



BATON ROUGE
METROPOLITAN AIRPORT
9430 Jackie Cochran Drive
Suite 300, Terminal Building
Baton Rouge, LA 70807
PHONE (225) 355-0333
FAX (225) 355-2334

Agenda
Baton Rouge Metropolitan Airport Commission
Regular Meeting
Tuesday, July 12, 2022
3:30 p.m.
Airport Administration Conference Room
Suite 300, 3rd floor Terminal Building

1. **Call to Order.**
2. **Pledge of Allegiance.**
3. **Roll Call.**

Public Comment Policy

All items on this agenda are open for public comment. Those members of the public desiring to speak on a particular item should approach the podium and request to speak after the item is announced by the Chairman. They will be required to give their name and address and the Chairman will allocate a specific amount of time for members of the public to speak.

4. **Approval of the minutes of the regular meeting of April 5, 2022.**
5. **Authorization for the Mayor-President and/or Chairman of the Airport Commission to execute a Professional Service Agreement with Shread Kuyrkendall and Associates, Inc. to provide for preliminary design, surveying, design & bidding services for the Northwest Aviation Development Taxiway in the amount not to exceed \$292,427.53. By: Director of Aviation.**
6. **Authorization for the Mayor-President and/or Chairman of the Airport Commission to execute a Professional Service Agreement with Pivotal Engineering, LLC to provide preliminary design and surveys, design & bidding, and construction services for the Employee Parking Lot in an amount not to exceed \$ 76,554.00. By: Director of Aviation.**
7. **Authorization for the Mayor-President and/or Chairman of the Airport Commission to execute a Professional Services Contract with Runway Safe Inc. to provide for EMAS inspection, Field Strength Test (Required Annually by FAA) and onsite supervision for EMAS repairs in an amount not to exceed \$ 77,250.00. By: Director of Aviation.**

8. Authorization for the Mayor-President and/or Chairman of the Airport Commission to execute a Transportation Network Company License Agreement with River North Transit, LLC for a period up to five (5) years at a rate of \$3.00 per pick-up at the Baton Rouge Metropolitan Airport and other associated fees. By: Director of Aviation.
9. Authorization for the Mayor-President and/or Chairman of the Airport Commission to execute a Services Agreement with Parish Water Company for Water Main Extension in the amount not to exceed \$279,385.56. By: Director of Aviation.
10. Authorization for the Mayor-President and/or Chairman of the Airport Commission to execute a Professional Service Agreement with Stanley Consultants, Inc. to provide preliminary design and surveys for the Taxiway L Extension and Decommissioning of Runway 4R – 22L and Taxiway E in the amount not to exceed \$518,508.34. By: Director of Aviation.
11. Accepting the bids received for the Baton Rouge Metropolitan Airport to provide Janitorial Service in the Terminal Building. By: Director of Aviation.

Estimate: \$300,000.00

<u>Bidders</u>	<u>Base Bid</u>
Bells Janitorial, LLC	\$ 289,080.00
Axe National Management Services	\$ 332,064.80
Ramelli Janitorial Service Inc.	\$ 542,039.20
Omar James	\$ 610,810.40
MCS, Inc. dba Maintenance Resources	\$ 639,459.60
Enmon Enterprises, LLC dba Jani King	\$ 941,630.00
Anointed Hands Services	\$ 949,344.00
Caldwell Environmental Solutions, LLC	\$2,015,742.00

12. Accepting the bids received for the Baton Rouge Metropolitan Airport to provide Janitorial Commercial Window Cleaning in the Terminal Building. By: Director of Aviation.

Estimate: \$60,000.00

<u>Bidders</u>	<u>Base Bid</u>
International Building Services	\$ 78,600.00
Lewis Pressure Washing & Deep Cleaning LLC	\$ 312,000.00

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Airport Commission Agenda
July 12, 2022

13. **Status Report** – Report will be given at the September meeting.
14. **Public Relations /Marketing Report** – Report will be given at the July meeting.
15. **Financial Report** – Report will be given at the July meeting
16. **Business Development Report** – Report will be given at the August meeting.
17. **Administrative Matters.**
18. **Adjourn.**

AIRPORT COMMISSION AGENDA

SUPPORTING DOCUMENT NO. 4



BATON ROUGE
 METROPOLITAN AIRPORT
 9430 Jackie Cochran Drive
 Suite 300, Terminal Building
 Baton Rouge, LA 70807
PHONE (225) 355-0333
FAX (225) 355-2334

MINUTES

**BATON ROUGE METROPOLITAN AIRPORT
 REGULAR MEETING
 THURSDAY, APRIL 5, 2022
 3:30 P.M.
 AIRPORT ADMINISTRATION CONFERENCE ROOM
 SUITE 300, 3RD FLOOR TERMINAL BUILDING**

1. CALL TO ORDER.

Chairman, Johnny Fife, called the meeting to order.

