



BATON ROUGE
METROPOLITAN AIRPORT
9430 Jackie Cochran Drive
Suite 300, Terminal Building
Baton Rouge, LA 70807
PHONE (225) 355-0333
FAX (225) 355-2334

Agenda
Baton Rouge Metropolitan Airport Commission
Regular Meeting
Tuesday, March 7, 2023
3:30 p.m.
Airport Administration Conference Room
Suite 300, 3rd floor Terminal Building

1. **Call to Order.**
2. **Pledge of Allegiance.**
3. **Roll Call.**

Public Comment Policy

All items on this agenda are open for public comment. Those members of the public desiring to speak on a particular item should approach the podium and request to speak after the item is announced by the Chairman. They will be required to give their name and address and the Chairman will allocate a specific amount of time for members of the public to speak.

4. **Approval of the minutes of the regular meeting of February 7, 2023.**
5. **Accepting the low bid received for the Passenger Boarding Bridge Replacement project for the Baton Rouge Metropolitan Airport. (Contingent on Grant Funding) By: Director of Aviation**

Estimate: \$8,696,851.00

Bidder

JBT (John Bean Technologies Corporation)

Base Bid

\$6,032,555.00

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Airport Commission Agenda
March 7, 2023

6. **Status Report** – Report will be given at March meeting.
7. **Public Relations /Marketing Report** – Report will be given at the April meeting.
8. **Financial Report** – Report will be given at March meeting.
9. **Business Development Report** – Report will be given at the May meeting.
10. **Administrative Matters.**
11. **Adjourn.**

AIRPORT COMMISSION AGENDA

SUPPORTING DOCUMENT NO. 4



**BATON ROUGE
METROPOLITAN AIRPORT**
9430 Jackie Cochran Drive
Suite 300, Terminal Building
Baton Rouge, LA 70807
PHONE (225) 355-0333
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MINUTES

**BATON ROUGE METROPOLITAN AIRPORT
REGULAR MEETING
TUESDAY, FEBRUARY 7, 2023
3:30 P.M.
AIRPORT ADMINISTRATION CONFERENCE ROOM
SUITE 300, 3RD FLOOR TERMINAL BUILDING**

1. CALL TO ORDER.

Vice Chairman, Valery Lowery, called the meeting to order.

2. PLEDGE OF ALLEGIANCE.

The Pledge of Allegiance was led by Mr. Butler.

3. ROLL CALL.

**MEMBERS
ATTENDING**

Mr. Arrigo
Mr. Buckley
Mr. Butler
Mr. Callender
Mr. Lowery
Mr. Myles
Ms. Payton
Mr. Profita
Mr. Johnson IV

**MEMBERS
ABSENT**

Councilman, Dunn, Jr.
Mr. Fife
Mr. Robinson
Mr. Welch

**A/P STAFF
ATTENDING**

Mr. Edwards
Mr. Taffaro
Mrs. Jewell
Mr. Caire
Mr. Alford
Ms. Williams
Mr. Jones
Mr. Caldwell
Ms. Wallace
Mr. Vidrine
Ms. Nolan
Mr. Milano
Mr. Newton

**OTHERS
ATTENDING**

Mr. Alan
Harmoni Proctor
Mr. Mathias
Mr. Sliger

Public Comment Policy

All items on this agenda are open for public comment. Those members of the public desiring to speak on a particular item should approach the podium and request to speak after the item is announced by the Chairman. They will be required to give their name and address and the Chairman will allocate a specific amount of time for members of the public to speak.

4. Approval of the minutes of the regular meeting of January 10, 2023.

A motion was made by Mr. Callender, seconded by Mr. Butler, to approve the minutes of the regular meeting of January 10, 2023.

There being no opposition, the motion carried.

5. Establishing Authorization for the Mayor-President and/or Chairman of the Airport Commission to submit and execute a grant application to the Federal Aviation Administration (FAA) for the Airport Passenger Loading Bridges Project in the amount of \$11,111,111.00; and authorization to accept and execute the grant agreement and all necessary documents in connection therewith at the appropriate time. (Funding Source: Federal \$10,555,555.00; State \$555,556.00). By: Director of Aviation.

