



BATON ROUGE
METROPOLITAN AIRPORT
9430 Jackie Cochran Drive
Suite 300, Terminal Building
Baton Rouge, LA 70807
PHONE (225) 355-0333
FAX (225) 355-2334

Agenda
Baton Rouge Metropolitan Airport Commission
Regular Meeting
Tuesday, November 1, 2022
3:30 p.m.
Airport Administration Conference Room
Suite 300, 3rd floor Terminal Building

1. **Call to Order.**
2. **Pledge of Allegiance.**
3. **Roll Call.**

Public Comment Policy

All items on this agenda are open for public comment. Those members of the public desiring to speak on a particular item should approach the podium and request to speak after the item is announced by the Chairman. They will be required to give their name and address and the Chairman will allocate a specific amount of time for members of the public to speak.

4. **Approval of the minutes of the regular meeting of September 13, 2022.**
5. **Authorization for the Mayor-President and/or Chairman of the Airport Commission to execute Supplemental Agreement No. 1 with Forte & Tablada for the North Airpark Development Road Utility Corridor – Phase II (Part 2) to provide Project Management, Coordination with local utility providers, Engineering design, and Construction administration services in an amount not to exceed \$287,692.00. By: Director of Aviation.**
6. **Authorization for the Mayor-President and/or Chairman of the Airport Commission to execute an Operating Agreement with Clear2Fly Aerospace, LLC for the operation of an Airline Maintenance Support Station for a period of five (5) years, with a one (1) year option to renew, at a rental rate of \$1,200.00 per month or 5% of gross revenues (whichever is greater), from revenues generated on airport property from services provided by the tenant to its customers. By: Director of Aviation.**

7. Authorization for the Mayor-President and/or Chairman of the Airport Commission to execute a Professional Services Contract with Steven Baldwin Associates to provide professional consulting services for an organizational assessment and compensation review in an amount not to exceed \$ 106,000.00. By: Director of Aviation.

8. Accepting the low bids received for RQ5876 – New Class IV Aircraft Rescue and Fire Fighting (ARFF) Vehicle for the Baton Rouge Metropolitan Airport. By: Director of Aviation.

Estimate: \$900,000.00

Bidders

Rosenbauer Minnesota, LLC
Siddons Martin Emergency Group, LLC

Base Bid

\$ 739,176.00
\$ 855,385.00

9. Authorization to appropriate \$100,000.00 from the Airport's cash account Capital Improvements (5810-0000-00-0000-0000-000000-100009) to be placed in the Taxiway B1 Connector project (9800000110-5821000000-0000000000-653100) to fund Program Management, Design, & Construction (BS # 008659). By: Director of Aviation.

10. Authorization for the Mayor-President and/or Chairman of the Airport Commission to execute a Professional Services Contract with Infrastructure Consulting & Engineering, PLLC (ICE) to provide preliminary design, final design, and bidding for the Taxiway B1 Connector project in an amount not to exceed \$ 70,104.75. By: Director of Aviation.

11. Status Report – Report will be given at the December meeting.

12. Public Relations /Marketing Report – Report will be given at November meeting.

- 13. Financial Report – Report will be given at November meeting**
- 14. Business Development Report – Report will be given at November meeting.**
- 15. Administrative Matters.**
- 16. Adjourn.**

AIRPORT COMMISSION AGENDA

SUPPORTING DOCUMENT NO. 4



BATONROUGE
METROPOLITAN AIRPORT
9430 Jackie Cochran Drive
Suite 300, Terminal Building
Baton Rouge, LA 70807
PHONE (225) 355-0333
FAX (225) 355-2334

MINUTES

**BATON ROUGE METROPOLITAN AIRPORT
REGULAR MEETING
TUESDAY, SEPTEMBER 13, 2022
3:30 P.M.
AIRPORT ADMINISTRATION CONFERENCE ROOM
SUITE 300, 3RD FLOOR TERMINAL BUILDING**

1. CALL TO ORDER.

Chairman, Johnny Fife, called the meeting to order.