2. PLEDGE OF ALLEGIANCE.

The Pledge of Allegiance was led by Councilman, Dunn Jr.

3. ROLL CALL.

<u>MEMBERS ATTENDING</u>	<u>MEMBERS ABSENT</u>	<u>A/P STAFF ATTENDING</u>	<u>OTHERS ATTENDING</u>
Mr. Buckley	Mr. Welch	Mr. Edwards	Mr. Krouse
Mr. Butler	Rep. Carpenter	Mr. Taffaro	Mr. Cambre
Mr. Callender		Mrs. Jewel	Mrs. Conerly
Mr. Dodds		Ms. Wallace	
Councilman Dunn Jr.		Ms. Nolan	
Mr. Fife		Mr. Caire	
Mr. Lowery		Mr. Vidrine	
Mr. Myles		Ms. Williams	
3:34pm Ms. Payton		Mr. Newton	
Mr. Profita		Mr. Caldwell	
Mr. Robinson		Mr. Jones	
		Ms. Fountain	

Public Comment Policy

All items on this agenda are open for public comment. Those members of the public desiring to speak on a particular item should approach the podium and request to speak after the item is announced by the Chairman. They will be required to give their name and address and the Chairman will allocate a specific amount of time for members of the public to speak.

4. Approval of the minutes of the regular meeting of March 8, 2022.

A motion was made by Mr. Profita, seconded by Mr. Lowery, to approve the minutes of the regular meeting of February 1, 2022.

There being no opposition, the motion carried.

5. Authorization for the Mayor-President and/ or Chairman of the Airport Commission to execute a lease agreement with Rosie's Gourmet Popcorn, LLC to operate a popcorn kiosk in the terminal building for a period of one (1) year, with a one (1) year mutual option to renew at a rental rate of \$550.00 per month or 11% of gross revenues whichever is greater. By: Director of Aviation.

Mr. Edwards explained the item to the Airport Commission at this time. After a brief discussion, a motion was made by Mr. Lowery, seconded by Mr. Callender, to approve the item.

There being no opposition, the motion carried.

6. Authorization for the Mayor-President and/or Chairman of the Airport Commission to submit and execute a grant application to the Federal Aviation Administration (FAA) and the State of Louisiana, Office of Aviation for the Northwest Aviation Development Taxiway Project in the amount of \$1,333,333.00; and authorization to accept and execute the grant agreement and all necessary documents in connection therewith at the appropriate time. (Funding Source: Federal \$1,200,000.00; State \$133,333.00). By: Director of Aviation.

Mr. Edwards explained the item to the Airport Commission at this time. After a brief discussion, a motion was made by Mr. Robinson, seconded by Mr. Fife, to approve the item.

There being no opposition, the motion carried.

7. Accepting the low bid received for the Baton Rouge Metropolitan Airport Maintenance & Inspection of Passenger Boarding Bridges at BRMA. By: Director of Aviation.

Estimate: \$60,000.00

Bidders

Base Bid

Airport Bridge Company

\$59,482.00

Mr. Edwards explained the item to the Airport Commission at this time. After a brief discussion, a motion was made by Councilman, Dunn Jr. seconded by Mr. Mr. Dodds, to approve the item.

There being no opposition, the motion carried.

- 8. Accepting the low bid received for the Baton Rouge Metropolitan Airport Inspection & Maintenance of Conveyor Belt Systems at BRMA. By: Director of Aviation.**

Estimate: \$32,750.00

Bidders

Base Bid

Airport Bridge Company Inc.

\$19,350.00

Mr. Edwards explained the item to the Airport Commission at this time. After a brief discussion, a motion was made by Mr. Dodds, seconded by Councilman, Dunn Jr. to approve the item.

There being no opposition, the motion carried.

- 9. Legislative Update**– Report was presented by Mr. Michael Taffaro, PA/AP Legal Counsel.
- 10. Status Report**– Report will be given at the June meeting.
- 11. Public Relations /Marketing Report**– Report was presented by Mr. Jim Caldwell, Marketing Manager.
- 12. Financial Report** – Report was presented by Nicholas Vidrine, Airport Business Manager.

Mr. Edwards provided the Airport Commission with a status update for the Assistant Director position. The contract with ACS will allow the firm to complete the Assistant Director search.

Chairman Johnny Fife presented Mr. Matthew Butler with a gavel for his service as Chairman of the Airport Commission for past (1) year.