Mr. Edwards explained the item to the Airport Commission at this time. After a brief discussion, a motion was made by Mr. Buckley, seconded by Mr. Butler, to approve the item.

There being no opposition, the motion carried.

6. Authorization for the Mayor-President and/or Chairman of the Airport Commission to execute a cooperative endeavor agreement with the Greater Baton Rouge Economic Partnership to provide for the \$200,000.00 local match for the Airport's Small Community Air Service Development grant. By: Director of Aviation.

Mr. Edwards explained the item to the Airport Commission at this time. After a brief discussion, a motion was made by Mr. Callender, seconded by Mr. Profita, to approve the item.

There being no opposition, the motion carried.

7. Authorization for the Mayor-President and/or Chairman of the Airport Commission to execute a lease agreement with MasTec Network Solutions, LLC, to lease a 2 acre tract of land located on Harding Boulevard, at a rental rate of \$2,468.40 per month, for a period of six (6) months. By: Director of Aviation.

Mr. Edwards explained the item to the Airport Commission at this time. After a brief discussion, a motion was made by Mr. Profita, seconded by Mr. Lowery, to approve the item.

There being no opposition, the motion carried.

8. **Accepting the low bid received for the Baton Rouge Concourse “A” Roof Replacement. By: Director of Aviation.**

Estimate: \$350,000.00

<u>Bidder</u>	<u>Base Bid</u>
Lakeshore Roofing and Construction Inc.	\$337,007.00
RYCARS Construction, LLC	\$436,600.00
Supreme Roofing & Construction, LLC	\$446,917.00
FCA Construction, LLC	\$517,450.00
Roofing Solutions, LLC	\$544,400.00

Mr. Edwards explained the item to the Airport Commission at this time. After a brief discussion, a motion was made by Mr. Callender, seconded by Mr. Myles, to approve the item.

There being no opposition, the motion carried.

9. **Status Report**– Report will be given at the March meeting.
10. **Public Relations /Marketing Report**– Report will be given at the April meeting.
11. **Financial Report** – Report was presented by Nicholas Vidrine, Airport Business Manager.
12. **Business Development Report** – Report was presented by Mr. Vincent Caire, Develop. & Admin. Manager and Mr. Jim Caldwell, Marketing Manager.
13. **Administrative Matters.** None
14. **Adjourn.**

A motion was made by Mr. Callender, seconded by Mr. Butler, to adjourn the meeting. The meeting adjourned at 4:03 pm.

RESPECTFULLY SUBMITTED,

Mike Edwards

Mike Edwards
Director of Aviation

ME/lw

PROJECT MANAGER: ALAN KROUSE **BATON ROUGE METROPOLITAN AIRPORT**
 FEBRUARY 7, 2023

Project Name	Runway 13/31 Safety Area/RPZ Improvements - Phase I- Construction	Runway 13/31 Safety Area/RPZ Improvements- Phase II	Runway 13/31 Safety Area/RPZ Improvements- Phase III, IVB, V	Passenger Walkway Bridges Replacement	North Airpark Infrastructure Development	Taxiway L and Decommissioning of 4R 22L	Northwest Aviation Taxiway Development	Employee Parking Lot Reconstruction & Expansion	Taxiway B1
Status	Working on North Section. Concrete paving begins in February.	Waiting for Decision from FAA on EA update. Phase II design underway.	On hold until Phase II design begins.	Project out for bids. Bid opening 2/20/23	Plans and Specs Submitted. Going through City.	Preliminary Engineering Report in review	60% plans submitted	Surveying complete. Geotechnical Underway.	Design underway.
Issues									
Consultant	Volkert, Inc.	Kutchins & Groh - EA Volkert, Inc.	PEC/Stamley Consultants	ICE	Forte & Tablada	Stanley Consultants	Shread Kuyrkendall	Pivotal	ICE
Contractor	Boone Services	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD
Percentage Complete	50%	EA 95% Complete	70%	100%	Phase 1 95%	30%	60%	25%	10%
Current Budget	7,047,866	39,309,716	7,077,779	5,000,000	4,900,000	22,000,000	2,500,000	1,000,000	500,000
Paid to Date	1,167,183	8,705,282	0	\$ 129,762.00	124,969	\$ 165,922.67	\$ 111,737.20	0	\$ 3,200.00
Remaining Balance	5,880,683	30,604,434	7,077,779	4,870,238	4,775,031	21,834,077	2,388,263	1,000,000	496,800

