2021 Baton Rouge Metropolitan Airport 16th Annual "Business Opportunities Workshop" Thursday, October 7, 2021







DOTD DISADVANTAGED BUSINESS ENTERPRISE (DBE)/SMALL BUSINESS ELEMENT (SBE) PROGRAMS

> Paula Merrick Roddy Director of Compliance Programs



www.dotd.la.gov





- The Disadvantaged Business Enterprise (DBE) Program was created to remedy past and current discrimination against Minority and Women owned businesses. The intention is to level the playing field of socially and economically disadvantaged individuals wanting to do business with DOTD on Federally assisted projects.
- The Small Business Element (SBE) Program was created to level the playing field for economically disadvantaged individuals wanting to do business with DOTD on Federally assisted projects.
- In 1999, the U.S. Department of Transportation mandated that each state develop a Unified Certification Program
- In 2003, the Louisiana Unified Certification Program (LAUCP) was implemented and is now in full operation



- > U.S. DOT Recipients includes:
- Federal Highway Administration (FHWA)
- Federal Aviation Administration (FAA)
- Federal Transit Administration (FTA)
- There are Four (4) Certifying Agencies in Louisiana, Divided into 2 Regions
- REGION 1 CERTIFIES STATEWIDE
  - Louisiana Department of Transportation & Development (Certify Statewide)
- Region 2 CERTIFIES IN THE NEW ORLEANS AREA ONLY
  - Louis Armstrong New Orleans International Airport
  - New Orleans Regional Transit Authority
  - Louisiana Department of Transportation & Development New Orleans Location
- The Louisiana Department of Transportation and Development has signed agreements with other DOT Recipients within the state to handle issues relative to DBE Certification. These recipients, are required to accept and be bound by this UCP Agreement.



- Only firms that are certified with the LA UCP can be counted towards DBE goals for projects requiring DBE Participation.
- A DBE or SBE project goal is a percentage of the awarded contract amount that must be subcontracted by the Prime Contractor to certified DBE or SBE firms.
- ➢ All project goals are set by the DBE and SBE Goal Committee prior to advertisement. The project is examined to determine the location and scope of services. The DBE and SBE certified directories are used to assess the number of firms certified in the specific items listed in the scope of work.
- Small Business Element (SBE) goals are set on projects that are estimated to be between \$150,000 and \$500,000.







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- A Disadvantaged Business Enterprise (DBE) is a for-profit small business concern that is at least 51 percent owned by one or more individual(s) who are both socially and economically disadvantaged. For example, in the case of a corporation, such individuals must own at least 51 percent of the each class of voting stock outstanding and 51 percent of the aggregate of all stock outstanding. Also, the management and daily business operations of a DBE business must be controlled by one or more of the socially and economically disadvantaged individuals who own it.
- Eligibility requirements for certification as a DBE are stated in 49 CFR, Part 26, Subpart D-Certification Standards. The following six requirements must be proved by a DBE applicant, but does not cover all the requirements found in 49 CFR, Part 26.



- Social and Economic Disadvantage: A disadvantaged owner must be a U.S. Citizen (or resident alien) and meet the Federal definition of socially and economically disadvantaged as defined in 49 CFR, Part 26.67. Presumptive groups include women, Black Americans, Hispanic Americans, Native Americans, Asian-Pacific Americans, Subcontinent Asian-Americans, or other minorities found to be disadvantaged by the regulations, or any individual found to be socially and economically disadvantaged on a case-by-case basis.
- Rules to determine social and economic disadvantage also include extending the treatment of assets held by married couples to include domestic partnerships and civil unions that are legally recognized under state law. It also codifies guidance regarding the treatment of assets transferred to an immediate family member, or to a trust, a beneficiary of which is an immediate family member, for less than fair market value, within two years prior to the submission of an application for certification or within two years of a participant's annual program review.



