



**BATON ROUGE
METROPOLITAN AIRPORT**
9430 Jackie Cochran Drive
Suite 300, Terminal Building
Baton Rouge, LA 70807
PHONE (225) 355-0333
FAX (225) 355-2334

**Agenda
Baton Rouge Metropolitan Airport Commission
Regular Meeting
Tuesday, August 4, 2020
3:30 p.m.
1st Floor Conference Room
Airport Terminal Building**

This meeting will be available for viewing on the Baton Rouge Metropolitan Airport Facebook page (via Facebook Live).

1. **Call to Order.**
2. **Pledge of Allegiance.**
3. **Roll Call.**

Public Comment Policy

Public comments on any of the items (other than introductions) may be submitted via email to publiccomment@flybtr.com. Comments may be called in at 225-355-0333 from 1:00 – 3:30 pm on Tuesday, August 4, 2020.

CERTIFICATION OF INABILITY TO OPERATE DUE TO LACK OF QUORUM

In accordance with Executive Proclamations JBE 2020-30 and 2020-33, issued by Governor John Bel Edwards on March 16, 2020 and March 22, 2020, respectively, this notice shall serve as a certification of the Greater Baton Rouge Airport Board of Commissioner's potential inability to otherwise operate in accordance with the Louisiana Open Meetings Law due to a lack of a quorum as a result of the COVID-19 public health emergency. Pursuant to Section 4 of JBE 2020-30, the Greater Baton Rouge Airport Board of Commissioner will provide for attendance at its next meeting, which will only contain business deemed essential government business, on Tuesday, August 4, 2020, via video conference. A gathering of the entire membership of the Greater Baton Rouge Airport Board of Commissioners, necessary staff, and the public may violate Phase Two of Governor Edwards' limiting public gatherings to 50% of normal capacity. The Greater Baton Rouge Airport Board of Commissioner is composed of thirteen members. The items appearing on the agenda have been deemed essential for the continued conduct of business by the Director of Aviation.

Considering the foregoing, and in accordance with Proclamation Numbers JBE 2020-30 and JBE 2020-33, the Greater Baton Rouge Airport Board of Commissioner meeting on Tuesday, August 4, 2020, at 3:30 p.m. will be held via video conference and in a manner that allows for observation and input by members of the public, as set forth in the Notice posted on July 29, 2020.

Mike Edwards
Director of Aviation

4. **APPROVAL OF THE MINUTES OF THE REGULAR MEETING OF JULY 14, 2020.**
5. **APPROVAL OF THE MINUTES OF THE CONTRACTS COMMITTEE MEETING OF JULY 14, 2020.**

6. **RECOMMENDATION ON THE AIRPORT'S PROPOSED 2021 ANNUAL OPERATING BUDGET TO BE APPROVED BY THE METROPOLITAN COUNCIL. BY: DIRECTOR OF AVIATION.**
7. **AUTHORIZATION FOR THE MAYOR-PRESIDENT AND/OR CHAIRMAN OF THE AIRPORT COMMISSION TO EXECUTE WORK AUTHORIZATION NO. 5 TO THE CONTRACT WITH AIRPORT MANAGEMENT GROUP, LLC (AMG) FOR PROGRAM MANAGEMENT SERVICES AT THE BATON ROUGE METROPOLITAN AIRPORT FOR THE PERIOD OCTOBER 1, 2020 THROUGH SEPTEMBER 30, 2021 IN AMOUNT NOT TO EXCEED \$2,318,053.10. (CONTINGENT ON ADEQUATE FUNDING). BY: DIRECTOR OF AVIATION.**
8. **AUTHORIZATION FOR THE MAYOR-PRESIDENT AND/OR CHAIRMAN OF THE AIRPORT COMMISSION TO EXECUTE A LEASE AGREEMENT WITH ATC INDOOR DAS, LLC TO LEASE APPROXIMATELY 600 SQ. FT. OF INDOOR SPACE FOR AN IN-BUILDING WIRELESS DISTRIBUTED ANTENNA SYSTEM (DAS) TO DELIVER ENHANCED WIRELESS COVERAGE AND DATA CAPACITY FOR A PERIOD OF TEN (10) YEARS, WITH TWO (2) FIVE (5) YEAR OPTIONS TO RENEW AT A MINIMUM RENTAL RATE OF \$6,000.00/YEAR. BY: DIRECTOR OF AVIATION.**
9. **Status Report** – Report will be given at the September meeting.
10. **Public Relations / Marketing Report** – Report will be given at October meeting.
11. **Financial Report** – Report will be given at the September meeting.
12. **Business Development Report** – Report will be given at the August meeting.
13. **Administrative Matters.**
14. **Adjourn.**