 Updated Information

MARKETING, PUBLIC RELATIONS & AIR SERVICE DEVELOPMENT REPORT



BTR



2022 Enplanements

Month	2021	2022	Percent Change	2022 Percent Of 2019
January	12,456	20,407	63%	73%
February	11,956	23,508	97%	86%
March	17,280	26,029	51%	74%
April	21,867	27,021	24%	76%
May	27,208	29,546	9%	82%
June	27,721	29,107	5%	81%
July	28,232	28,595	1%	81%
August	22,930	28,427	24%	86%
September	29,861	32,148	8%	97%
October	29,449	32,357	10%	82%
November	27,240	29,876	10%	81%
December	25,519	28,962	14%	81%
Year-To-Date	281,719	335,983	28%	82%

COVID-19 IMPACT BEGAN IN MARCH 2020



BTR



2022 Deplanements

Month	2021	2022	Percent Change	2022 Percent Of 2019
January	13,497	20,961	55%	71%
February	11,918	22,359	88%	79%
March	17,563	26,312	50%	76%
April	21,931	26,859	22%	76%
May	26,929	27,590	2%	82%
June	26,766	29,145	9%	81%
July	28,306	28,462	1%	81%
August	23,693	29,205	23%	86%
September	30,228	31,231	3%	96%
October	29,413	33,658	14%	84%
November	26,920	29,375	9%	80%
December	23,951	27,036	13%	79%
Year-To-Date	281,115	332,193	25%	81%



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COVID-19 IMPACT BEGAN IN MARCH 2020

October 2022 & YTD On-Time Performance for BTR Compared to Nearby Airports (DOT)

October 2022

BTR 88.5%

LFT 85.5%

GPT 88.6%

MSY 83.0%

YTD THRU October 2022

BTR 85.8%

LFT 81.5%

GPT 85.6%

MSY 77.5%



Source: DOT BTS (Bureau of Transportation Statistics)

February Advertising

- Television: COX, WBRZ, WAFB
- Print & Digital: Tiger Rag Email & Twitter Sponsorship
- Radio: Guaranty Media, WRKF, WYNK, WDGL (include streaming)
- Online/Digital: Premion OTT: Facebook Ads; Instagram; Google Display & Video Ads
- Outdoor: “Way To Go” Message at I-10 BR (vinyl); “Turn Around” Message at I-10 Gonzales (vinyl)

Note: New ad messages being created for American BTR-DCA service



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**GREATER BATON ROUGE AIRPORT DISTRICT
STATEMENT OF REVENUES AND EXPENDITURES
FOR THE PERIOD ENDING DECEMBER 2022**

	2022 APPROVED BUDGET	(-)	2022 EXPENDITURES/ REVENUES	(=)	2022 BALANCE	VARIANCE	2022 EXPENDITURES/ REVENUES COMPARED TO 2021
Total Expenditures	15,566,547.65		13,938,181.75		1,056,725.28	-10.46%	12,698,178.11
Total Revenues	13,392,649.80		15,175,111.97		1,782,462.17	13.31%	12,968,281.21
Surplus (Deficit)			<u>1,236,930.22</u>				<u>270,103.10</u>



