



**K-BELLE**  
**CONSULTANTS**  
 CIVIL ENGINEERING AND CONSTRUCTION



**THE IMPORTANCE OF FUNDING & FINANCIAL  
 MANAGEMENT WITH CONTRACTING  
 PRESENTATION**

Presented By:  
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 Founder & Owner of K-Belle Consultants

**Financial Management**

<b>Stage I Start-Up</b>	<b>Stage II Systems and Processes Innovations</b>	<b>Stage III Systems and Processes Implemented</b>
Marketing to Create Revenue	Cashflow Pressure	Senior Accountant
Bookkeeper Level Accounting	Bookkeeper vs Accountant	Machine Created and Mastered
Heavy Focus on Capital	Creative Phase	
<b>Preparation For Next Step</b>		
Identify Growing Pains	Hire larger talent	Gratitude
Lead team into a systems and process driven culture	Switch mindset from “Mom and Pop” to Entrepreneur	Give Back and Pay It Forward
Define Your Success	Re-Visit Your Success Vision	Mentor Educate
<b>Funding</b>		
Textbook Banking	Banking Relationships	Old Friend
Begin Vetting bankers	Establish Other Funding Opportunities Introduced	
Funding Knowledge	Proficient in Funding Knowledge	