AIRPORT COMMISSION AGENDA

SUPPORTING DOCUMENT NO. 4



BATON ROUGE
METROPOLITAN AIRPORT
9430 Jackie Cochran Drive
Suite 300, Terminal Building
Baton Rouge, LA 70807
PHONE (225) 355-0333
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MINUTES

**BATON ROUGE METROPOLITAN AIRPORT
REGULAR MEETING
TUESDAY, JULY 14, 2020
3:30 P.M.
AIRPORT ADMINISTRATION CONFERENCE ROOM
SUITE 300, 3RD FLOOR TERMINAL BUILDING**

1. CALL TO ORDER.

Chairman, Matt Butler called the meeting to order.

2. PLEDGE OF ALLEGIANCE.

The Pledge of Allegiance was led by Mr. Pierson.

3. ROLL CALL.

**MEMBERS
ATTENDING**

Mr. Butler
Mr. Callender
Mr. Dunn, Jr.
Mr. Fife
Mr. Lowery
Ms. Payton
Mr. Profita
Mr. Robinson

**MEMBERS
ABSENT**

Mr. Buckley
Rep. Carpenter
Mr. Dodds
Mr. Myles
Councilman Welch

**A/P STAFF
ATTENDING**

Mr. Edwards
Mr. Pierson
Mr. Taffaro
Ms. Nolan
Ms. Wallace
Mr. Morgan
Mr. Alford
Mrs. Cobb
Mr. Caldwell
Mr. Caire
Mrs. Williams

**OTHERS
ATTENDING**

Mr. Brad Kutchins
Mr. Kurt Evens
Mr. John Young

Public Comment Policy

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CERTIFICATION OF INABILITY TO OPERATE DUE TO LACK OF QUORUM

In accordance with Executive Proclamations JBE 2020-30 and 2020-33, issued by Governor John Bel Edwards on March 16, 2020 and March 22, 2020, respectively, this notice shall serve as a certification of the Greater Baton Rouge Airport Board of Commissioner's inability to otherwise operate in accordance with the Louisiana Open Meetings Law due to a lack of a quorum as a result of the COVID-19 public health emergency. Pursuant to Section 4 of JBE 2020-30, the Greater Baton Rouge Airport Board of Commissioner will provide for attendance at its next meeting, which will only contain business deemed essential government business, on Tuesday, July 14, 2020, via video conference. A gathering of the entire membership of the Greater Baton Rouge Airport Board of Commissioner and necessary staff would violate Governor Edwards's order suspending all public gatherings of ten or more people to be suspended or postponed. The Greater Baton Rouge Airport Board of Commissioner is composed of thirteen members.

The items appearing on the agenda have been deemed essential for the continued conduct of business by the Director of Aviation. Considering the foregoing, and in accordance with Proclamation Numbers JBE 2020-30 and JBE 2020-33, the Greater Baton Rouge Airport Board of Commissioner meeting on Tuesday, July 14, 2020, at 3:30 p.m. will be held via video conference and in a manner that allows for observation and input by members of the public, as set forth in the Notice posted on June 25, 2020.

Mike Edwards
Director of Aviation

4. Approval of the minutes of the regular meeting of June 2, 2020.

A motion was made by Mr. Profita, seconded by Mr. Callender, to approve the minutes of the regular meeting of June 2, 2020.

There being no opposition, the motion carried.

5. Authorization for the Mayor-President and/or Chairman of the Airport Commission to execute a Memorandum of Agreement between the U. S. Department of Homeland Security, Federal Emergency Management Agency and the Greater Baton Rouge Airport District in order to provide FEMA temporary use of the Multiplex Facility or any other predetermined and available airport property in the event of an Emergency/National Disaster for a period of five (5) years. *(Any lease terms and establishment of rental rates for related properties covered by this MOA will be negotiated prior to execution and occupancy through a separate agreement)*. By: Director of Aviation.

Mr. Edwards stated that Vince Caire, Airport Development & Administrative Manager has worked closely with FEMA on this agreement and called on him to further explain the item. Mr. Caire gave a brief explanation to the Commission at this time.

After a brief discussion, a motion was made by Mr. Callender, seconded by Mr. Lowery to approve the item.

There being no opposition, the motion carried.