**BATON ROUGE METRO AIRPORT
CUSTOMER FACILITY CHARGE
ACCRUAL BASIS**

	2020	2021	2022	% Change 21/22
January	\$ 143,504.10	\$ 109,500.75	\$ 145,416.75	32.80%
February	141,788.25	111,265.45	158,190.30	42.17%
March	117,846.30	147,151.05	191,895.15	30.41%
April	37,939.35	130,601.40	203,718.75	55.99%
May	55,823.55	139,408.20	193,540.50	38.83%
June	74,216.85	130,558.35	178,060.95	36.38%
July	79,273.50	126,788.40	175,810.05	38.66%
August	80,202.15	122,225.10	171,683.40	40.46%
September	155,313.00	172,876.50	171,861.75	-0.59%
October	233,300.25	252,554.75	172,599.75	-31.66%
November	228,498.00	228,005.10	159,162.00	-30.19%
December	182,304.45	194,284.65	140,951.85	-27.45%
Totals for the Period Ending December 31, 2022	\$ 1,530,009.75	\$ 1,865,219.70	\$ 2,062,891.20	10.60%



BATON ROUGE METRO AIRPORT
PASSENGER FACILITY CHARGE
ACCRUAL BASIS

	2020	2021	2022	% Change 21/22
January	128,552.37	52,087.35	86,324.96	65.73%
February	130,637.62	49,817.72	100,157.85	101.05%
March	66,951.89	71,535.05	110,685.07	54.73%
April	6,308.43	92,365.60	115,404.32	24.94%
May	21,019.32	114,890.69	125,887.64	9.57%
June	32,147.97	117,507.13	123,749.71	5.31%
July	48,167.08	119,838.22	121,387.89	1.29%
August	50,142.58	97,317.52	120,628.42	23.95%
September	59,235.94	127,928.99	136,972.39	7.07%
October	75,104.12	125,558.39	137,802.10	9.75%
November	71,319.94	116,062.82	127,520.72	9.87%
December	64,550.56	109,262.71	123,964.82	13.46%
Totals for the Period Ending December 31, 2022	\$ 754,137.82	\$ 1,194,172.19	\$ 1,430,485.89	19.79%



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BATON ROUGE
METROPOLITAN AIRPORT

**BATON ROUGE METRO AIRPORT
PARKING GARAGE REVENUES
ACCRUAL BASIS**

	2020	2021	2022	% Change 21/22
January	\$ 282,535.67	\$ 104,251.02	\$ 181,478.40	74.08%
February	277,696.12	117,425.66	195,427.23	66.43%
March	148,456.12	123,756.24	249,244.17	101.40%
April	16,355.61	161,538.86	231,779.46	43.48%
May	35,718.98	215,954.07	249,357.44	15.47%
June	59,414.28	239,346.06	268,143.25	12.03%
July	93,460.30	254,825.83	281,993.87	10.66%
August	98,434.29	180,328.80	274,856.40	52.42%
September	125,231.47	287,858.94	299,707.15	4.12%
October	142,277.86	275,121.42	321,501.79	16.86%
November	134,536.15	218,865.39	259,789.19	18.70%
December	103,688.95	189,272.17	241,864.02	27.79%
Totals for the Period Ending December 31, 2022	\$ 1,517,805.80	\$ 2,368,544.46	\$ 3,055,142.37	28.99%



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BATON ROUGE
METROPOLITAN AIRPORT

**BATON ROUGE METRO AIRPORT
TNC REVENUE
ACCRUAL BASIS**

	2020 Pickups			2021 Pickups			2022 Pickups			% Change 21/22
	Uber	Lyft	2020 Fees	Uber	Lyft	2021 Fees	Uber	Lyft	2022 Fees	
January	2,689	1,366	11,556.75	949	501	4,132.50	1,593	1,004	7,401.45	79.10%
February	2,305	1,175	9,918.00	598	301	2,562.15	1,311	873	6,224.40	142.94%
March	1,151	627	5,067.30	942	462	4,001.40	1,653	1,150	7,988.55	99.64%
April	102	69	487.35	1,123	587	4,873.50	1,658	1,160	8,031.30	64.80%
May	214	181	1,125.75	1,304	749	5,851.05	1,638	999	7,515.45	28.45%
June	347	227	1,635.90	1,428	786	6,309.90	1,711	1,038	7,834.65	24.16%
July	486	214	1,995.00	1,432	786	6,321.30	1,591	1,051	7,529.70	19.12%
August	679	342	2,909.85	1,399	866	6,455.25	1,885	1,148	8,644.05	33.91%
September	814	396	3,448.50	1,428	1,005	6,934.05	1,908	1,112	8,607.00	24.13%
October	947	439	3,950.10	1,906	1,063	8,461.65	2,351	1,426	10,764.45	27.21%
November	826	412	3,528.30	1,828	1,120	8,401.80	2,094	1,394	9,940.80	18.32%
December	775	361	3,237.60	1,349	793	6,104.70	1,354	867	6,329.85	3.69%
Totals for the Period Ending December 31, 2022	11,335	5,809	\$ 48,860.40	15,686	9,019	\$ 70,409.25	20,747	13,222	\$ 96,811.65	37.50%