- 13. Business Development Report** – Report will be given at the May meeting.

14. Administrative Matters.

None.

15. Adjourn.

A motion was made by Mr. Callender, seconded by Councilman, Dunn Jr. to adjourn the meeting.
The meeting adjourned at 4:09 pm.

RESPECTFULLY SUBMITTED,

Mike Edwards

Mike Edwards
Director of Aviation

ME/lw

BATON ROUGE METROPOLITAN AIRPORT

April 5, 2022

Project Name	Runway 13/31 Safety Area/ RPZ Improvements - Phase I-Construction	Runway 13/31 Safety Area/ RPZ Improvements - Phase II	Runway 13/31 Safety Area/ RPZ Improvements - Phase IV	North Airpark Infrastructure Development	Taxiway L and Decommissioning of 4R 22L	Northwest Aviation Taxiway Development	Employee Parking Lot Reconstruction & Expansion	
Status	Working on North Section	Phase II EA - Update Underway, Preparing Draft Document	Final Acceptance Approved Preparing As Builts	ROW plans complete. Plans sent to Facility Planning	Going through consultant negotiations.	Going through consultant negotiations.	Received Revised Proposal	
Issues								
Consultant	Volkert, Inc.	Kutchins & Groh - EA Volkert, Inc.	PEC	Forte & Tablada	Stanley Consultants	Shread Kuyrkendall	Pivotal	
Contractor	Boone Services		Boone Services	TBD	TBD	TBD	TBD	
Percentage Complete	20%	EA 60% Complete	100%	60%		TBD	TBD	
Current Budget	7,047,866	17,034,909	23,853,192	1,680,000				49,415,967
Paid to Date	1,167,183	6,828,744	1,378,385	79,643				9,453,955
Remaining Balance	5,880,683	10,206,165	22,274,807	1,600,357		TBD	TBD	39,962,012
								\$ 39,962,012

Updated Information

MARKETING, PUBLIC RELATIONS & AIR SERVICE DEVELOPMENT REPORT



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2022 Enplanements

Month	2021	2022	Percent Change	2022 Percent Of 2019
January	12,456	20,407	63.83%	73.30%
February	11,956	23,508	96.62%	85.73%
March	17,280	26,029	50.63%	74.30%
April	21,867			
May	27,208			
June	27,721			
July	28,232			
August	22,930			
September	29,861			
October	29,449			
November	27,240			
December	25,519			
Year-To-Date	281,719	69,944	70.36%	77.78%

COVID-19 IMPACT BEGAN IN MARCH 2020



BTR



2022 Deplanements

Month	2021	2022	Percent Change	2022 Percent Of 2019
January	13,497	20,961	55.30%	71.38%
February	11,918	22,359	87.61%	79.10%
March	17,563	26,312	49.81%	75.66%
April	21,931			
May	26,929			
June	26,766			
July	28,306			
August	23,693			
September	30,228			
October	29,413			
November	26,920			
December	23,951			
Year-To-Date	281,115	69,632	64.24%	75.38%

COVID-19 IMPACT BEGAN IN MARCH 2020



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BTR Daily May Schedule

BTR	ATL	DL	2.0	B 717*
BTR	ATL	DL	2.0	CRJ
BTR	CLT	AA	2.0	CR9
BTR	DFW	AA	5.0	CR7
BTR	IAH	UA	1.0	EMB 175
<u>BTR</u>	<u>IAH</u>	<u>UA</u>	<u>4.0</u>	<u>ERJ</u>

16 Daily Round-Trip Flights

32,517 TOTAL SEATS COMPARED TO 43,012 IN MAY 2019

* DL GOES TO 4 BOEING 717 MAINLINE JETS IN JUNE



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January 2022 YTD On-Time Performance for BTR Compared to Nearby Airports (DOT)

