789.96	-7.73%	2,412,983.47
Total Expenditures					-16.49%
	2,093,225.00	1,731,597.41	(361,627.59)	-17.28%	2,422,519.04
Total Revenues					-28.52%
Surplus (Deficit)		(283,567.59)			<u>9,535.57</u>



**BATON ROUGE METRO AIRPORT
CUSTOMER FACILITY CHARGE
ACCRUAL BASIS**

	2019	2020	% Change 21/19	2021	% Change 21/20
January	133,455.00	143,504.10	-33.06%	89,333.55	-37.75%
February	141,652.95	141,788.25	-21.45%	111,265.46	-21.53%
March	169,961.40	117,846.30	-13.42%	147,151.05	24.87%
April	179,241.75	37,939.35	-	-	-
May	176,492.70	55,823.55	-	-	-
June	165,441.15	74,216.85	-	-	-
July	165,201.30	79,273.50	-	-	-
August	164,530.95	80,202.15	-	-	-
September	154,986.15	155,313.00	-	-	-
October	176,099.10	233,300.25	-	-	-
November	166,548.15	228,498.00	-	-	-
December	151,365.52	182,304.45	-	-	-
Totals for the Period Ending					
March 31, 2021	1,944,976.12	1,530,009.75	-	347,750.06	



**BATON ROUGE METRO AIRPORT
PASSENGER FACILITY CHARGE
ACCRUAL BASIS**

	2019	2020	21/19	2021	21/20
			% Change		% Change
January	122,226.38	128,552.37	-57.38%	52,087.35	-59.48%
February	115,707.23	130,637.62	-56.95%	49,817.72	-61.87%
March	147,442.54	66,951.89	-51.48%	71,535.05	6.85%
April	149,185.37	6,308.43		-	-
May	152,126.67	21,019.32		-	-
June	151,305.74	32,147.97		-	-
July	149,387.31	48,167.08		-	-
August	140,084.90	50,142.58		-	-
September	139,926.86	59,235.94		-	-
October	167,509.23	75,104.12		-	-
November	155,419.17	71,319.94		-	-
December	150,809.67	64,550.56		-	-
Totals for the Period Ending					
March 31, 2021	1,741,131.07	754,137.82		173,440.12	



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BATON ROUGE
METROPOLITAN AIRPORT

BATON ROUGE METRO AIRPORT PARKING GARAGE REVENUES ACCRUAL BASIS

	2019	2020	% Change 21/19	2021	% Change 21/20
January	259,096.82	282,535.67	-59.11%	105,938.61	-62.50%
February	254,746.46	277,696.12	-56.00%	112,077.76	-59.64%
March	321,750.09	148,456.12	-59.69%	129,698.04	-12.64%
April	306,114.60	16,355.61	-	-	-
May	323,273.22	35,718.98	-	-	-
June	335,718.99	59,414.28	-	-	-
July	322,783.19	93,460.30	-	-	-
August	322,326.97	98,434.29	-	-	-
September	325,727.15	125,231.47	-	-	-
October	344,990.47	142,277.86	-	-	-
November	301,512.07	134,536.15	-	-	-
December	289,671.67	103,688.95	-	-	-
Totals for the Periods	3,707,711.70	1,517,805.80		347,714.41	
Ending February 29, 2021				347,714.41	



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BATON ROUGE
METROPOLITAN AIRPORT

BATON ROUGE METRO AIRPORT TNC REVENUE ACCRUAL BASIS

	2019		2020		2021		% Change 21/20		
	Uber	Lyft	Uber	Lyft	Uber	Lyft			
January			2,689	1,366	11,556.75	949	501	4,132.50	-64.24%
February			2,305	1,175	9,918.00	598	301	2,562.15	-74.17%
March			1,151	627	5,067.30	942	462	4,001.40	-21.03%
April			102	69	487.35	-	-	-	-
May			214	181	1,125.75	-	-	-	-
June			347	227	1,635.90	-	-	-	-
July			486	214	1,995.00	-	-	-	-
August			679	342	2,909.85	-	-	-	-
September			814	396	3,448.50	-	-	-	-
October			947	439	3,950.10	-	-	-	-
November			826	412	3,528.30	-	-	-	-
December		1,104	775	361	3,237.60	-	-	-	-
Totals for the Periods Ending March 31,2021	2,427	1,104	11,335.00	5,809.00	48,860.40	2,489	1,264	10,696.05	