6. Authorization for the Mayor-President and/or Chairman of the Airport Commission to execute Amendment No. 1 to the lease agreement with Baton Rouge Jet, LLC to lease 2 acres of land located on Blanche Noyes Rd. at a rental rate of \$20,908.80 a year / \$1,742.40 per month. By: Director of Aviation.

Mr. Edwards stated that Baton Rouge Jet, LLC has requested to lease an additional 2 acres of land for parking that will be located adjacent to their new facility that is currently under construction. Mr. Edwards stated that the rental rate will be \$1,742.40 per month and the term will run concurrent with their existing lease agreement with the airport.

After a brief discussion, a motion was made by Mr. Callender, seconded by Mr. Profita to approve the item.

There being no opposition, the motion carried.

7. **Authorization for the Mayor-President and/or Chairman of the Airport Commission to execute a lease agreement with State of Louisiana, Department of Health and Hospitals to lease 30,000 square feet of air cargo space for a period of one (1) year at a rental rate of \$5.50 per square foot for a total of \$165,000.00 annually. By: Director of Aviation.**

Mr. Edwards called on Mr. Pierson to further explain the item. Mr. Pierson stated that the Department of Health and Hospitals has requested to lease 30,000 square feet of air cargo space for storage of PPE equipment for a period of one (1) year at a rental rate of \$165,000.00 per year. At this time, Mr. Pierson answered any questions asked by the Commission.

After a brief discussion, a motion was made by Mr. Callender, seconded by Ms. Payton to approve the item.

There being no opposition, the motion carried.

8. **Status Report** – Report will be given at the September meeting.
9. **Public Relations /Marketing Report** – Report was presented by Mr. Jim Caldwell, Marketing Manager.
10. **Financial Report** – Report was presented by Mr. Cary Morgan, Business Manager.
11. **Business Development Report** – Report will be given at the August meeting.
12. **Administrative Matters.**

None.

13. **Adjourn.**

A motion was made by Mr. Profita, seconded by Mr. Callender, to adjourn the meeting. The meeting adjourned at 4:21p.m.

RESPECTFULLY SUBMITTED,

Mike Edwards

Mike Edwards
Director of Aviation

ME/lw

AIRPORT COMMISSION AGENDA

SUPPORTING DOCUMENT NO. 5



BATON ROUGE
METROPOLITAN AIRPORT
9430 Jackie Cochran Drive
Suite 300, Terminal Building
Baton Rouge, LA 70807
PHONE (225) 355-0333
FAX (225) 355-2334

MINUTES

**BATON ROUGE METROPOLITAN AIRPORT
CONTRACTS COMMITTEE MEETING
TUESDAY JULY 14, 2020
10:00 A.M.
AIRPORT ADMINISTRATION CONFERENCE ROOM
SUITE 300, 3RD FLOOR TERMINAL BUILDING**

1. CALL TO ORDER.

Chairman, Cleve Dunn Jr. called the meeting to order.

2. PLEDGE OF ALLEGIANCE.

The Pledge of Allegiance was led by Mr. Robinson.

3. ROLL CALL.

**MEMBERS
ATTENDING**

Mr. Dunn, Jr.
Mr. Callender
Mr. Robinson
Mr. Lowery

**MEMBERS
ABSENT**

Mr. Myles
Mr. Dodds

**A/P STAFF
ATTENDING**

Mr. Edwards
Mr. Pierson
Mr. Taffaro
Ms. Nolan
Ms. Wallace
Ms. Williams
Mr. Caire
Mr. Morgan
Mr. Caldwell

**OTHERS
ATTENDING**

Mr. Rhaoul Guillaume Sr.
Mr. George Groh

PUBLIC COMMENT POLICY

ALL ITEMS ON THIS AGENDA ARE OPEN FOR PUBLIC COMMENT. THOSE MEMBERS OF THE PUBLIC DESIRING TO SPEAK ON A PARTICULAR ITEM SHOULD APPROACH THE PODIUM AND REQUEST TO SPEAK AFTER THE ITEM IS ANNOUNCED BY THE CHAIRMAN. THEY WILL BE REQUIRED TO GIVE THEIR NAME AND ADDRESS AND THE CHAIRMAN WILL ALLOCATE A SPECIFIC AMOUNT OF TIME FOR MEMBERS OF THE PUBLIC TO SPEAK.

4. RECOMMENDATION ON THE AIRPORT'S PROPOSED 2021 ANNUAL OPERATING BUDGET TO BE APPROVED BY THE METROPOLITAN COUNCIL. BY: DIRECTOR OF AVIATION.