January 2022

BTR 87.09%

LFT 77.90%

MSY 85.33%

GPT 88.62%

Full Year 2022

BTR 87.09%

LFT 77.90%

MSY 85.33%

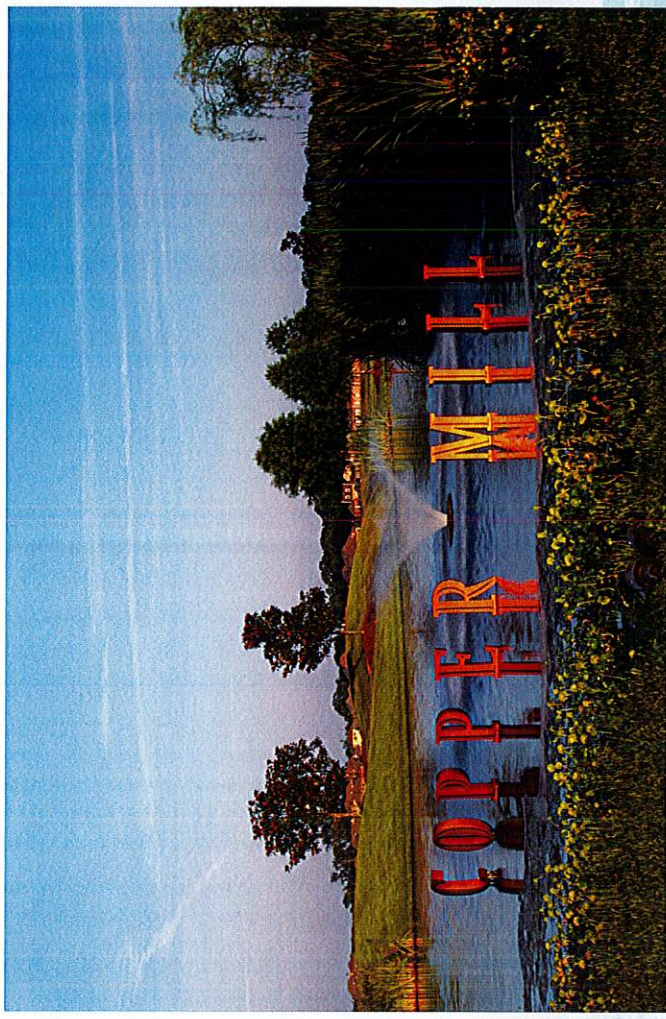
GPT 88.62%



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Source: DOT BTS (Bureau of Transportation Statistics)

Friends of BTR Charity Golf Classic Scheduled for Friday, May 6th at the Copper Mill Golf Club Golf Course



New Take Off Billboard Installed on I-10 in Baton Rouge



2nd Quarter Advertising

- Television: COX, WBRZ, WGMB, WVLA, WAFB
- Print & Digital: 225 Magazine, Tiger Rag Email & Twitter Sponsorship
- Radio: WRKF, WYNK, WFMF, WDGL, KRVE, WJBO, WNXX, WBRP (all include streaming)
- Online/Digital: Premion OTT: Facebook Ads; Instagram; Google Display & Video Ads Business Report
- Outdoor: “Take Off” Message at I-10 BR (vinyl); “Turn Around” Message at I-10 Gonzales (vinyl)



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BATON ROUGE
METROPOLITAN AIRPORT

GREATER BATON ROUGE AIRPORT DISTRICT
STATEMENT OF REVENUES AND EXPENDITURES
FOR THE PERIOD ENDING FEBRUARY 2022

	2022 APPROVED BUDGET	(-)	2022 EXPENDITURES/ REVENUES	(=)	2022 BALANCE	VARIANCE	FEBRUARY 2021 EXPENDITURES/ REVENUES	2022 EXPENDITURES/ REVENUES COMPARED TO 2021
Total Expenditures	2,353,617.37		1,852,800.71		500,816.66	-21.28%	2,064,299.23	-10.25%
Total Revenues	2,229,845.00		2,150,381.12		(79,463.88)	-3.56%	1,728,107.75	24.44%
Surplus (Deficit)			<u>297,580.41</u>				<u>(336,191.48)</u>	



BATON ROUGE METRO AIRPORT
CUSTOMER FACILITY CHARGE
ACCRUAL BASIS

	2020	2021	2022	% Change 21/22
January	143,504.10	109,500.75	145,416.75	32.80%
February	141,788.25	111,265.45	151,732.80	36.37%
March	117,846.30	147,151.05	-	-
April	37,939.35	130,601.40	-	-
May	55,823.55	139,408.20	-	-
June	74,216.85	130,558.35	-	-
July	79,273.50	126,788.40	-	-
August	80,202.15	122,225.10	-	-
September	155,313.00	172,876.50	-	-
October	233,300.25	252,554.75	-	-
November	228,498.00	228,005.10	-	-
December	182,304.45	194,284.65	-	-
Totals for the Period Ending	285,292.35	220,766.20	297,149.55	34.60%
February 28, 2022				



BATON ROUGE METRO AIRPORT
PASSENGER FACILITY CHARGE
ACCRUAL BASIS

	2020	2021	2022	% Change 21/22
January	128,552.37	52,087.35	86,324.96	65.73%
February	130,637.62	49,817.72	100,157.85	101.05%
March	66,951.89	71,535.05	-	-
April	6,308.43	92,365.60	-	-
May	21,019.32	114,890.69	-	-
June	32,147.97	117,507.13	-	-
July	48,167.08	119,838.22	-	-
August	50,142.58	97,317.52	-	-
September	59,235.94	127,928.99	-	-
October	75,104.12	125,558.39	-	-
November	71,319.94	116,062.82	-	-
December	64,550.56	109,262.71	-	-
Totals for the Period Ending February 28, 2022	259,189.99	101,905.07	186,482.81	83.00%