2. PLEDGE OF ALLEGIANCE.

The Pledge of Allegiance was led by Mr. Lowery.

3. ROLL CALL.

	<u>MEMBERS ATTENDING</u>	<u>MEMBERS ABSENT</u>	<u>A/P STAFF ATTENDING</u>	<u>OTHERS ATTENDING</u>
3:39pm	Mr. Butler Mr. Callender Councilman Dunn Jr. Mr. Fife Mr. Lowery Mr. Myles Ms. Payton	Mr. Buckley Mr. Dodds Mr. Welch	Mr. Edwards Mr. Taffaro Mrs. Jewell Mr. Caire Mr. Alford Ms. Williams Mr. Newton	Mr. Alan Mr. Wilson Mr. Carver Harmoni Proctor
3:41pm	Mr. Robinson Mr. Johnson Mr. Profita		Mr. Jones Mr. Caldwell Ms. Nolan Ms. Wallace	

Public Comment Policy

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4. Approval of the minutes of the regular meeting of August 2, 2022.

A motion was made by Ms. Payton, seconded by Mr. Profita, to approve the minutes of the regular meeting of August 2, 2022.

There being no opposition, the motion carried.

5. Authorization Mayor-President and/or Chairman of the Airport Commission to execute a lease agreement with Burrell Aviation Baton Rouge, LLC to lease approximately fifty-three (53) acres of land at the Baton Rouge Metropolitan Airport for a primary term of thirty (30) years, with two (2), ten (10) year options to renew at a rental rate of \$554,083.20 per year. By: Director of Aviation.

*A motion was made by Mr. Callender, seconded by Mr. Lowery to hear the item at a later time.

Mr. Edwards called on Burrell Aviation Group to explain the item to the Airport Commission at this time. After a lengthy discussion, a motion was made by Mr. Callender, seconded by Mr. Profita, to approve the item.

There being no opposition, the motion carried

6. Authorization for the Mayor-President and/or Chairman of the Airport Commission to formally request the Louisiana DOTD, Division of Aviation to provide funds required to complete the airport improvements at the Baton Rouge Metropolitan Airport specifically described in the Capital Improvement Program Application for state financial assistance for fiscal year's 2023-2028 and to provide for \$20,000.00 local contribution for each of 100% state funded projects listed there in. By: Director of Aviation.

Mr. Edwards explained the item to the Airport Commission at this time. After a brief discussion, a motion was made by Mr. Callender, seconded by Mr. Profita, to approve the item.

There being no opposition, the motion carried.

7. Authorization for the Mayor-President and/or Chairman of the Airport Commission to submit a request for Capital Outlay Funding for fiscal year 2023-2024 for the North General Aviation Development (Utility/Infrastructure) Project in the amount of \$4,750,000.00. By: Director of Aviation.

Mr. Edwards explained the item to the Airport Commission at this time. After a brief discussion, a motion was made by Mr. Profita, seconded by Mr. Lowery, to approve the item.

There being no opposition, the motion carried.

8. Authorization for the Mayor-President and/or Chairman of the Airport Commission to execute a lease agreement with State of Louisiana, Department of Health and Hospitals to lease 55,204 square feet of air cargo space for a period of one (1) year at a rental rate of \$308,000.00 annually. By: Director of Aviation.

Mr. Edwards explained the item to the Airport Commission at this time. After a brief discussion, a motion was made by Mr. Callender, seconded by Ms. Payton, to approve the item.

There being no opposition, the motion carried.

9. **Authorization to appropriate \$80,000.00 from the Airport's cash account Capital Improvements to be placed in the Employee Parking Lot Rehabilitation project to fund the design and reconstruction of employee parking lot that is in need of extensive repair beyond maintenance. By: Director of Aviation.**

Mr. Edwards explained the item to the Airport Commission at this time. After a brief discussion, a motion was made by Mr. Profita, seconded by Mr. Myles, to approve the item.

There being no opposition, the motion carried.