Chairman, Cleve Dunn Jr. read the item and then called on the Director, Mike Edwards to address the committee. Mr. Edwards started reading the Proposed 2021 Annual Operation

Budget with making note for the reduction on different contracts caused by the 2020 pandemic.

Mr. Cleve Dunn Jr. then question explanations for all PSC with reductions.

Mr. Edward provided a length answer.

At this time, several members of the committee expressed their concerns regarding the Proposed 2021 Annual Budget changes.

After discussion, a motion was made by Mr. Callender, seconded by Mr. Lowery.

There being no opposition, the motion carried.

5. ADMINISTRATIVE MATTER.

To except the Administrative Matter motion was made by Mr. Robinson, seconded by Mr. Callender.

DISCUSSION AND UPDATE OF UPCOMING EXTENSION OR ADVERTISEMENT FOR AIRPORT PROGRAM MANAGEMENT CONTRACT (RFQ). BY: CHAIRMAN

Chairman, Cleve Dunn Jr. reads the Administrative Matter, then asked Mr. Edwards for farther remarks.

Chairman, Cleve Dunn Jr. opens up the floor for comments or concerns, Mr. Rhaoul Guillaume Sr. from Go-Tech, but a member-partner of AMG group give a brief overview about program also allowing Mr. George Groh with AMG to answer additional questions.

After a lengthy discussion, Chairman, Cleve Dunn Jr. asked for additional comments and question; there weren't any. No action is needed on this item.

6. ADJOURN.

A motion was made by Mr. Robinson, seconded by Mr. Callender, to adjourn the meeting. The meeting adjourned at 10:49 a.m.

RESPECTFULLY SUBMITTED,

Mike Edwards

Mike Edwards
Director of Aviation

ME/lw

BATON ROUGE METROPOLITAN AIRPORT

July 14, 2020

Project	Status	Consultant	Contractor	Current Budget	Paid to Date	Remaining Balance
I. CONSTRUCTION						
ACTIVE PROJECTS						
North Airpark Development - Utility Corridor						
Grant	State H.0XXXXX			\$ 930,000	\$ -	\$ 930,000
Design		Forte & Tablada, Engineers				
Construction			TBD			
Rehab South GA Apron						
Grant	AIP 3-22-0006-XXX-20xx State H.013224			\$ 5,169,439	\$ 5,014,698	\$ 154,741
Design	Design Complete	Michael Baker International				
Construction	Pending Retainage Payment		Barriere Construction Co.			
Runway 13/31 Safety Area/RPZ Improvements						
Grant	AIP 3-22-0006-110-2018 AIP 3-22-0006-112-2018 AIP 3-22-0006-113-2018 State H.013690			\$ 14,514,909	\$ 3,958,675	\$ 10,556,234
Design	Design Complete	Volkert, Inc.				
Construction	Phase I - Bids to be Received 7/14/2020		TBD			
Total Active Projects				\$ 20,614,348	\$ 8,973,373	\$ 11,640,975.00
II. PLANNING						
Total Planning Projects				\$ -	\$ -	\$ -

Yellow Denotes there is a change in the project

Red Denotes the change

MARKETING, PUBLIC RELATIONS & AIR SERVICE DEVELOPMENT REPORT



BTR



BTR Enplanements

	<u>2019</u>	<u>2020</u>	<u>% Change</u>
January	29,057	30,452	+4.8%
February	27,395	30,906	+12.8%
March	35,033	16,219	-53.7%
April	35,470	1,749	-95.0%
May	35,835		
June	35,943		
July	35,288		
August	33,202		
September	32,881		
October	39,490		
November	36,792		
December	<u>35,751</u>		
Year-To-Date	412,283 (+2.6%)	<u>79,317</u>	<u>-37.5%</u>



BTR



BTR Deplanements

	<u>2019</u>	<u>2020</u>	<u>% Change</u>
January	29,365	31,418	+6.7%
February	28,268	30,855	+9.2%
March	34,775	16,757	-51.8%
April	35,128	1,628	-95.4%
May	33,835		
June	35,806		
July	35,307		
August	34,112		
September	32,744		
October	39,885		
November	36,701		
December	<u>34,467</u>		
<u>Year-To-Date</u>	410,142 (+1.8%)	<u>80,588</u>	<u>-36.8%</u>



BTR



March 2020 & YTD On-Time Performance For Departures Compared To Nearby Airports (most recent DOT report)