### PERSONAL NET WORTH

### BUSINESS SIZE STANDARD

### ➢ OWNERSHIP

### ➢ INDEPENDENCE

## MANAGEMENT AND CONTROL



# **DBE WEBPAGE**



		DOTD A-Z   CONTACT US   SITE MAP   EM	F D Y
)F	About DOTD	Employment   Maps / GIS   News & Events	My <b>DOTD</b>
łΤ	RESIDENTS In My Community		NSIDE a DOTD

Home 
Home Inside LaDOTD 
Home Administration 
Compliance

Contract Compliance Unit Construction Letting Information DBE Directory for Fed Projects Ready, Willing & Able Firms Disadvantaged Business Enterprise (DBE)

DOTD DBE Certification DBE Contract Admin Unit **DBE Supportive Services** Forms & Manuals Labor Compliance Program On The Job Training (OJT) On The Job Training Program **OJT Support Services** Small Business Element (SBE) DOTD SBE Certification SBE Contract Administration Unit Title VI ADA Program Title VII Program Unit Links Subcontractor Payments **Certified Payroll** 



#### DOTD DBE Certification

The Disadvantaged Business Enterprise (DBE) Program was created to remedy past and current discrimination against DBE firms. The intention is to level the playing field for socially and economically disadvantaged individuals wanting to do business with the DOTD on U.S. Department of Transportation federally assisted projects.

The Compliance Programs Section, Certification Unit, certifies businesses capable of performing services and/or products which can be credited toward DBE goals. The certification process ensures that only qualified small business firms that are independently owned and controlled by one or more socially and economically disadvantaged individuals are certified for this program. The first step in the certification process is to complete and submit a DBE application.

#### UNIFIED CERTIFICATION PROGRAM (UCP)

In order to comply with regulatory mandates, LADOTD has collectively joined with the Louis Armstrong New Orleans International Airport, and the New Orleans Regional Transit Authority to develop and implement uniform procedures for DBE certification. This program eliminates the necessity for DBE firms to complete multiple applications, as certification decisions are reciprocally accepted throughout the UCP membership in Louisiana. Any firm may apply with our department; however, the other 2 agencies listed above and the LADOTD New Orleans DBE Office are restricted by geographic location. Our department is recognized as the certifying agent for all airports and transit authorities located within the boundaries of Louisiana who have contracting opportunities in excess of \$250,000.00 annually. This authority excludes those entities mentioned in the previous paragraph.

For further information on the UCP, or to download a DBE application, please go to:

#### http://www8.dotd.la.gov/ucp/

Small Business Technical Assistance Resources and Programs

## **DBE Unified Certification** Webpage



### Unified Certification

THE STATE OF LOUISIANA's

#### LA UCP Home

CERTIFYING AGENCIES				
Region 1				
Region 2				
UCP Work Type List				
UCP Directory Search				
UCP Links				
UCP Forms				

#### LOUISIANA UNIFIED CERTIFICATION PROGRAM (LA UCP) for Disadvantaged Business Enterprises (DBE)

UCP/DBE Agreement

Provides information about what is the Unified Certification Program for Disadvantaged Business Enterprises and its purpose.

#### UCP Plan and Process

PROGRAM

Describes how the Unified Certification Program works.

#### **Certifying Agencies**

Region 1

Region 2



Louis Armstrong New Orleans International Airport



SIANA DEPARTMENT OF

New Orleans Regional Transit Authority

DOTD New Orleans DBE Office

UCP Application and Miscellaneous Forms UCP Work Item List Work Item Order

Work Description Order

Find a Certified DBE Company by Company Name, Region, parish, type of service and/or type of work performed.

#### UCP Links and Other Useful Information

UCP Directory Search



# **DBE Certification Guidelines**

THE STATE OF LOUISIANA'S Unified Certification PROGRAM						
LA UCP Home						
CERTIFYING AGENCIES	LA UCP Downloads					
Region 1 🔊	The following documents are provided in Adobe PDF format. You will need to have the Adobe PDF Reader installed on your computer to view and print the documents below. If you do not have Adobe PDF					
Region 2	Reader, please download and install it first.					
UCP Work Type List						
UCP Directory Search	Get Adobe Reader					
UCP Links						
UCP Forms	Uniform Certification Application					
	Mailing Instructions					
	Personal Net Worth Form					
DC						