10. **Authorization to appropriate \$550,000.00 from the Airport's cash account Capital Improvements) to be placed in the Taxiway L Redesign and reconstruction project to fund the design and reconstruction of Taxiway L and decommission of Runway 4R/22L & Taxiway E. By: Director of Aviation.**

Mr. Edwards explained the item to the Airport Commission at this time. After a brief discussion, a motion was made by Mr. Lowery, seconded by Councilman, Dunn Jr. to approve the item.

There being no opposition, the motion carried.

11. **Authorization to appropriate \$310,000.00 from the Airport's cash account Capital Improvements to be placed in the Northwest Aviation Development project to fund the design and construction of a new taxiway and apron in the Northwest section of the airfield. By: Director of Aviation.**

Mr. Edwards explained the item to the Airport Commission at this time. After a brief discussion, a motion was made by Ms. Payton, seconded by Mr. Profita, to approve the item.

There being no opposition, the motion carried.

12. **Accepting the bids received for the Baton Rouge Metropolitan Airport to provide Fire Crash Equipment Maintenance and Repair Services for the BR Metro Airport Police Department. By: Director of Aviation.**

Bidders

Siddons Martin Emergency Group, LLC
Bulldog Evt Service, LLC

Base Bid

\$ 21,235.00
\$ 10,560.00

Mr. Edwards explained the item to the Airport Commission at this time. After a brief discussion, a motion was made by Councilman, Dunn Jr., seconded by Mr. Callender, to approve the item.

There being no opposition, the motion carried.

- 13. Accepting the bids received for the Baton Rouge Metropolitan Airport to provide Janitorial Services for Greater Baton Rouge Airport District's Department of Health and Hospitals Facility. By: Director of Aviation.**

Estimate: \$20,000.00

<u>Bidders</u>	<u>Base Bid</u>
Southern Belle, LLG	\$ 26,607.00
Bell's Janitorial, LLC	\$ 29,100.12
Betty S D Cleaning Services, LLC	\$ 40,470.46
Emmon Enterprises, LLC d/b/a Jani King	\$ 41,908.92
Elite Professional Commercial Cleaning Services, LLG	\$ 58,694.28
OOK Janitorial Inc.	\$ 62,393.09

Mr. Edwards explained the item to the Airport Commission at this time. After a brief discussion, a motion was made by Mr. Profita, seconded by Mr. Myles, to approve the item.

There being no opposition, the motion carried

- 14. Status Report**– Report was presented by Mr. Edwards, Director of Aviation.
- 15. Public Relations /Marketing Report**– Report will be given at the October meeting.
- 16. Financial Report** – Report was presented by Mr. Edwards, Director of Aviation.
- 17. Business Development Report** – Report will be given at the November meeting.

18. Administrative Matters.

None.

19. Adjourn.

A motion was made by Mr. Callender, seconded by Mr. Lowery, to adjourn the meeting. The meeting adjourned at 4:45 pm.

RESPECTFULLY SUBMITTED,

Mike Edwards

Mike Edwards
Director of Aviation

ME/lw

September 13, 2022

Project Name	Runway 13/31 Safety Area/RPZ Improvements - Phase I- Construction	Runway 13/31 Safety Area/RPZ Improvements- Phase II	Runway 13/31 Safety Area/RPZ Improvements- Phase III, IVB, V	Passenger Walkway Bridges Replacement	North Airpark Infrastructure Development	Taxiway L and Decommissioning of 4R 22L	Northwest Aviation Taxiway Development	Employee Parking Lot Reconstruction & Expansion	Taxiway B1
Status	Working on North Section	Final Draft of Phase II. EA Submittal to FAA & DOTD	On hold until Phase II design begins.	Advertisement for Architect- Sent to City	Plans and SpecsSubmitted to Facility Planning	Waiting for Purchase Order to be issued	Waiting for Purchase Order to be issued	Waiting for Purchase Order to be issued	Going through Consultant Negotiations.
Issues									
Consultant	Volkert, Inc.	Kutchins & Groh - EA Volkert, Inc.	PEC/Stanley Consultants	TBD	Forte & Tablada	Stanley Consultants	Shread Kuykendall	Pivotal	ICE
Contractor	Boone Services		TBD	TBD	TBD	TBD	TBD	TBD	TBD
Percentage Complete	40%	EA 95% Complete	70%		60%	N/A	N/A	N/A	N/A
Current Budget	7,047,866	39,309,716	7,077,779		4,900,000	22,000,000	2,500,000	1,000,000	500,000
Paid to Date	1,167,183	8,705,282	0		124,969	0	0	0	0
Remaining Balance	5,880,683	30,604,434	7,077,779	0	4,775,031	22,000,000	2,500,000	1,000,000	500,000