Month Of March 2020

BTR 91.2%

LFT 93.0%

MSY 91.4%

GPT 90.7%

Year-To-Date March 2020

BTR 87.8%

LFT 89.8%

MSY 85.2%

GPT 87.9%



BTR

Source: DOT BTS (Bureau of Transportation Statistics)

BTR Baggage Delivery Data by Airline

April 2020

Average Delivery Time

American 12:55

Delta 13:38

United 11:51

* Late if delivery time exceeds 20 minutes after flight arrival



BTR



BTR Flight Schedule

- June BTR flight schedule:
 - AA: BTR-CLT 2 roundtrip flights daily (3 before COVID19)
 - BTR-DFW 2 roundtrip flights daily (6 before COVID19)
 - DL: BTR-ATL 1 roundtrip flight daily (6-7 before COVID19)
 - UA: BTR-IAH 2 roundtrip flights daily (6-7 before COVID19)
- Incremental growth in passenger volume in May over April
- May passenger enplanements not yet available, but TSA shows an average daily count of over 150, which compares to 59 daily in April

June Advertising & Sponsorships

Advertising with Modified Creative

- Advertising has resumed with digital ads
- New radio ads will begin running in June

Radio: WRKF, WDGL, WJBO, KRVE, WYNK, WFMF

Online: Premium OTT; Facebook & Twitter; Google Display & Video; Business Report Daily Report

Outdoor: BTR – New billboard creative installed

Advertising Sponsorships & Events

- LSU Athletics Sponsorship Ad Package
- Southern University Athletics Sponsorship Ad Package



BTR





GREATER BATON ROUGE AIRPORT DISTRICT
CASH RECONCILIATION SUMMARY
FOR THE PERIOD ENDING MARCH 31, 2020

	Trial Balance Cash as of 03/31/20	Uncommitted Cash as of 03/31/20	Uncommitted Cash as of 03/31/19
FUNDS FOR OPERATION			
Cash & Investments	\$ 3,550,154.75	\$ 3,550,154.75	\$ 5,181,598.83
Total Unrestricted Funds	\$ 3,941,439.54	\$ 959,378.48	\$ 577,249.48
Total Restricted Funds	\$ 3,714,113.76	\$ 214,787.92	\$ 323,877.23
TOTAL	\$ 11,205,708.05	\$ 4,724,321.15	\$ 6,082,725.54

GREATER BATON ROUGE AIRPORT DISTRICT
STATEMENT OF REVENUES AND EXPENDITURES
FOR THE PERIOD ENDING MARCH 2020

	APPROVED BUDGET (-)	2020 EXPENDITURES/ REVENUES	(=)	2020 BALANCE	VARIANCE	MARCH 2019 EXPENDITURES/ REVENUES	2020 EXPENDITURES/ REVENUES COMPARED TO 2019
Total Expenditures	3,778,657.50	3,415,883.32		362,774.18	-9.60%	3,043,455.25	12.24%
Total Revenues	3,778,707.50	3,471,411.39		307,296.11	-8.13%	3,650,347.97	-4.90%
Surplus (Deficit)		55,528.07				606,892.72	



**BATON ROUGE METRO AIRPORT
CUSTOMER FACILITY CHARGE
ACCRUAL BASIS**

	2019	2020	% Change
January	133,455.00	143,504.10	7.53%
February	141,652.95	141,788.28	0.10%
March	169,961.40	117,846.30	-30.66%
April	179,241.75		-100.00%
May	176,492.70		-100.00%
June	165,441.15		-100.00%
July	165,201.30		-100.00%
August	164,530.95		-100.00%
September	154,986.15		-100.00%
October	176,099.10		-100.00%
November	166,548.15		-100.00%
December	151,365.52		-100.00%
Totals for the Periods			
Ending March 31	445,069.35	403,138.68	-9.42%



**BATON ROUGE METRO AIRPORT
PASSENGER FACILITY CHARGE
ACCRUAL BASIS**

	2019	2020	% Change
January	122,226.38	128,552.37	5.18%
February	115,707.23	130,637.62	12.90%
March	147,442.54	66,951.89	-54.59%
April	149,185.37	-	-100.00%
May	152,126.67	-	-100.00%
June	151,305.74	-	-100.00%
July	149,387.31	-	-100.00%
August	140,084.90	-	-100.00%
September	139,926.86	-	-100.00%
October	167,509.23	-	-100.00%
November	155,419.17	-	-100.00%
December	150,809.67	-	-100.00%
Totals for the Periods Ending March 31	385,376.15	326,141.88	-15.37%



