



Development Director - DSCEJ

Deep South Center for Environmental Justice (DSCEJ) is now hiring an experienced **Development Director**.

About Us:

The Deep South Center for Environmental Justice (DSCEJ) is a nonprofit organization dedicated to improving the lives of children and families harmed by pollution and vulnerable to climate change in the Gulf Coast Region through research, education, community and student engagement for policy change, as well as health and safety training for environmental careers. DSCEJ directs projects involving universities and community-based organizations in seven states.

Position Summary:

Reporting to and in partnership with the Executive Director (ED), the Development Director will spearhead development efforts as DSCEJ continues to grow. The Development Director is a new position in the organization. The incumbent will have the opportunity to build the development function.

The successful candidate will help forge new relationships to build DSCEJ visibility, impact, and financial resources. The Development Director will lead the Development Team and is a liaison between the agency and its investors. The Development Director will be responsible for the execution of all grant proposals, submissions, and reports that support agency goals and meet funder guidelines and criteria.

This person serves as the primary grant writer, manages funder relationships, engages in compliance reporting, and supports special project initiatives. This position requires strong writing, data analysis, program budgeting, project management skills, with an emphasis on outcome measurement.

The Development Director will have primary responsibility for establishing and implementing the infrastructure needed to grow the financial resources of the organization through the solicitation of major gifts, federal and state grants, special

events, and corporate and foundation support. The Development Director will expand and diversify DSCEJ's donor base/pipeline and work closely with other team members to secure funding for new initiatives. In addition, the Development Director will work closely with the board of directors and support board members as they take on a more active fundraising role.

Our ideal candidate will demonstrate a willingness to support and represent the overall mission and goals of DSCEJ, as well as a passionate personal commitment to progressive social and environmental change.

Location (*On-site preferred. Remote/Hybrid considered.*): 9801 Lake Forest Blvd, New Orleans, LA 70127

Duties & Responsibilities:

- Develop and execute DSCEJ's annual fundraising plan
- Secure financial support from individuals, foundations, and corporations
- Manage the implementation of Raiser's Edge or comparable software
- Develop and maintain ongoing relationships with major donors
- Create and execute a strategy for a large sustained base of annual individual donors
- Oversee organization of special events
- Develop and track proposals and reports for all foundation and corporate fundraising

Qualifications:

- Bachelor's degree required, Masters preferred
- Five-plus years of professional experience in a nonprofit organization; demonstrated success in a development function (managing and forging relationships with multiple donor sources) (required)
- Demonstrated excellence in organizational, managerial, and communication skills
- Knowledge of Raiser's Edge or comparable software or the ability to learn a cloud-based fundraising program
- Tangible experience of having expanded and cultivated existing donor relationships over time
- Excellent communication skills, both written and oral;
- Ability to influence and engage a wide range of donors and build long-term relationships

- Flexible and adaptable style; a leader who can positively impact both strategic and tactical fundraising initiatives
- Ability to work both independently without close oversight, but also as a team player who will productively engage with others at varying levels of seniority within and outside DSCEJ
- High energy and passion for DSCEJ's mission is essential
- Ability to construct, articulate, and implement an annual strategic development plan
- Strong organizational and time management skills with exceptional attention to detail
- Customer-focused

Physical Requirements:

- Prolonged periods sitting at a desk and working on a computer.
- Must be able to access and navigate the office.
- Must be able to lift 15 pounds at a time.

Salary & Benefits

- Starting salary: \$92K (negotiable with commensurate qualifications and experience)
- Medical: Health, Dental Vision
- Retirement: 401k with up to a 2% annual salary contribution on staff accounts
- Paid Life and AD&D

How to Apply:

Please email the following to operations@dscej.org:

1. A detailed cover letter highlighting your interest and applicable experience
2. Your resume
3. Three professional references

Please include “**Development Director**” in the subject line.

EEOC Statement

It is the policy of the Deep South Center for Environmental Justice to provide equal employment opportunities without regard to race, color, religion, sex, national origin, age, disability, marital status, veteran status, sexual orientation, gender identity, genetic information or any other protected characteristic under applicable law.

More about the DSCEJ:

The DSCEJ was founded by Dr. Beverly Wright in 1992 in collaboration with community environmental groups and universities in the Southern region to advance environmental justice. Since this time, the DSCEJ has become a powerful resource for environmental justice research, education, advocacy, as well as health and safety training for environmental careers.

The DSCEJ provides opportunities for communities, scientific researchers, and decision makers to collaborate on projects that promote the rights of all people to be free from environmental harm as it impacts health, jobs, housing, education, and quality of life. A major goal of the Center continues to be the development of environmental justice leaders in African American and other communities of color along the Mississippi River Chemical Corridor and the broader Gulf Coast Region.

To learn more, please visit www.dscej.org