Updated Information

MARKETING, PUBLIC RELATIONS & AIR SERVICE DEVELOPMENT REPORT



BTR



2022 Enplanements

Month	2021	2022	Percent Change	2022 Percent Of 2019
January	12,456	20,407	64%	73%
February	11,956	23,508	97%	86%
March	17,280	26,029	51%	74%
April	21,867	27,021	24%	76%
May	27,208	29,546	9%	82%
June	27,721	29,107	5%	81%
July	28,232	28,595	1%	81%
August	22,930			
September	29,861			
October	29,449			
November	27,240			
December	25,519			
Year-To-Date	281,719	155,618	36%	79%

COVID-19 IMPACT BEGAN IN MARCH 2020



BTR



2022 Deplanements

Month	2021	2022	Percent Change	2022 Percent Of 2019
January	13,497	20,961	55%	71%
February	11,918	22,359	88%	79%
March	17,563	26,312	50%	76%
April	21,931	26,859	22%	76%
May	26,929	27,590	2%	82%
June	26,766	29,145	9%	81%
July	28,306	28,462	1%	81%
August	23,693			
September	30,228			
October	29,413			
November	26,920			
December	23,951			
Year-To-Date	281,115	153,226	32%	78%

COVID-19 IMPACT BEGAN IN MARCH 2020



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BTR Current Schedule

Month	Average Daily Departures Each Way	Total Seats
September	17.2	39,720
October	16.3	37,922
November	14.7	33,768



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June 2022 & YTD On-Time Performance for BTR Compared to Nearby Airports (DOT)

June 2022

BTR 81.46%
LFT 79.70%
MSY 72.87%
GPT 84.16%

YTD Thru June 2022

BTR 84.90%
LFT 79.53%
MSY 77.04%
GPT 84.81%



Source: DOT BTS (Bureau of Transportation Statistics)

3rd Quarter Advertising

- Television: COX, WBRZ, WGMB, WVLA, WAFB
- Print & Digital: 225 Magazine, Tiger Rag Email & Twitter Sponsorship
- Radio: WRKF, WYNK, WFMF, WDGL, KRVE, WJBO, WNXX, WBRP (all include streaming)
- Online/Digital: Premion OTT: Facebook Ads; Instagram; Google Display & Video Ads Business Report
- Outdoor: “Take Off” Message at I-10 BR (vinyl); “Turn Around” Message at I-10 Gonzales (vinyl)...new version going up this month
- Select digital billboards bought on a rotating basis



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**GREATER BATON ROUGE AIRPORT DISTRICT
STATEMENT OF REVENUES AND EXPENDITURES
FOR THE PERIOD ENDING JULY 2022**

	2022 APPROVED BUDGET	(-)	2022 EXPENDITURES/ REVENUES	(-)	2022 BALANCE	VARIANCE		2022 EXPENDITURES/ REVENUES COMPARED TO 2021
Total Expenditures	8,423,833.63		7,455,177.57		968,656.06	-11.50%		6,898,687.95
Total Revenues	7,804,457.50		8,437,968.78		633,511.28	8.12%		7,011,807.41
Surplus (Deficit)			<u>982,791.21</u>					<u>113,119.46</u>