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BATON ROUGE
METROPOLITAN AIRPORT

**BATON ROUGE METRO AIRPORT
TNC REVENUE
ACCRUAL BASIS**

	Pickups		2019	Pickups		2020	% Change
	Uber	Lyft		Uber	Lyft		
January				2,689	1,366	11,556.75	100.00%
February				2,305	1,175	9,918.00	100.00%
March				1,151	627	5,067.30	100.00%
April							
May							
June							
July							
August							
September							
October							
November							
December	2,427	1,104	10,063.35				
Totals for the Periods Ending March 31			-	6,145	3,168	26,542.05	100.00%

AIRPORT COMMISSION AGENDA

SUPPORTING DOCUMENT NO. 9

BATON ROUGE METROPOLITAN AIRPORT

August 4, 2020

Project	Status	Consultant	Contractor	Current Budget	Paid to Date	Remaining Balance
I. CONSTRUCTION						
ACTIVE PROJECTS						
North Airpark Development - Utility Corridor						
Grant	State H.0XXXXX			\$ 1,680,000	\$ -	\$ 1,680,000
Design		Forte & Tablada, Engineers				
Construction			TBD			
Rehab South GA Apron						
Grant	AIP 3-22-0006-XXX-20xx			\$ 5,169,439	\$ 5,014,698	\$ 154,741
Design	State H.013224 Design Complete	Michael Baker International				
Construction	Pending Retainage Payment		Barriere Construction Co.			
Runway 13/31 Safety Area/RPZ Improvements						
Grant	AIP 3-22-0006-110-2018 AIP 3-22-0006-112-2018 AIP 3-22-0006-113-2018 State H.013690			\$ 14,514,909	\$ 5,877,860	\$ 8,637,049
Design	Phase I Design Complete Phase II Design In Progress Phase III & V Design Complete Phase IV Design Complete	Volkert, Inc. Volkert, Inc. Stanley Consultants PEC Corporation				
Construction	Phase I - Demolition Bids Received 7/9/2020		TBD			
	Phase I - Plank Road Bids Received 7/24/20		TBD			
	Phase IV- Perimeter Road Bids Received 7/30/20		TBD			
Total Active Projects				\$ 21,364,348	\$ 10,892,558	\$ 10,471,790.00
II. PLANNING						
Total Planning Projects				\$ -	\$ -	\$ -

Yellow Denotes there is a change in the project

Red Denotes the change

AIRPORT COMMISSION AGENDA

SUPPORTING DOCUMENT NO. 10

MARKETING, PUBLIC RELATIONS & AIR SERVICE DEVELOPMENT REPORT



BTR



BTR Enplanements

	<u>2019</u>	<u>2020</u>	<u>% Change</u>
January	29,057	30,452	+4.8%
February	27,395	30,906	+12.8%
March	35,033	16,219	-53.7%
April	35,470	1,749	-95.0%
May	35,835	5,208	-85.4%
June	35,943	7,768	-78.4%
July	35,288		
August	33,202		
September	32,881		
October	39,490		
November	36,792		
December	<u>35,751</u>		
Year-To-Date	412,283 (+2.6%)	<u>92,293</u>	<u>-53.6%</u>