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BATON ROUGE
METROPOLITAN AIRPORT

**BATON ROUGE METRO AIRPORT
PARKING GARAGE REVENUES
ACCUAL BASIS**

	2020	2021	2022	% Change 21/22
January	282,535.67	104,251.02	181,478.40	74.08%
February	277,696.12	117,425.66	188,711.23	60.71%
March	148,456.12	123,756.24	-	-
April	16,355.61	161,538.86	-	-
May	35,718.98	215,954.07	-	-
June	59,414.28	239,346.06	-	-
July	93,460.30	254,825.83	-	-
August	98,434.29	180,328.80	-	-
September	125,231.47	287,858.94	-	-
October	142,277.86	275,121.42	-	-
November	134,536.15	218,865.39	-	-
December	103,688.95	189,272.17	-	-
Totals for the Period Ending February 28, 2022	560,231.79	221,676.68	370,189.63	67.00%



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BATON ROUGE
METROPOLITAN AIRPORT

BATON ROUGE METRO AIRPORT
TNC REVENUE
ACCRUAL BASIS

	2020			2021			2022			% Change 21/22
	Uber	Lyft	Pickups	Uber	Lyft	Pickups	Uber	Lyft	Pickups	
January	2,689	1,366	11,556.75	949	501	4,132.50	1,593	1,004	7,401.45	79.10%
February	2,305	1,175	9,918.00	598	301	2,562.15	1,311	873	6,224.40	142.94%
March	1,151	627	5,067.30	942	462	4,001.40	-	-	-	-
April	102	69	487.35	1,123	587	4,873.50	-	-	-	-
May	214	181	1,125.75	1,304	749	5,851.05	-	-	-	-
June	347	227	1,635.90	1,428	786	6,309.90	-	-	-	-
July	486	214	1,995.00	1,432	786	6,321.30	-	-	-	-
August	679	342	2,909.85	1,399	866	6,455.25	-	-	-	-
September	814	396	3,448.50	1,428	1,005	6,934.05	-	-	-	-
October	947	439	3,950.10	1,906	1,063	8,461.65	-	-	-	-
November	826	412	3,528.30	1,828	1,120	8,401.80	-	-	-	-
December	775	361	3,237.60	1,349	793	6,104.70	-	-	-	-
Totals for the Period Ending February 28, 2022	4,994	2,541	21,474.75	1,547	802	6,694.65	2,904	1,877	13,625.85	103.53%



**GREATER BATON ROUGE AIRPORT DISTRICT
STATEMENT OF REVENUES AND EXPENDITURES
FOR THE PERIOD ENDING MARCH 2022**

	2022 APPROVED BUDGET	(-)	2022 EXPENDITURES/ REVENUES	(=)	2022 BALANCE	VARIANCE	MARCH 2021 EXPENDITURES/ REVENUES	2022 EXPENDITURES/ REVENUES COMPARED TO 2021
Total Expenditures	3,530,426.05		2,961,216.24		569,209.81	-16.12%	3,088,095.75	-4.11%
Total Revenues	3,344,767.50		3,358,971.46		14,203.96	0.42%	2,765,413.86	21.46%
Surplus (Deficit)			<u>397,755.22</u>				<u>(322,681.89)</u>	



**BATON ROUGE METRO AIRPORT
CUSTOMER FACILITY CHARGE
ACCRUAL BASIS**

	2020	2021	2022	% Change 21/22
January	143,504.10	109,500.75	145,416.75	32.80%
February	141,788.25	111,265.45	158,190.30	42.17%
March	117,846.30	147,151.05	191,895.15	30.41%
April	37,939.35	130,601.40	-	-
May	55,823.55	139,408.20	-	-
June	74,216.85	130,558.35	-	-
July	79,273.50	126,788.40	-	-
August	80,202.15	122,225.10	-	-
September	155,313.00	172,876.50	-	-
October	233,300.25	252,554.75	-	-
November	228,498.00	228,005.10	-	-
December	182,304.45	194,284.65	-	-
Totals for the Period Ending March 31, 2022	403,138.65	367,917.25	495,502.20	34.68%