BATON ROUGE METRO AIRPORT
CUSTOMER FACILITY CHARGE
ACCRUAL BASIS

	2020	2021	2022	% Change 21/22
January	\$ 143,504.10	\$ 109,500.75	\$ 145,416.75	32.80%
February	141,788.25	111,265.45	158,190.30	42.17%
March	117,846.30	147,151.05	191,895.15	30.41%
April	37,939.35	130,601.40	203,718.75	55.99%
May	55,823.55	139,408.20	193,540.50	38.83%
June	74,216.85	130,558.35	178,060.95	36.38%
July	79,273.50	126,788.40	175,810.05	38.66%
August	80,202.15	122,225.10	-	-
September	155,313.00	172,876.50	-	-
October	233,300.25	252,554.75	-	-
November	228,498.00	228,005.10	-	-
December	182,304.45	194,284.65	-	-
Totals for the Period Ending July 31, 2022	\$ 650,391.90	\$ 895,273.60	\$1,246,632.45	39.25%



BATON ROUGE METRO AIRPORT
PASSENGER FACILITY CHARGE
ACCRUAL BASIS

	2020	2021	2022	% Change 21/22
January	128,552.37	52,087.35	86,324.96	65.73%
February	130,637.62	49,817.72	100,157.85	101.05%
March	66,951.89	71,535.05	110,685.07	54.73%
April	6,308.43	92,365.60	115,404.32	24.94%
May	21,019.32	114,890.69	125,887.64	9.57%
June	32,147.97	117,507.13	123,749.71	5.31%
July	48,167.08	119,838.22	121,387.89	1.29%
August	50,142.58	97,317.52	-	-
September	59,235.94	127,928.99	-	-
October	75,104.12	125,558.39	-	-
November	71,319.94	116,062.82	-	-
December	64,550.56	109,262.71	-	-
Totals for the Period Ending July 31, 2022	\$ 433,784.68	\$ 618,041.76	\$ 783,597.44	26.79%



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BATON ROUGE
METROPOLITAN AIRPORT

**BATON ROUGE METRO AIRPORT
PARKING GARAGE REVENUES
ACCRUAL BASIS**

	2020	2021	2022	% Change 21/22
January	\$ 282,535.67	\$ 104,251.02	\$ 181,478.40	74.08%
February	277,696.12	117,425.66	195,427.23	66.43%
March	148,456.12	123,756.24	249,851.93	101.89%
April	16,355.61	161,538.86	231,779.46	43.48%
May	35,718.98	215,954.07	249,357.44	15.47%
June	59,414.28	239,346.06	268,143.25	12.03%
July	93,460.30	254,825.83	281,993.87	10.66%
August	98,434.29	180,328.80	-	-
September	125,231.47	287,858.94	-	-
October	142,277.86	275,121.42	-	-
November	134,536.15	218,865.39	-	-
December	103,688.95	189,272.17	-	-
Totals for the Period Ending July 31, 2022	\$ 913,637.08	\$ 1,217,097.74	\$ 1,658,031.58	36.23%



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BATON ROUGE
METROPOLITAN AIRPORT