AIRPORT COMMISSION AGENDA

SUPPORTING DOCUMENT NO. 6

PROJECT MANAGER: ALAN KROUSE BATON ROUGE METROPOLITAN AIRPORT
MARCH 7, 2023

Project Name	Runway 13/31 Safety Area/RPZ Improvements - Phase I- Construction	Runway 13/31 Safety Area/RPZ Improvements-Phase II	Runway 13/31 Safety Area/RPZ Improvements-Phase III, IVB, V	Passenger Walkway Bridges Replacement	North Airpark Infrastructure Development	Taxiway L and Decommissioning of 4R 22L	Northwest Aviation Taxiway Development	Employee Parking Lot Reconstruction & Expansion	Taxiway B1
Status	Working on North Section.	Waiting for Decision from FAA on EA update. Phase II design underway.	On hold until Phase II. Preliminary completed.	Bids opened 2/20/23	Plans and Specs Submitted. Going through City.	Preliminary Engineering Report in review	90% plans submitted. Safety plans sent to FAA.	30% plans received.	Design underway. PER submitted. Safety plans submitted to FAA
Issues									
Consultant	Volkert, Inc.	Kutchins & Groh - EA Volkert, Inc.	PEC/Stamley Consultants	ICE	Forte & Tablada	Stanley Consultants	Shread Kuyrkendall	Pivotal	ICE
Contractor	Boone Services	TBD	TBD	JBT	TBD	TBD	TBD	TBD	TBD
Percentage Complete	50%	Plans 20% complete. EA 95% Complete	70%	100%	Phase 1 95%	30%	90%	30%	30%
Current Budget	7,047,866	39,309,716	7,077,779	5,000,000	4,900,000	22,000,000	2,500,000	1,000,000	500,000
Paid to Date	1,167,183	8,705,282	0	\$ 129,762.00	124,969	\$ 165,922.67	\$ 111,737.20	0	\$ 3,200.00
Remaining Balance	5,880,683	30,604,434	7,077,779	4,870,238	4,775,031	21,834,077	2,388,263	1,000,000	496,800

 Updated Information

AIRPORT COMMISSION AGENDA

SUPPORTING DOCUMENT NO. 7

MARKETING, PUBLIC RELATIONS & AIR SERVICE DEVELOPMENT REPORT



BTR



2023 Enplanements

Month	2022	2023	Percent Change	2023 Percent Of 2019
January	20,407	24,734	21.20%	88.84%
February	23,508			
March	26,029			
April	27,021			
May	29,546			
June	29,107			
July	28,595			
August	28,427			
September	32,148			
October	32,357			
November	29,876			
December	28,962			
Year-To-Date	335,983			

COVID-19 IMPACT BEGAN IN MARCH 2020



BTR



2023 Deplanements

Month	2022	2023	Percent Change	2023 Percent Of 2019
January	20,961	25,442	21.38%	86.64%
February	22,359			
March	26,312			
April	26,859			
May	27,590			
June	29,145			
July	28,462			
August	29,205			
September	31,231			
October	33,658			
November	29,375			
December	27,036			
Year-To-Date	332,193			

COVID-19 IMPACT BEGAN IN MARCH 2020



BTR



November 2022 & YTD On-Time Performance for BTR Compared to Nearby Airports

November 2022

BTR 83.60%

LFT 76.32%

GPT 88.65%

MSY 79.49%

YTD THRU Nov, 2022

BTR 85.64%

LFT 81.14%

GPT 85.82%

MSY 77.71%

Source: DOT BTS (Bureau of Transportation Statistics) most current report.