**BATON ROUGE METRO AIRPORT
PASSENGER FACILITY CHARGE
ACCRUAL BASIS**

	2020	2021	2022	% Change 21/22
January	128,552.37	52,087.35	86,324.96	65.73%
February	130,637.62	49,817.72	100,157.85	101.05%
March	66,951.89	71,535.05	110,685.07	54.73%
April	6,308.43	92,365.60	-	-
May	21,019.32	114,890.69	-	-
June	32,147.97	117,507.13	-	-
July	48,167.08	119,838.22	-	-
August	50,142.58	97,317.52	-	-
September	59,235.94	127,928.99	-	-
October	75,104.12	125,558.39	-	-
November	71,319.94	116,062.82	-	-
December	64,550.56	109,262.71	-	-
Totals for the Period Ending March 31, 2022	326,141.88	173,440.12	297,167.88	71.34%



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BATON ROUGE
METROPOLITAN AIRPORT

**BATON ROUGE METRO AIRPORT
PARKING GARAGE REVENUES
ACCRUAL BASIS**

	2020	2021	2022	% Change 21/22
January	282,535.67	104,251.02	181,478.40	74.08%
February	277,696.12	117,425.66	195,427.23	66.43%
March	148,456.12	123,756.24	249,851.93	101.89%
April	16,355.61	161,538.86	-	-
May	35,718.98	215,954.07	-	-
June	59,414.28	239,346.06	-	-
July	93,460.30	254,825.83	-	-
August	98,434.29	180,328.80	-	-
September	125,231.47	287,858.94	-	-
October	142,277.86	275,121.42	-	-
November	134,536.15	218,865.39	-	-
December	103,688.95	189,272.17	-	-
Totals for the Period Ending March 31, 2022	708,687.91	345,432.92	626,757.56	81.44%



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BATON ROUGE
METROPOLITAN AIRPORT

**BATON ROUGE METRO AIRPORT
TNC REVENUE
ACCRUAL BASIS**


	2020		2021		2022		% Change 21/22
	Uber	Pickups Lyft	Uber	Pickups Lyft	Uber	Pickups Lyft	
January	2,689	1,366	949	501	1,593	1,004	79.10%
February	2,305	1,175	598	301	1,311	873	142.94%
March	1,151	627	942	462	1,653	1,150	99.64%
April	102	69	1,123	587	-	-	-
May	214	181	1,304	749	-	-	-
June	347	227	1,428	786	-	-	-
July	486	214	1,432	786	-	-	-
August	679	342	1,399	866	-	-	-
September	814	396	1,428	1,005	-	-	-
October	947	439	1,906	1,063	-	-	-
November	826	412	1,828	1,120	-	-	-
December	775	361	1,349	793	-	-	-
Totals for the Period Ending March 31, 2022	6,145	3,168	2,489	1,264	4,557	3,027	102.08%

AIRPORT COMMISSION AGENDA

SUPPORTING DOCUMENT NO. 13

July 12, 2022

Project Name	Runway 13/31 Safety Area/RPZ Improvements - Phase I- Construction	Runway 13/31 Safety Area/RPZ Improvements- Phase II	Runway 13/31 Safety Area/RPZ Improvements- Phase IV	Runway 13/31 Safety Area/RPZ Improvements- Phase III, IVB, V	North Airpark Infrastructure Development	Taxiway L and Decommissioning of 4R 22L	Northwest Aviation Taxiway Development	Employee Parking Lot Reconstruction & Expansion	Taxiway B1
Status	Working on North Section	Phase II EA - Public Meeting June 16 - Finalizing draft document.	Final Acceptance Approved Preparing As Builts	On hold until Phase II design begins.	Waiting on DHH permit. Negotiations with utilities ongoing.	Consultant Contract will be submitted for Commission and Council approval in August.	Contract on Council Agenda	Contract on Council Agenda	Going through Consultant Selection
Issues									
Consultant	Volkert, Inc.	Kutchins & Groh - EA Volkert, Inc.	PEC	PEC/Stamley Consultants	Forte & Tablada	Stanley Consultants	Shread Kuyrkendall	Pivotal	TBD
Contractor	Boone Services		Boone Services	TBD	TBD	TBD	TBD	TBD	TBD
Percentage Complete	30%	EA 95% Complete	100%	70%	60%	N/A	N/A	N/A	N/A
Current Budget	7,047,866	39,309,716	1,378,385	7,077,779	4,900,000	22,000,000	2,000,000	1,000,000	500,000
Paid to Date	1,167,183	8,705,282	1,378,385	0	98,005	0	0	0	0
Remaining Balance	5,880,683	30,604,434	0	7,077,779	4,801,995	22,000,000	2,000,000	1,000,000	500,000