**BATON ROUGE METRO AIRPORT
TNC REVENUE
ACCRUAL BASIS**

	2020 Pickups		2020 Fees		2021 Pickups		2021 Fees		2022 Pickups		% Change 21/22
	Uber	Lyft	Uber	Lyft	Uber	Lyft	Uber	Lyft	Uber	Lyft	
January	2,689	1,366	11,556.75	4,132.50	949	501	4,132.50	1,593	1,004	7,401.45	79.10%
February	2,305	1,175	9,918.00	2,562.15	598	301	2,562.15	1,311	873	6,224.40	142.94%
March	1,151	627	5,067.30	4,001.40	942	462	4,001.40	1,653	1,150	7,988.55	99.64%
April	102	69	487.35	4,873.50	1,123	587	4,873.50	1,658	1,160	8,031.30	64.80%
May	214	181	1,125.75	5,851.05	1,304	749	5,851.05	1,638	999	7,515.45	28.45%
June	347	227	1,635.90	6,309.90	1,428	786	6,309.90	1,711	1,038	7,834.65	24.16%
July	486	214	1,995.00	6,321.30	1,432	786	6,321.30	1,591	1,051	7,529.70	19.12%
August	679	342	2,909.85	6,455.25	1,399	866	6,455.25	-	-	-	-
September	814	396	3,448.50	6,934.05	1,428	1,005	6,934.05	-	-	-	-
October	947	439	3,950.10	8,461.65	1,906	1,063	8,461.65	-	-	-	-
November	826	412	3,528.30	8,401.80	1,828	1,120	8,401.80	-	-	-	-
December	775	361	3,237.60	6,104.70	1,349	793	6,104.70	-	-	-	-
Totals for the Period Ending July 31, 2022	7,294	3,859	\$ 31,786.05	\$ 34,051.80	7,776	4,172	\$ 34,051.80	11,155	7,275	\$ 52,525.50	54.25%

AIRPORT COMMISSION AGENDA

SUPPORTING DOCUMENT NO. 11

November 1, 2022

Project Name	Runway 13/31 Safety Area/RPZ Improvements - Phase I- Construction	Runway 13/31 Safety Area/RPZ Improvements- Phase II	Runway 13/31 Safety Area/RPZ Improvements- Phase III, IVB, V	Passenger Walkway Bridges Replacement	North Airpark Infrastructure Development	Taxiway L and Decommissioning	Northwest Aviation Taxiway Development	Employee Parking Lot Reconstruction & Expansion	
Status	Working on North Section	Final Draft of Phase II. EA Submittal to FAA & DOTD	On hold until Phase II design begins.	Selection 11/17 for Architect.	Plans and Specs Submitted to Facility Planning-Received Comments	Surveying has begun. Kick Off Meeting was Held 10/13/22	Kick Off Meeting 10/5/22. Surveying Started.	Kick-off Meeting 10/20/22	Received Proposal From ICE. Waiting for IFE
Issues									
Consultant	Volkert, Inc.	Kutchins & Groh - EA Volkert, Inc.	PEC/Stantley Consultants	TBD	Forte & Tablada	Consultants	Shread Kuykendall	Pivotal	ICE
Contractor	Boone Services		TBD	TBD	TBD	TBD	TBD	TBD	TBD
Percentage Complete	50%	EA 95% Complete	70%		Phase 1 75%	N/A	N/A	N/A	N/A
Current Budget	7,047,866	39,309,716	7,077,779	5,000,000	4,900,000	22,000,000	2,500,000	1,000,000	500,000
Paid to Date	1,167,183	8,705,282	0		124,969	0	0	0	0
Remaining Balance	5,880,683	30,604,434	7,077,779	5,000,000	4,775,031	22,000,000	2,500,000	1,000,000	500,000

Updated Information

AIRPORT COMMISSION AGENDA

SUPPORTING DOCUMENT NO. 12

MARKETING, PUBLIC RELATIONS & AIR SERVICE DEVELOPMENT REPORT



BTR



2022 Enplanements

Month	2021	2022	Percent Change	2022 Percent Of 2019
January	12,456	20,407	63%	73%
February	11,956	23,508	97%	86%
March	17,280	26,029	51%	74%
April	21,867	27,021	24%	76%
May	27,208	29,546	9%	82%
June	27,721	29,107	5%	81%
July	28,232	28,595	1%	81%
August	22,930	28,427	24%	86%
September	29,861	32,148	8%	97%
October	29,449			
November	27,240			
December	25,519			
Year-To-Date	281,719	244,788	31%	82%



BTR

COVID-19 IMPACT BEGAN IN MARCH 2020

2022 Deplanements

Month	2021	2022	Percent Change	2022 Percent Of 2019
January	13,497	20,961	55%	71%
February	11,918	22,359	88%	79%
March	17,563	26,312	50%	76%
April	21,931	26,859	22%	76%
May	26,929	27,590	2%	82%
June	26,766	29,145	9%	81%
July	28,306	28,462	1%	81%
August	23,693	29,205	23%	86%
September	30,228	31,231	3%	96%
October	29,413			
November	26,920			
December	23,951			
Year-To-Date	281,115	242,124	32%	81%