BTR



BTR Deplanements

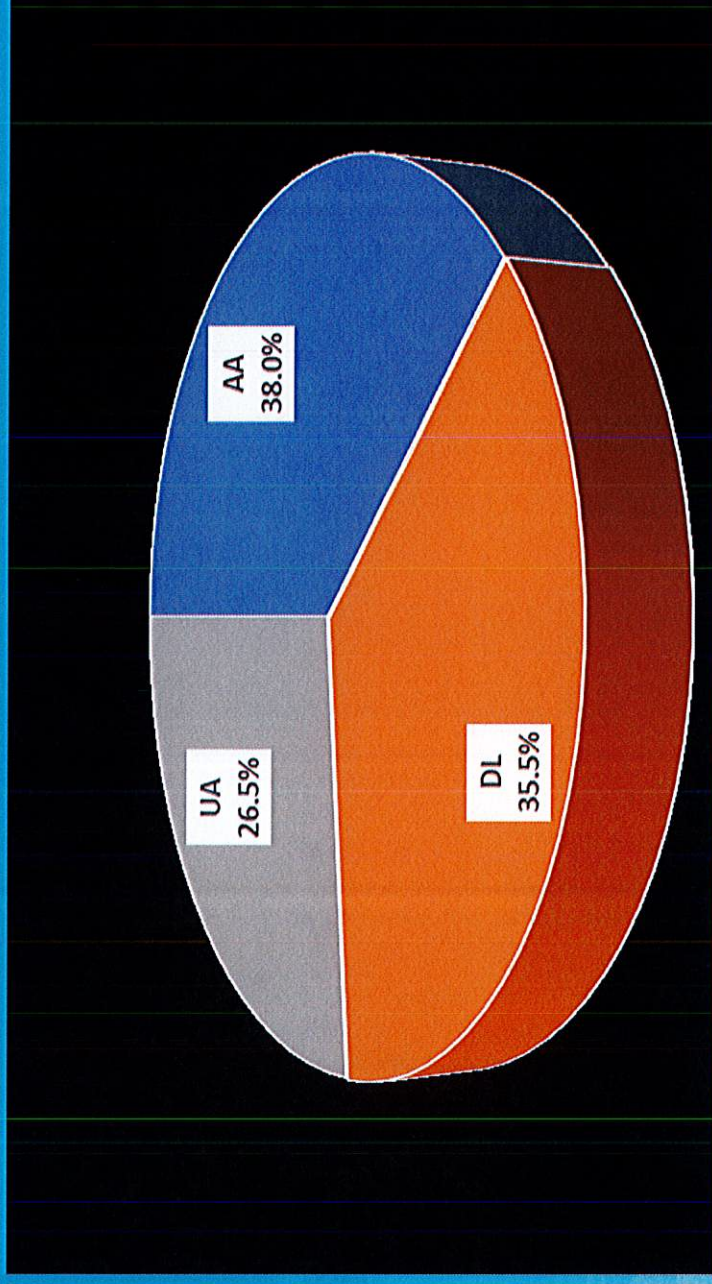
	<u>2019</u>	<u>2020</u>	<u>% Change</u>
January	29,365	31,418	+6.7%
February	28,268	30,855	+9.2%
March	34,775	16,757	-51.8%
April	35,128	1,628	-95.4%
May	33,835	5,320	-84.3%
June	35,806	7,453	-79.2%
July	35,307		
August	34,112		
September	32,744		
October	39,885		
November	36,701		
December	<u>34,467</u>		
<u>Year-To-Date</u>	410,142 (+1.8%)	<u>93,361</u>	<u>-52.6%</u>



BTR



BTR Carrier Share By Domestic Enplaned Passengers (Previous 12 Months Through May)



BTR



BTR August Flight Schedule Compared to July

AA: BTR-CLT 2 roundtrip flights daily (no change)

BTR-DFW 4 roundtrip flights daily (no change)

DL: BTR-ATL 3 roundtrip flights daily (plus 1)

UA: BTR-IAH 3 roundtrip flights daily (no change)

- AA and UA September schedules still at near Pre-COVID 19 frequencies, but DL recently reduced September flights to August levels at 3 round-trips daily. AA and UA may still make September schedule changes.



BTR



April 2020 & YTD On-Time Performance for Departures Compared to Nearby Airports (most recent DOT report)

Month of April 2020

BTR 98.0%

LFT 98.4%

MSY 95.9%

GPT 95.7%

Year-To-Date April 2020

BTR 88.6%

LFT 90.7%

MSY 86.2%

GPT 89.0%



Source: DOT BTS (Bureau of Transportation Statistics)

August Advertising with “Blue Skies Ahead” Creative

- Print/Digital: Tiger Rag Half Page Ad
LSU Football Fan Guide Full Page Ad
- Radio: WRKF, WDGL, WJBO
- Online: Premium OTT; Facebook, Twitter, Instagram;
Business Report Daily Report; Tiger Rag Twitter
Sponsorship
- Digital Ads/Online – Facebook Ads and Google Display
Ads
- Outdoor: “Blue Skies Ahead” Creative – Two Billboards
- LSU Athletics Sponsorship Ad Package