 Updated Information

AIRPORT COMMISSION AGENDA

SUPPORTING DOCUMENT NO. 14

MARKETING, PUBLIC RELATIONS & AIR SERVICE DEVELOPMENT REPORT



BTR



2022 Enplanements

Month	2021	2022	Percent Change	2022 Percent Of 2019
January	12,456	20,407	64%	73%
February	11,956	23,508	97%	86%
March	17,280	26,029	51%	74%
April	21,867	27,021	24%	76%
May	27,208	29,546	9%	82%
June	27,721			
July	28,232			
August	22,930			
September	29,861			
October	29,449			
November	27,240			
December	25,519			
Year-To-Date	281,719	126,511	49%	78%

COVID-19 IMPACT BEGAN IN MARCH 2020



BTR



2022 Deplanements

Month	2021	2022	Percent Change	2022 Percent Of 2019
January	13,497	20,961	55%	71%
February	11,918	22,359	88%	79%
March	17,563	26,312	50%	76%
April	21,931	26,859	22%	76%
May	26,929	27,590	2%	82%
June	26,766			
July	28,306			
August	23,693			
September	30,228			
October	29,413			
November	26,920			
December	23,951			
Year-To-Date	281,115	124,081	43%	77%

COVID-19 IMPACT BEGAN IN MARCH 2020



BTR



Seating Capacity Growth...But will it Hold

July

Origin Airport Code	Destination Airport Code	Mkt. Carrier Code	DDEW	Total Seats
BTR	ATL	DL	3.7	12,540
BTR	CLT	AA	2.0	4,613
BTR	DFW	AA	4.0	7,987
BTR	IAH	UA	5.1	7,950
zzzzFilter Total			14.8	33,090
zzzzTotal			14.8	33,090

September

Origin Airport Code	Destination Airport Code	Mkt. Carrier Code	DDEW	Total Seats
BTR	ATL	DL	3.7	12,320
BTR	CLT	AA	2.4	5,548
BTR	DFW	AA	5.4	11,412
BTR	IAH	UA	5.7	10,550
zzzzFilter Total			17.3	39,830
zzzzTotal			17.3	39,830

August

Origin Airport Code	Destination Airport Code	Mkt. Carrier Code	DDEW	Total Seats
BTR	ATL	DL	3.9	13,200
BTR	CLT	AA	2.0	4,712
BTR	DFW	AA	4.9	10,724
BTR	IAH	UA	5.0	8,556
zzzzFilter Total			15.8	37,192
zzzzTotal			15.8	37,192

October

Origin Airport Code	Destination Airport Code	Mkt. Carrier Code	DDEW	Total Seats
BTR	ATL	DL	3.8	12,980
BTR	CLT	AA	2.9	6,818
BTR	DFW	AA	5.4	12,211
BTR	GNV	AA	0.1	152
BTR	IAH	UA	6.1	11,648
BTR	TYS	AA	0.1	152
BTR	TYS	UA	0.0	70
zzzzFilter Total			18.4	44,031
zzzzTotal			18.4	44,031



BTR



April 2022 & YTD On-Time Performance for BTR Compared to Nearby Airports (DOT)

April 2022

BTR 84.76%

LFT 81.84%

MSY 74.97%

GPT 85.30%

YTD 2022

BTR 85.83%

LFT 79.06%

MSY 78.01%

GPT 84.96%



BTR

Source: DOT BTS (Bureau of Transportation Statistics)

3rd Quarter Advertising

- Television: COX, WBRZ, WGMB, WVLA, WAFB
- Print & Digital: 225 Magazine, Tiger Rag Email & Twitter Sponsorship
- Radio: WRKF, WYNK, WFMF, WDGL, KRVE, WJBO, WNXX, WBRP (all include streaming)
- Online/Digital: Premion OTT: Facebook Ads; Instagram; Google Display & Video Ads Business Report
- Outdoor: “Take Off” Message at I-10 BR (vinyl); “Turn Around” Message at I-10 Gonzales (vinyl)



BTR



AIRPORT COMMISSION AGENDA

SUPPORTING DOCUMENT NO. 15



**GREATER BATON ROUGE AIRPORT DISTRICT
STATEMENT OF REVENUES AND EXPENDITURES
FOR THE PERIOD ENDING MAY 2022**

	2022 APPROVED BUDGET	(-)	2022 EXPENDITURES/ REVENUES	(=)	2022 BALANCE	VARIANCE	MAY 2021 EXPENDITURES/ REVENUES	2022 EXPENDITURES/ REVENUES COMPARED TO 2021
Total Expenditures	6,017,024.02		5,137,068.27		879,955.75	-14.62%	5,193,133.71	-1.08%
Total Revenues	5,574,612.50		5,414,664.01		(159,948.49)	-2.87%	4,751,690.99	13.95%
Surplus (Deficit)			<u>277,595.74</u>				<u>(441,442.72)</u>	