COVID-19 IMPACT BEGAN IN MARCH 2020



BTR



BTR Schedule Change Examples

Monthly Airline Schedule Changes Inside 60 Days	Average Daily Departures Each Way	Total Seats All Airlines
October Before Final	18.4	44,031
<u>Actual October</u>	16.3 (-2.1)	37,962 (-14%)
November Before Final	15.4	34,774
<u>Actual November</u>	14.7 (-0.7)	33,150 (-5%)
December Before Final	14.9	34,175
<u>December Final</u>	13.2 (-1.7)	31,225 (-9%)



BTR



State & Region Airport Load Factors And Seats Comparison 12 Months Through July 2022

Airport	Load Factor	Seats
MSY (New Orleans)	79.6	6,629,017
BTR (Baton Rouge)	83.3	369,679
SHV (Shreveport)	78.2	346,589
MOB (Mobile)	83.9	311,289
GPT (Gulfport/Biloxi)	83.2	288,119
LFT (Lafayette)	78.0	284,649
AEX (Alexandria)	70.9	140,541
LCH (Lake Charles)	66.3	88,978



BTR



July 2022 & YTD On-Time Performance for BTR Compared to Nearby Airports (DOT)

JULY 2022

BTR 83%

LFT 83%

GPT 82%

MSY 72%

YTD THRU JULY 2022

BTR 85%

LFT 80%

GPT 84%

MSY 76%



BTR

Source: DOT BTS (Bureau of Transportation Statistics)

4th Quarter Advertising

- Television: COX, WBRZ
- Print & Digital: Tiger Rag Email & Twitter Sponsorship
- Radio: WRKF, WYNK, WDGL (include streaming)
- Online/Digital: Premion OTT: Facebook Ads; Instagram; Google Display & Video Ads
- Outdoor: “Take Off” Message at I-10 BR (vinyl); “Turn Around” Message at I-10 Gonzales (vinyl)



BTR



AIRPORT COMMISSION AGENDA

SUPPORTING DOCUMENT NO. 13

**GREATER BATON ROUGE AIRPORT DISTRICT
STATEMENT OF REVENUES AND EXPENDITURES
FOR THE PERIOD ENDING SEPTEMBER 2022**

	2022 APPROVED BUDGET	(-)	2022 EXPENDITURES/ REVENUES	(=)	2022 BALANCE	VARIANCE	2022 EXPENDITURES/ REVENUES COMPARED TO 2021
Total Expenditures	11,599,910.74		9,921,534.38		575,472.32	-14.47%	8,776,572.50 13.05%
Total Revenues	10,034,302.50		10,969,028.39		934,725.89	9.32%	9,393,148.31 16.78%
Surplus (Deficit)			<u>1,047,494.01</u>				<u>616,575.81</u>



**BATON ROUGE METRO AIRPORT
CUSTOMER FACILITY CHARGE
ACCRUAL BASIS**

	2020	2021	2022	% Change 21/22
January	\$ 143,504.10	\$ 109,500.75	\$ 145,416.75	32.80%
February	141,788.25	111,265.45	158,190.30	42.17%
March	117,846.30	147,151.05	191,895.15	30.41%
April	37,939.35	130,601.40	203,718.75	55.99%
May	55,823.55	139,408.20	193,540.50	38.83%
June	74,216.85	130,558.35	178,060.95	36.38%
July	79,273.50	126,788.40	175,810.05	38.66%
August	80,202.15	122,225.10	171,683.40	40.46%
September	155,313.00	172,876.50	171,861.75	-0.59%
October	233,300.25	252,554.75	-	-
November	228,498.00	228,005.10	-	-
December	182,304.45	194,284.65	-	-
Totals for the Period Ending September 30, 2022	\$ 885,907.05	\$ 1,190,375.20	\$1,590,177.60	33.59%