March Advertising

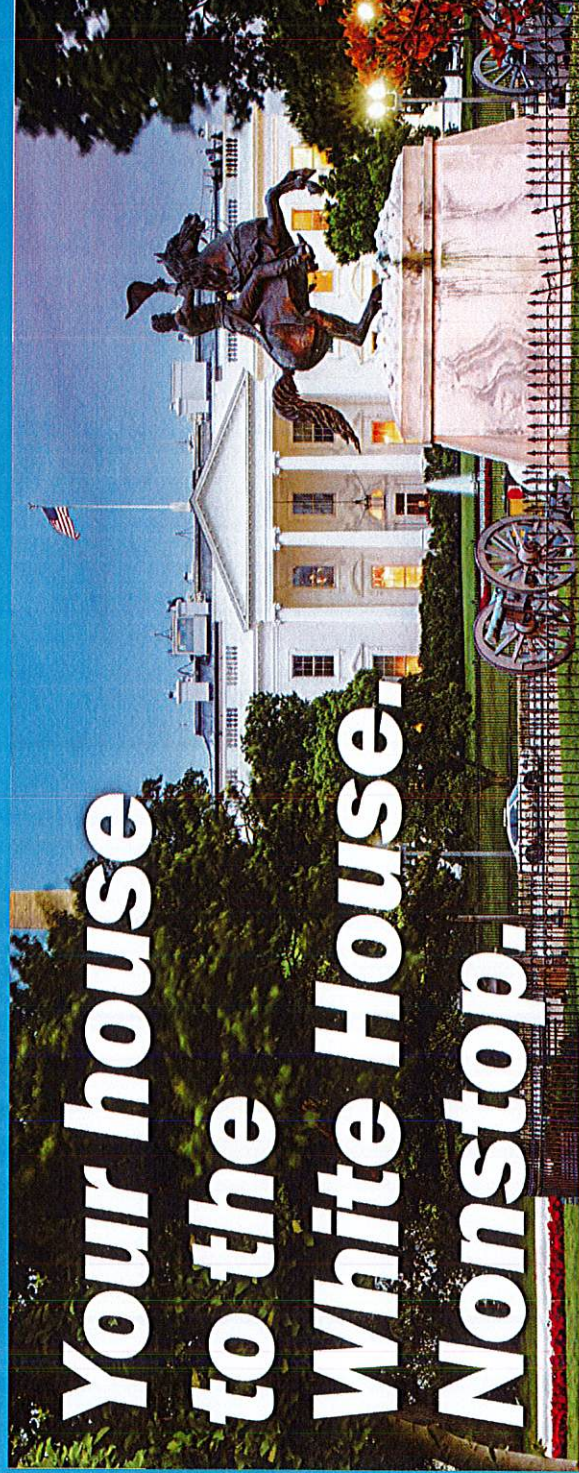
- Television: COX, WBRZ, WAFB
- Print & Digital: Tiger Rag Email & Twitter Sponsorship
- Radio: Guaranty Media, WRKF, WYNK, WDGL (include streaming)
- Online/Digital: Premion OTT: Facebook Ads; Instagram; Google Display & Video Ads
- Outdoor: Message at I-10 BR: **“Your house to the White House. Nonstop.”**
Message at I-10 Gonzales: **“Capital to Capitol. Nonstop.”**



BTR



New Billboard at I 10 Baton Rouge Westbound



**Your house
to the
White House.
Nonstop.**

American Airlines 



BTR

BATON ROUGE METRO AIRPORT

flybtr.com

*It's about
time.*

Takes Off June 2!