BATON ROUGE METRO AIRPORT
CUSTOMER FACILITY CHARGE
ACCRUAL BASIS

	2020	2021	2022	% Change 21/22
January	143,504.10	109,500.75	145,416.75	32.80%
February	141,788.25	111,265.45	158,190.30	42.17%
March	117,846.30	147,151.05	191,895.15	30.41%
April	37,939.35	130,601.40	203,718.75	55.99%
May	55,823.55	139,408.20	193,540.50	38.83%
June	74,216.85	130,558.35	-	-
July	79,273.50	126,788.40	-	-
August	80,202.15	122,225.10	-	-
September	155,313.00	172,876.50	-	-
October	233,300.25	252,554.75	-	-
November	228,498.00	228,005.10	-	-
December	182,304.45	194,284.65	-	-
Totals for the Period Ending May 31, 2022	496,901.55	637,926.85	892,761.45	39.95%



**BATON ROUGE METRO AIRPORT
PASSENGER FACILITY CHARGE
ACCRUAL BASIS**

	2020	2021	2022	% Change 21/22
January	128,552.37	52,087.35	86,324.96	65.73%
February	130,637.62	49,817.72	100,157.85	101.05%
March	66,951.89	71,535.05	110,685.07	54.73%
April	6,308.43	92,365.60	115,404.32	24.94%
May	21,019.32	114,890.69	125,887.64	9.57%
June	32,147.97	117,507.13	-	-
July	48,167.08	119,838.22	-	-
August	50,142.58	97,317.52	-	-
September	59,235.94	127,928.99	-	-
October	75,104.12	125,558.39	-	-
November	71,319.94	116,062.82	-	-
December	64,550.56	109,262.71	-	-
Totals for the Period Ending May 31, 2022	353,469.63	380,696.41	538,459.84	41.44%



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BATON ROUGE
METROPOLITAN AIRPORT

BATON ROUGE METRO AIRPORT PARKING GARAGE REVENUES ACCRUAL BASIS

	2020	2021	2022	% Change 21/22
January	282,535.67	104,251.02	181,478.40	74.08%
February	277,696.12	117,425.66	195,427.23	66.43%
March	148,456.12	123,756.24	249,851.93	101.89%
April	16,355.61	161,538.86	231,779.46	43.48%
May	35,718.98	215,954.07	249,357.44	15.47%
June	59,414.28	239,346.06	-	-
July	93,460.30	254,825.83	-	-
August	98,434.29	180,328.80	-	-
September	125,231.47	287,858.94	-	-
October	142,277.86	275,121.42	-	-
November	134,536.15	218,865.39	-	-
December	103,688.95	189,272.17	-	-
Totals for the Period Ending May 31, 2022	760,762.50	722,925.85	1,107,894.46	53.25%



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BATON ROUGE
METROPOLITAN AIRPORT

**BATON ROUGE METRO AIRPORT
TNC REVENUE
ACCRUAL BASIS**

	2020 Pickups			2021 Pickups			2022 Pickups			% Change 21/22
	Uber	Lyft	2020 Fees	Uber	Lyft	2021 Fees	Uber	Lyft	2022 Fees	
January	2,689	1,366	11,556.75	949	501	4,132.50	1,593	1,004	7,401.45	79.10%
February	2,305	1,175	9,918.00	598	301	2,562.15	1,311	873	6,224.40	142.94%
March	1,151	627	5,067.30	942	462	4,001.40	1,653	1,150	7,988.55	99.64%
April	102	69	487.35	1,123	587	4,873.50	1,658	1,160	8,031.30	64.80%
May	214	181	1,125.75	1,304	749	5,851.05	1,638	999	7,515.45	28.45%
June	347	227	1,635.90	1,428	786	6,309.90	-	-	-	-
July	486	214	1,995.00	1,432	786	6,321.30	-	-	-	-
August	679	342	2,909.85	1,399	866	6,455.25	-	-	-	-
September	814	396	3,448.50	1,428	1,005	6,934.05	-	-	-	-
October	947	439	3,950.10	1,906	1,063	8,461.65	-	-	-	-
November	826	412	3,528.30	1,828	1,120	8,401.80	-	-	-	-
December	775	361	3,237.60	1,349	793	6,104.70	-	-	-	-
Totals for the Period Ending May 31, 2022	6,461	3,418	28,155	4,916	2,600	21,421	7,853	5,186	37,161.15	73.48%