AIRPORT COMMISSION AGENDA

SUPPORTING DOCUMENT NO. 11

**BTR**BATON ROUGE
METROPOLITAN AIRPORT

**GREATER BATON ROUGE AIRPORT DISTRICT
CASH RECONCILIATION SUMMARY
FOR THE PERIOD ENDING MAY 31, 2020**

	Trial Balance Cash as of 05/31/20	Uncommitted Cash as of 05/31/20	Uncommitted Cash as of 05/31/19
FUNDS FOR OPERATION			
Cash & Investments	\$ 3,130,146.81	\$ 3,130,146.81	\$ 5,148,095.15
Total Unrestricted Funds	\$ 3,938,439.54	\$ 959,378.48	\$ 577,249.48
Total Restricted Funds	\$ 3,340,344.44	\$ (318,716.40)	\$ 2,649,860.32
TOTAL	\$ 10,408,930.79	\$ 3,770,808.89	\$ 8,375,204.95

GREATER BATON ROUGE AIRPORT DISTRICT
STATEMENT OF REVENUES AND EXPENDITURES
FOR THE PERIOD ENDING MAY 2020

	APPROVED BUDGET (+)	2020 EXPENDITURES/ REVENUES (-)	(=)	2020 BALANCE	VARIANCE	MAY 2019 EXPENDITURES/ REVENUES	2020 EXPENDITURES/ REVENUES COMPARED TO 2019
Total Expenditures	6,311,799.93	5,422,952.89		888,847.04	-14.08%	5,273,904.80	2.83%
Total Revenues	6,319,095.83	5,304,729.45		1,014,366.38	-16.05%	6,227,197.02	-14.81%
Surplus (Deficit)		(118,223.44)				953,292.22	

**BTR**BATON ROUGE
METROPOLITAN AIRPORT

**BATON ROUGE METRO AIRPORT
CUSTOMER FACILITY CHARGE
ACCUAL BASIS**

	2019	2020	% Change
January	133,455.00	143,504.10	7.53%
February	141,652.95	141,788.28	0.10%
March	169,961.40	117,846.30	-30.66%
April	179,241.75	37,939.35	-78.83%
May	176,492.70	55,823.55	-68.37%
June	165,441.15	74,216.85	-55.14%
July	165,201.30		-100.00%
August	164,530.95		-100.00%
September	154,986.15		-100.00%
October	176,099.10		-100.00%
November	166,548.15		-100.00%
December	151,365.52		-100.00%
Totals for the Periods			
Ending June 30	966,244.95	571,118.43	-40.89%



**BATON ROUGE METRO AIRPORT
PASSENGER FACILITY CHARGE
ACCRUAL BASIS**

	2019	2020	% Change
January	122,226.38	128,552.37	5.18%
February	115,707.23	130,637.62	12.90%
March	147,442.54	66,951.89	-54.59%
April	149,185.37	6,308.43	-95.77%
May	152,126.67	21,019.32	-86.18%
June	151,305.74	32,147.97	-78.75%
July	149,387.31	-	-100.00%
August	140,084.90	-	-100.00%
September	139,926.86	-	-100.00%
October	167,509.23	-	-100.00%
November	155,419.17	-	-100.00%
December	150,809.67	-	-100.00%
Totals for the Periods			
Ending June 30	837,993.93	385,617.60	-53.98%



BTR

BATON ROUGE
METROPOLITAN AIRPORT

**BATON ROUGE METRO AIRPORT
TNC REVENUE
ACCRUAL BASIS**

	Pickups		2019	Pickups		2020	% Change
	Uber	Lyft		Uber	Lyft		
January				2,689	1,366	11,556.75	100.00%
February				2,305	1,175	9,918.00	100.00%
March				1,151	627	5,067.30	100.00%
April				102	69	487.35	100.00%
May				214	181	1,125.75	100.00%
June				347	227	1,635.90	100.00%
July							
August							
September							
October							
November							
December	2,427	1,104	10,063.35				
Totals for the Periods							
Ending June 30			-	6,808	3,645	29,791.05	100.00%



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BATON ROUGE
METROPOLITAN AIRPORT

**BATON ROUGE METRO AIRPORT
PARKING GARAGE REVENUES
ACCRUAL BASIS**

	2019	2020	% Change
January	259,096.82	282,535.67	9.05%
February	254,746.46	277,696.12	9.01%
March	321,750.09	148,456.12	-53.86%
April	306,114.60	16,355.61	-94.66%
May	323,273.22	35,718.98	-88.95%
June	335,718.99	59,414.28	-82.30%
July	322,783.19	-	-100.00%
August	322,326.97	-	-100.00%
September	325,727.15	-	-100.00%
October	344,990.47	-	-100.00%
November	301,512.07	-	-100.00%
December	289,671.67	-	-100.00%
Totals for the Periods Ending June 30	1,800,700.18	820,176.78	-54.45%