Additional placements for rotating digital billboards are forthcoming

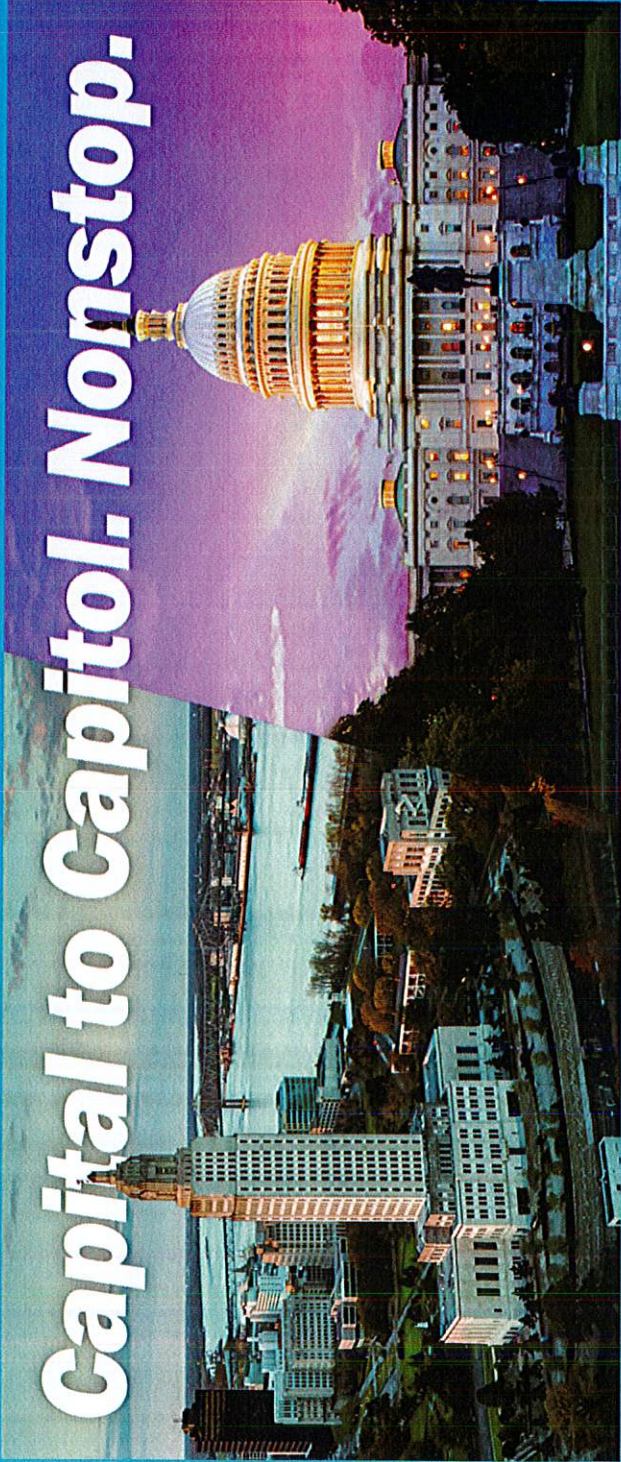


BTR



New Billboard at I 10 Gonzales Southbound

Capital to Capitol. Nonstop.



American Airlines



BTR

BATON ROUGE METRO AIRPORT

flybtr.com

It's about time.

Takes Off June 2!



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AIRPORT COMMISSION AGENDA

SUPPORTING DOCUMENT NO. 8



**GREATER BATON ROUGE AIRPORT DISTRICT
STATEMENT OF REVENUES AND EXPENDITURES
FOR THE PERIOD ENDING JANUARY 2023**

	2023 APPROVED BUDGET	(-)	2023 EXPENDITURES/ REVENUES	(=)	2023 BALANCE	VARIANCE	
							2023 EXPENDITURES/ REVENUES COMPARED TO 2022
Total Expenditures	1,216,885.83		469,595.41		747,290.42	-61.41%	1,009,506.89
Total Revenues	1,232,361.67		1,202,220.65		(30,141.02)	-2.45%	1,105,747.14
Surplus (Deficit)			732,625.24				96,240.25