LOUISIANA DEPARTMENT OF TRANSPORTATION & DEVELOPMENT

# **DBE Certification Guidelines**



OMB APPROVAL NO: 2105-0510 Expiration Date: 10/31/2021

Appendix F

#### <u>UNIFORM CERTIFICATION APPLICATION</u> DISADVANTAGED BUSINESS ENTERPRISE (DBE) / AIRPORT CONCESSION DISADVANTAGED BUSINESS ENTERPRISE (ACDBE) 49 C.F.R. Parts 23 and 26

#### **Roadmap for Applicants**

#### 1. Should I apply?

You may be eligible to participate in the DBE/ACDBE program if:

- The firm is a for-profit business that performs or seeks to perform transportation related work (or a concession activity) for a recipient of Federal Transit Administration, Federal Highway Administration, or Federal Aviation Administration funds.
- The firm is at least 51% owned by a socially and economically disadvantaged individual(s) who also controls it.
- The firm's disadvantaged owners are U.S. citizens or lawfully admitted permanent residents of the U.S.
- The firm meets the Small Business Administration's size standard and does not exceed \$23.98 million in gross annual receipts for DBE (\$56.42 million for ACDBEs). (Other size standards apply for ACDBE that are banks/financial institutions, car rental companies, pay telephone firms, and automobile dealers.)

#### 2. How do I apply?

First time applicants for DBE certification must complete and submit this certification application and related material to the certifying agency in your home state and participate in an on-site interview conducted by that agency. The attached document checklist can help you locate the items you need to submit to the agency with your completed application. If you fail to submit the required documents, your application may be delayed and/or denied. Firms already certified as a DBE do not have to complete this form, but may be asked by certifying agencies outside of your home state to provide a copy of your initial application form, supporting documents, and any other information you submitted to your home state to obtain certification or to any other state related to your certification.

3. Where can I send my application? [INSERT UCP PARTICIPATING MEMBER CONTACT INFORMATION]



# **DBE GOAL PROJECTS**

- Goal calculation sheet
  - Work Items
  - # Available DBE's
  - Total DBE's
  - \$ Work Items
  - \$ Project Total
- Federal Highway Projects DOTD only
- RTA and NOLA-MSY Other types of projects
- Pre-Engineering and Consulting Contracts
   REALISTIC DBE GOAL PERCENTS



## **DBE Contract Administration**





# **DBE Contract Administration**

- Required to determine compliance with DBE contract specifications and federal regulations on all Federal Aid DBE goal projects. This includes monitoring the performance of contractors and subcontractors from pre-award to completion.
- Review and approve CS-6AAA Forms (DBE Goal Projects only)
- > Assist low bidders, to submit forms electronically
- Monitor monthly payments to DBE's



# **DBE Contract Administration**

- Perform commercially useful function reviews
- Resolve conflicts and complaints
- Evaluate completed projects for compliance with contract provisions, as well as department and projects goal requirements
- Approve all Request to Sublet documents (state and federal projects)
- Project Closeouts



# DBE/SBE ACCOMPLISHMENTS & ASPIRATIONS

Continuous outreach efforts and growth

- Strengthen procedures for tracking payments from Prime contractors to DBE sub-contractors
- Improve processes to ensure federally funded highway construction projects achieve DBE goals

Attainment of DOTD DBE Department Goal



# **DBE GOALS**

STATE	2020 GOAL	
Alabama	8.61%	
Arkansas	8.60%	*Louisiana ranked 12 out
Florida	10.65%	of 53 states and territories
Georgia	10.00%	
Kentucky	10.70%	
Louisiana	15.00%	
Mississippi	9.96%	
Missouri	16.05%	
South Carolina	13.20%	
Tennessee	8.27%	
Texas	14.40%	
Southern Regional Average	<mark>11.40%</mark>	



# **CONTACT INFORMATION**

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# **CONTACT INFORMATION**

http://wwwsp.dotd.la.gov/Pages/default.aspx

http://wwwsp.dotd.la.gov/Inside\_LaDOTD/Divi sions/Administration/Compliance/Pages/DBE \_Certification.aspx