BATON ROUGE METRO AIRPORT
PASSENGER FACILITY CHARGE
ACCRUAL BASIS

	2020	2021	2022	% Change 21/22
January	128,552.37	52,087.35	86,324.96	65.73%
February	130,637.62	49,817.72	100,157.85	101.05%
March	66,951.89	71,535.05	110,685.07	54.73%
April	6,308.43	92,365.60	115,404.32	24.94%
May	21,019.32	114,890.69	125,887.64	9.57%
June	32,147.97	117,507.13	123,749.71	5.31%
July	48,167.08	119,838.22	121,387.89	1.29%
August	50,142.58	97,317.52	120,628.42	23.95%
September	59,235.94	127,928.99	136,972.39	7.07%
October	75,104.12	125,558.39	-	-
November	71,319.94	116,062.82	-	-
December	64,550.56	109,262.71	-	-
Totals for the Period Ending September 30, 2022	\$ 543,163.20	\$ 843,288.27	\$ 1,041,198.25	23.47%



BTR

BATON ROUGE
METROPOLITAN AIRPORT

**BATON ROUGE METRO AIRPORT
PARKING GARAGE REVENUES
ACCRUAL BASIS**

	2020	2021	2022	% Change 21/22
January	\$ 282,535.67	\$ 104,251.02	\$ 181,478.40	74.08%
February	277,696.12	117,425.66	195,427.23	66.43%
March	148,456.12	123,756.24	249,851.93	101.89%
April	16,355.61	161,538.86	231,779.46	43.48%
May	35,718.98	215,954.07	249,357.44	15.47%
June	59,414.28	239,346.06	268,143.25	12.03%
July	93,460.30	254,825.83	281,993.87	10.66%
August	98,434.29	180,328.80	274,725.43	52.35%
September	125,231.47	287,858.94	299,707.15	4.12%
October	142,277.86	275,121.42	-	-
November	134,536.15	218,865.39	-	-
December	103,688.95	189,272.17	-	-
Totals for the Period Ending				
September 30, 2022	\$ 1,137,302.84	\$ 1,685,285.48	\$ 2,232,464.16	32.47%



BTR

BATON ROUGE
METROPOLITAN AIRPORT

BATON ROUGE METRO AIRPORT
TNC REVENUE
ACCRUAL BASIS

	2020 Pickups			2021 Pickups			2022 Pickups			% Change 21/22
	Uber	Lyft	2020 Fees	Uber	Lyft	2021 Fees	Uber	Lyft	2022 Fees	
January	2,689	1,366	11,556.75	949	501	4,132.50	1,593	1,004	7,401.45	79.10%
February	2,305	1,175	9,918.00	598	301	2,562.15	1,311	873	6,224.40	142.94%
March	1,151	627	5,067.30	942	462	4,001.40	1,653	1,150	7,988.55	99.64%
April	102	69	487.35	1,123	587	4,873.50	1,658	1,160	8,031.30	64.80%
May	214	181	1,125.75	1,304	749	5,851.05	1,638	999	7,515.45	28.45%
June	347	227	1,635.90	1,428	786	6,309.90	1,711	1,038	7,834.65	24.16%
July	486	214	1,995.00	1,432	786	6,321.30	1,591	1,051	7,529.70	19.12%
August	679	342	2,909.85	1,399	866	6,455.25	1,885	1,148	8,644.05	33.91%
September	814	396	3,448.50	1,428	1,005	6,934.05	1,908	1,112	8,607.00	24.13%
October	947	439	3,950.10	1,906	1,063	8,461.65	-	-	-	-
November	826	412	3,528.30	1,828	1,120	8,401.80	-	-	-	-
December	775	361	3,237.60	1,349	793	6,104.70	-	-	-	-
Totals for the Period Ending September 30, 2022	8,787	4,597	\$ 38,144.40	10,603	6,043	\$ 47,441.10	14,948	9,535	\$ 69,776.55	47.08%