BATON ROUGE METRO AIRPORT
CUSTOMER FACILITY CHARGE
ACCRUAL BASIS

	2021	2022	2023	% Change 22/23
January	\$ 109,500.75	\$ 145,416.75	\$ 124,789.65	-14.18%
February	111,265.45	158,190.30	-	-
March	147,151.05	191,895.15	-	-
April	130,601.40	203,718.75	-	-
May	139,408.20	193,540.50	-	-
June	130,558.35	178,060.95	-	-
July	126,788.40	175,810.05	-	-
August	122,225.10	171,683.40	-	-
September	172,876.50	171,861.75	-	-
October	252,554.75	172,599.75	-	-
November	228,005.10	159,162.00	-	-
December	194,284.65	140,951.85	-	-
Totals for the Period Ending January 31, 2023	\$ 109,500.75	\$ 145,416.75	\$ 124,789.65	-14.18%



BATON ROUGE METRO AIRPORT
PASSENGER FACILITY CHARGE
ACCRUAL BASIS

	2021	2022	2023	% Change 22/23
January	52,087.35	86,324.96	105,684.86	22.43%
February	49,817.72	100,157.85	-	-
March	71,535.05	110,685.07	-	-
April	92,365.60	115,404.32	-	-
May	114,890.69	125,887.64	-	-
June	117,507.13	123,749.71	-	-
July	119,838.22	121,387.89	-	-
August	97,317.52	120,628.42	-	-
September	127,928.99	136,972.39	-	-
October	125,558.39	137,802.10	-	-
November	116,062.82	127,520.72	-	-
December	109,262.71	123,964.82	-	-
Totals for the Period Ending				
January 31, 2023	\$ 52,087.35	\$ 86,324.96	\$ 105,684.86	22.43%



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BATON ROUGE
METROPOLITAN AIRPORT

**BATON ROUGE METRO AIRPORT
PARKING GARAGE REVENUES
ACCRUAL BASIS**

	2021	2022	2023	% Change 22/23
January	\$ 104,251.02	\$ 181,478.40	\$ 244,899.03	34.95%
February	117,425.66	195,427.23	-	-
March	123,756.24	249,244.17	-	-
April	161,538.86	231,779.46	-	-
May	215,954.07	249,357.44	-	-
June	239,346.06	268,143.25	-	-
July	254,825.83	281,993.87	-	-
August	180,328.80	274,856.40	-	-
September	287,858.94	299,707.15	-	-
October	275,121.42	321,501.79	-	-
November	218,865.39	259,789.19	-	-
December	189,272.17	241,864.02	-	-
Totals for the Period Ending January 31, 2023	\$ 104,251.02	\$ 181,478.40	\$ 244,899.03	34.95%



BTR

BATON ROUGE
METROPOLITAN AIRPORT

BATON ROUGE METRO AIRPORT
TNC REVENUE
ACCRUAL BASIS

	2021 Pickups			2022 Pickups			2023 Pickups			% Change 22/23
	Uber	Lyft	2021 Fees	Uber	Lyft	2022 Fees	Uber	Lyft	2023 Fees	
January	949	501	11,556.75	1,593	1,004	4,132.50	2,099	1,312	9,721.35	135.24%
February	598	301	9,918.00	1,311	873	2,562.15	-	-	-	-
March	942	462	5,067.30	1,653	1,150	4,001.40	-	-	-	-
April	1,123	587	487.35	1,658	1,160	4,873.50	-	-	-	-
May	1,304	749	1,125.75	1,638	999	5,851.05	-	-	-	-
June	1,428	786	1,635.90	1,711	1,038	6,309.90	-	-	-	-
July	1,432	786	1,995.00	1,591	1,051	6,321.30	-	-	-	-
August	1,399	866	2,909.85	1,885	1,148	6,455.25	-	-	-	-
September	1,428	1,005	3,448.50	1,908	1,112	6,934.05	-	-	-	-
October	1,906	1,063	3,950.10	2,351	1,426	8,461.65	-	-	-	-
November	1,828	1,120	3,528.30	2,094	1,394	8,401.80	-	-	-	-
December	1,349	793	3,237.60	1,354	867	6,104.70	-	-	-	-
Totals for the Period Ending January 31, 2023	949	501	\$ 11,556.75	1,593	1,004	\$ 4,132.50	2,099	1,312	\$ 9,721.35	135.24%